EFG – Hermes Holding Company (Egyptian Joint Stock Company)

Consolidated financial statements for the period ended 30 June 2014 & <u>Review Report</u>

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**Review Report** 

## To the Board of Directors of EFG - Hermes Holding Company

## Introduction

We have performed a limited review for the accompanying consolidated statement of financial position of EFG – Hermes Holding Company and its subsidiaries as at 30 June 2014 and the related consolidated statements of income, changes in equity and cash flows for the six months then ended, and a summary of significant accounting policies and other explanatory notes. The company's management is responsible for the preparation and fair presentation of these interim financial statements in accordance with Egyptian Accounting Standards. Our responsibility is to express a conclusion on these interim financial statements based on our limited review.

## Scope of Limited Review

We conducted our limited review in accordance with Egyptian Standard on Review Engagements 2410, "Limited Review of Interim Financial Statements Performed by the Independent Auditor of the Entity." A limited review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters in the Company, and applying analytical and other limited review procedures. A limited review is substantially less in scope than an audit conducted in accordance with Egyptian Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion on these interim financial statements.

## Conclusion

Based on our limited review, nothing has come to our attention that causes us to believe that the accompanying interim consolidated financial statements do not present fairly, in all material respects, the consolidated financial position of the Company as at 30 June 2014, and of its consolidated financial performance and its consolidated cash flows for the six months then ended in accordance with Egyptian Accounting Standards.

Cairo, August 14, 2014

Husson Bas KPMG Hazem Hassan



Consolidated statement of financial position as at 30 June 2014

	Note no.	30/6/2014	31/12/2013
(in EGP)			
Assets			
Cash and due from banks	(4)	19,580,730,124	16,534,230,948
Investments at fair value through profit and loss	(5)	819,195,812	1,124,413,027
Accounts receivables (net)	(6)	1,252,904,571	823,841,307
Loans and advances	(7)	19,746,823,343	18,068,865,382
Available -for- sale investments	(8)	1,613,627,423	1,786,563,343
Held-to-maturity investments	(9)	22,288,108,886	22,139,071,831
Investments in associates	(10)	84,113,000	81,571,800
Investment property	(11)	322,094,914	320,250,709
Fixed assets (net)	(12)	1,439,269,328	1,307,073,381
Goodwill and other intangible assets	(13)	4,204,623,233	4,092,415,380
Other assets	(14)	1,175,559,448	1,093,444,771
Total assets		72,527,050,082	67,371,741,879
Liabilities			
Due to banks, financial institutions and overdraft	(15)	1,475,963,021	917,202,147
Customers' deposits	(16)	53,171,926,460	49,745,040,988
Accounts payables - customers' credit balances		2,047,906,776	1,155,605,256
Bonds	(17)	553,660,000	554,120,600
Creditors and other credit balances	(18)	1,405,085,946	1,368,202,203
Other liabilities	(19)	717,236,978	694,591,378
Current tax liability		73,949,005	108,977,161
Deferred tax liabilities	(20)	768,094,727	702,897,901
Provisions	(21)	338,677,267	319,636,881
Total liabilities		60,552,500,180	55,566,274,515
Shareholders' equity			
Share capital	(22)	2,867,422,500	2,867,422,500
Legal reserve		990,432,067	990,432,067
Share premium	(30)	2,697,382,769	3,289,103,899
Other reserves		1,576,837,944	1,285,624,048
Retained earnings	(30)	924,834,506	936,046,512
		9,056,909,786	9,368,629,026
Treasury shares	(22-1)	(425,974,172)	-
Shareholders' equity		8,630,935,614	9,368,629,026
Net profit (loss) for the period / year		306,708,991	(540,322,092)
Shareholders' equity including net profit (loss) for the period /year		8,937,644,605	8,828,306,934
Non - controlling interests	(23)	3,036,905,297	2,977,160,430
Total shareholders' equity		11,974,549,902	11,805,467,364
Total shareholders' equity and liabilities		72,527,050,082	67,371,741,879

The accompanying notes from page (5) to page (44) are an integral part of these financial statements and are to be read therewith.

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Mona Zulficar Chairperson

Yasser El Mallawany Executive Manuging Director

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Review Report "attached"

karifn Awad Executive Managing Director

Consolidated income statement for the period ended 30 June 2014					
		201	4	2013	
		For the	For the	For the	For the
	Note	period from	period from	period from	period from
	no.	1/4/2014	1/1/2014	1/4/2013	1/1/2013
		to 30/6/2014	to 30/6/2014	to 30/6/2013	to 30/6/2013
(in EGP)		EGP	EGP	EGP	EGP
Fee and commission income		417,395,137	780,402,590	269,374,478	539,891,222
Fee and commission expense		(69,641,409)	(183,213,009)	(55,120,458)	(148,765,458
Net fee and commission income		347,753,728	597,189,581	214,254,020	391,125,764
Securities gains		123,804,137	172,980,522	2,344,090	15,636,725
Share of profit of associate	(10)	4,152,048	5,881,848	3,918,565	5,457,565
Changes in the investments at fair value through profit and loss		4,494,405	9,860,462	15,447,436	29,172,382
Foreign currencies differences		29,510,488	45,711,110	33,210,526	96,155,403
Gains on selling fixed assests		13,803,623	13,803,623	-	-
Other income		15,824,296	27,711,560	130,420,974	141,889,680
Noninterest revenue		539,342,725	873,138,706	399,595,611	679,437,519
interest and dividend income		815,194,942	1,617,794,109	803,793,236	1,541,255,339
interest expense		(592,448,909)	(1,156,103,846)	(553,719,306)	(1,053,270,173
Net interest income		222,746,033	461,690,263	250,073,930	487,985,166
Fotal net revenue		762,088,758	1,334,828,969	649,669,541	1,167,422,685
General administrative expenses	(29)	432,240,646	777,275,206	378,864,809	734,977,660
Net losses on loans and advances	(7)	9,694,185	19,645,185	12,525,923	20,409,923
Provisions	(21)	14,124,202	20,427,955	(723,516)	13,256,453
Depreciation and amortization	(12),(13)	21,185,486	42,399,972	25,151,121	48,800,018
mpairment loss on assets	(26)	9,439,521	9,439,521	246,738,979	246,916,701
Fotal noninterest expenses		486,684,040	869,187,839	662,557,316	1,064,360,755
Net profit (loss) before income tax		275,404,718	465,641,130	(12,887,775)	103,061,930
ncome tax expense	(27),(33)	(54,873,656)	(84,071,468)	(16,111,190)	(34,022,118
vet profit (loss) for the period		220,531,062	381,569,662	(28,998,965)	69,039,812
Equity holders of the parent		187,810,891	306,708,991	(80,177,365)	(39,209,248)
Non - controlling interests	(23)	32,720,171	74,860,671	51,178,400	108,249,060
		220,531,062	381,569,662	(28,998,965)	69,039,812
Samings per share	(31)	0.35	0.56	(0.14)	(0.07)

The accompanying notes from page (5) to page (44) are an integral part of these financial statements and are to be read therewith.

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Consolidated statement of changes in equity for the period ended 30 June 2014	d ended 30	+107 aune														
							Ĵ	Other reserves								
	Note	Share	Legai	Share	General	Special	Translation	Fair value	Hedging	Cumulative	Other	Retained	Treasury	Net profit (loss) for	Non - controlling	Totat
	ио.	capital	reserve	premium	reserve	reserve	reserve	reserve	reserve	adjustments	reserves	earnings	shares	the year / period	interests	
		EGP	EGP	EGP	EGP	493	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	6GP	EGP
Balance as at 31 December, 2012 (before adjustment)		2 391 473 750	961 257 586	3 294 067 512	373 146	41 600 000	390 548 634	(11 726 929) (26 442 387) (12 426 631)	(26 442 387)	(12 426 631)	218 568 950	1 439 922 052	(6918613)	59 577 880	2 671 366 550	11 411 241 500
Prior year adjustments		,		•	,			( 6 701 966)				( 28 191 606)			( 15 180 095)	( 20 073 667)
Balance as at 31 December, 2012 (after adjustment)		2 391 473 750	961 257 586	3 294 067 512	373 146	41 600 000	390 548 634	(18 428 895) (26 442 387) (12 426 631)	( 36 442 387)	(12 426 631)	218 568 950	1 411 730 446	(6918613)	59 577 880	2 656 186 455	11 361 167 833
Foreign currencies translation differences			•			•	502 814 390		,		,					502 814 390
Ttansfer other reserves to retaind earnings			•		•	(11 600 000)	•	ı	•			41 600 000	,	,		
Net changes in the fair value of available -for-sale investments					•	•	,	46 845 493	۰	,		٠	'n	•		46 845 493
Other reserves			•				,	•	•		1 342 986	,				7 342 986
Cumulative adjustments		,	٠	,	·	,	,	r	•	(10 324 790)	•	ı		,		( 10 354 790)
2012 dividends payout			29 174 481	,								11 332 822	•	( 59 577 880)	,	( 19 070 577)
Charge in non - controlling interests		•	ı							•					202 856 110	202 856 110
Net loss for the period ended 30 June, 2013		•	1		ı		•	•		•	•	,		(39 209 248)	108 249 060	69 039 812
Balance as at 30 June, 2013	. •	2 391 473 750	990 432 067	3 294 067 512	373 146	,	893 363 024	28 416 598	(26442387) (22781421)	( 22 781 421)	225 911 936	1 464 663 268	(6918613)	(39 209 248)	2 967 291 625	12 160 641 257
Balance as at 31 December, 2013 (before adjustment)		2 867 422 500	990 432 067	3 289 103 899	373 146	•	837 436 564	344 000 602	344 000 602 ( 26 442 387) ( 23 115 304)	(115 304)	227 355 936	936 046 512		( 240 322 092)	2 977 160 430	11 879 451 873
Prior year adjustments	(36)		,	,			-	(43 984 509)			-	•	٠		•	( 13 984 509)
Balance as at 31 December, 2013 (after adjustment)		2 867 422 500	990 433 067	3 289 103 899	373 146	ł	837 436 564	270 016 093	270 016 093 (26 442 387) (23 115 304)	(23 115 304)	227 355 936	936 046 512	•	( 540 322 092)	2 977 160 430	11 805 467 364
Foreign currencies translation differences			ŗ				159 404 619	,	•	,	·	ı	•			159 404 619
Transfer to retaind earnings	(96)	•	ı	( 591 721 130)	ı		ı	ı	٠	۰	,	591 721 130	•	,	ť	·
Net changes in the fair value of available -for-safe investments			·	•	•	,		69 198 233	ſ		,					69 198 233
Carrying 2013 loss forward		•	1		ı	ı	(506 9E1 )	ı	٠	,	62 747 949	(602 933 136)	•	540 322 092	•	
2013 dividends payout		x				·		ı	•	,		ŗ	,	,	( 99 263 338)	( 99 263 338)
purchasing of treasury shares	(1-22)		•	·	e	•		•			•	1	(425 974 172)			(425 974 172)
Change in non - controlling interests					٠	•	•				٠	ı	ı		84 147 534	84 147 534
Net profit for the period ended 30 June, 2014	·		·	·		•		۲			-	٠	•	306 708 991	74 860 671	381 569 662
Balance as at 30 June, 2014		2 867 422 500	990 432 067	2 697 382 769	373 146	•	996 704 278	339 214 326	( 36 442 387)	(23 115 304)	290 103 885	924 834 506 ( 425 974 172)	425 974 172)	306 708 991	3 036 905 297	11 974 549 902

The accompanying notes from page (5) to page (44) are an integral part of these financial statements and are to be read therewith.

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#### EFG - Hermes Holding Company (Egyptian Joint Stock Company)

Consolidated statement of cash flows for the period ended 30 June 2014

	30, .	June
	2 014	2 013
Cash flows from operating activities		
Net profit before income tax	465 641 130	103 061 93
Adjustments to reconcile net profit to net		
cash provided by operating activities		
Depreciation and amortization	42 399 972	48 800 01
Povisions formed	20 427 955	33 666 37
Provisions used	(7562368)	( 8 495 161
Provisions reversed	-	( 124 918 906
Gains on sale of fixed assets	(13 803 623)	( 26 986
Gains on sale of available -for- sale investments	(150 131 732)	( 12 729
Changes in the fair value of investments at fair value through profit and loss	( 9 860 462)	( 29 172 382
Impairment loss on assets	29 084 706	246 916 70
Foreign currency translation differences	242 713 845	713 186 44
interest expense	-	( 17 965 273
Currency differences gains	(45 711 110)	( 96 155 403
Operating profit before changes in working capital	573 198 313	868 884 62
Increase) decrease in other assets	( 57 127 700)	110 119 60
Decrease in creditors and other credit balances	( 59 401 555)	( 9 743 67)
Change in loans and advances	(1 107 020 750)	(1 312 085 850
Change in customers' deposits	1 885 378 408	389 089 47
ncrease in accounts receivables	( 418 133 169)	( 23 761 242
ncrease in accounts payables	869 883 302	316 808 06
Decrease (increase) in investments at fair value through profit and loss	239 283 989	( 207 488 672
Change in financial assets (over 3 months)	(1 408 018 750)	( 644 094 750
ncome tax paid	( 38 501 112)	( 42 919 964
Net cash provided from (used in) operating activities	479 540 976	( 555 192 377
Cash flows from investing activities		
Payments to purchase fixed assets	( 146 376 830)	( 36 935 759
Proceeds from sale of fixed assets	29 186 516	193 93
Proceeds from sale of available -for- sale investments	446 044 127	26 97
Payments to purchase available -for- sale investments	( 9 407 400)	( 15 779 468
Proceeds from / payments to purchase investments in subsidiaries and associates	118 750	( 180 658
Proceeds from sale of held to maturity investments	544 611 250	613 000 20
Payments for long term lending	-	(11 478 469
Proceeds from / payments to companies' share in Settlement Guarantee Fund	931 574	(1721383
Proceeds from sale of non -current assets held for sale	8 179 952	4 087 35
Net cash provided from investing activities	873 287 939	551 212 72
Cash flows from financing activities		
Purchasing of treasury shares	( 425 974 172)	_
Dividends paid	(99 263 338)	( 74 662 434
Payments for Subordinated Bonds	(18 529 750)	
Change in reserves	•	( 4 869 348
Change in non-controlling interests	-	(9471500
let cash used in financing activities	( 543 767 260)	( 89 003 282
let change in cash and cash equivalents during the period	809 061 655	( 92 982 935
Cash and cash equivalents at the beginning of the period (note no. 28)	8 907 100 948	8 078 095 56
cush and cash squittaions at the beginning of the period (note no. 26)		

The accompanying notes from page (5) to page (44) are an integral part of these financial statements and are to be read therewith.

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Notes to the consolidated financial statements for the period ended 30 June, 2014

## 1- Background

## 1-1 Incorporation

EFG-Hermes holding S.A.E "the company" is an Egyptian joint stock company subject to the provisions of the Capital Market Law No.95 of 1992 and its executive regulations. The company's registered office is located in Smart Village building No. B129, phase 3, KM 28 Cairo Alexandria Desert Road, 6 October 12577 Egypt.

## 1-2 Purpose of the company

The company is a universal bank with a lead position in the Arab world in investment banking, securities brokerage, asset management, private equity and research. The purpose of the company also includes the participation in the establishment of companies which issue securities or in increasing their share capitals, custody activities and margin trading.

## Acquisition of the Credit Libanais SAL (the Bank)

During 2010, EFG-Hermes Holding Company purchased 63.739% a controlling stake in Credit Libanais SAL (the Bank) through its wholly owned subsidiary EFG – Hermes CL Holding SAL for an amount of USD 577,8 million. The company obtained the approval of the Central Bank of Lebanon for the acquisition transaction and the transfer of title has been completed.

## 1-3 Authorization of the Financial Statements

The financial statements were authorized for issue in accordance with a resolution of the board of directors on August 13, 2014.

## 2- Basis of preparation

## 2.1 Statement of compliance

These consolidated financial statements have been prepared in accordance with the Egyptian Accounting Standards and relevant Egyptian laws and regulations.

## 2.2 Basis of measurement

The consolidated financial statements are prepared on the historical cost basis, except for the following assets and liabilities which are measured at fair value:

- Derivative financial instruments.
- Financial instruments at fair value through profit and loss.
- Available-for-sale financial assets.
- Investment property.

## 2.3 Functional and presentation currency

These consolidated financial statements are presented in Egyptian pounds (EGP) which is the Company's functional currency.

## 2.4 Use of estimates and judgments

The preparation of financial statements in conformity with Egyptian Accounting Standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amount recognized in the financial statements are described in the following notes:

- Note (20) recognition of deferred tax assets and liabilities.
- Note (21) provisions.
- Note (24) contingent liabilities, valuation of financial instruments.

## 2.5 Financial assets and liabilities

## **Recognition and derecognition:**

The Group initially recognizes loans and advances, deposits, debt securities issued and subordinated liabilities on the date that they are originated. All other financial assets and liabilities are initially recognized on the trade date at which the Group becomes a party to the contractual provisions of the instrument.

The Group derecognizes a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which all the risks and rewards of ownership of the financial asset are transferred.

The Group derecognizes a financial liability when its contractual obligations are discharged, cancelled or expired.

## Offsetting

Financial assets and liabilities are set-off and the net amount is presented in the financial position when, and only when, the Group has a legal right to set-off the amounts or intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

## 3- Significant accounting policies applied

The accounting policies set out below have been applied consistently with those applied in the previous period presented in these consolidated financial statements and applied consistently by Group entities.

## 3-1 Basis of consolidation

The consolidated financial statements include the following companies:

## 3-1-1 Subsidiaries

- The consolidated financial statements include all subsidiaries that are controlled by the group and which the management intends to continue to control. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.
- Intragroup balances and transactions, including income, expenses and dividends, are eliminated in full. Income Statement resulting from intragroup transactions that are recognized in assets, such as inventory and fixed assets, are eliminated in full. Intragroup losses may indicate an impairment that requires recognition in the consolidated financial statements. EAS 24 Income Taxes applies to temporary differences that arise from the elimination of Income Statement resulting from intragroup transactions.
- Non controlling interests are presented in the consolidated balance sheet within equity, separately from the parent shareholder's equity. Non controlling interests in the Income Statement of the group are also separately disclosed.
- The Group loses control when it loses the power to govern the financial and operating policies of an investee so as to obtain benefit from its activities.

## 3-1-2 Associates

Investments in associates are accounted for using the equity method. Under the equity method the investment in associates is initially recognized at cost and the carrying amount is increased or decreased to recognize the investor's share of the income statement of the

associates after the date of acquisition. Distributions received from associates reduce the carrying amount of the investment.

Losses of an associate in excess of the Company's interest in that associate (which includes any long-term interests that, in substance, form part of the Company's net investment in the associate) are not recognized, unless the Company has incurred legal or constructive obligations or made payments on behalf of the associate.

Any excess of the cost of the acquisition over the Company's share of the net faire value of the identifiable assets, liabilities and contingent liabilities of the associate recognized at the date of acquisition is recognized as goodwill. The goodwill is included within the carrying amount of the investment and is assessed for impairment as part of the investment.

## 3-2 Translation of the foreign currencies transactions

Transactions denominated in foreign currencies are recorded at the prevailing exchange rate at the date of transactions. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the prevailing exchange rates at that date. Foreign currency exchange differences arising on the settlement of transactions and the translation at the balance sheet date are recognized in the income statement.

## 3-3 Translation of the foreign subsidiaries' financials

As at the balance sheet date the assets and liabilities of consolidated subsidiaries are translated to Egyptian Pound at the prevailing rate as at the period end, and the shareholders' equity accounts are translated at historical rates, where as the income statement items are translated at the average exchange rate prevailing during the period of the consolidated financial statements. Currency translation differences are recorded in the shareholders' equity section of the balance sheet.

## 3-4 Derivative financial instruments

The Group uses derivative financial instruments to hedge its exposure to foreign exchange and interest rate risks arising from operational, financial and investment activities. In accordance with its treasury policy, the Group does not hold or issue derivative financial instruments for trading purposes. However, derivatives that do not qualify for hedge accounting are accounted for as trading instruments. Derivatives are recognized initially at fair value;

attributable transaction costs are recognized in income statement when incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are accounted for as described below.

## Cash flow hedges

Changes in the fair value of the derivative hedging instrument designated as a cash flow hedge are recognized directly in equity to the extent that the hedge is effective. To the extent that the hedge is ineffective, changes in fair value are recognized in income statement.

If the hedging instrument no longer meets the criteria for hedge accounting, expires or is sold, terminated or exercised, then hedge accounting is discontinued prospectively. The cumulative gain or loss previously recognized in equity remains there until the forecast transaction occurs. When the hedged item is a non-financial asset, the amount recognized in equity is transferred to the carrying amount of the asset when it is recognized. In other cases the amount recognized in equity is transferred to Income Statement in the same period that the hedged item affects Income Statement.

#### Fair value hedges

Changes in the fair value of a derivative hedging instrument designated as a fair value hedge are recognized in income statement. The hedged item also is stated at faire value in respect of the risk being hedged, with any gain or loss being recognized in income statement.

## 3-5 Non-current assets held for sale

Non-current assets (or disposal groups comprising assets and liabilities) that are expected to be recovered primarily through sale rather than through continuing use are classified as held for sale immediately before classification as held for sale, the assets (or components of a disposal group) are remeasured in accordance with the Group's accounting policies. Thereafter generally the assets (or disposal group) are measured at the lower of their carrying amount and fair value less cost to sell. Any impairment loss on a disposal group first is allocated to goodwill, and then to remaining assets and liabilities on pro rata basis, except that no loss is allocated to inventories, financial assets, deferred tax assets, employee benefit assets, investment property and biological assets, which continue to be measured in accordance with the Group's accounting policies. Impairment losses on initial classification as held for sale and subsequent gains or losses on re-measurement are recognized in income statement. Gains are not recognized in excess of any cumulative impairment loss.

### 3-6 Fixed assets depreciation

Fixed assets are stated at historical cost and presented in the balance sheet net of accumulated depreciation and impairment (Note 3-11). Depreciation is charged to the income statement over the estimated useful-life of each asset using the straight-line method. The following are the estimated useful lives, for each class of assets, for depreciation calculation purposes:

	Estimated useful life
- Buildings	33.3 - 40 years
- Office furniture, equipment & electrical appliances	2-16.67 years
- Computer equipment	3.33 - 5 years
- Transportation means	3.33 - 8 years

Expenditure incurred to replace a component of an item of property and equipment that is accounted for separately, including major inspection and overhaul expenditure, is capitalized. Other subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the property and equipment. All other expenditure is recognized in the income statement as an expense is incurred.

## 3-7 Projects under construction

Projects under construction are recognized initially at cost. Cost includes all expenditures directly attributable to bringing the asset to a working condition for its intended use. Property and equipment under construction are transferred to property and equipment caption when they are completed and are ready for their intended use.

## **3-8** Intangible assets

## 3-8-1 Goodwill

Goodwill (positive and negative) represents amounts arising on acquisition of subsidiaries, and associates. Goodwill (positive and negative) represents the difference between the cost of the acquisition and the fair value of the net identifiable assets acquired at acquisition date.

- Positive goodwill is stated at cost less impairment losses (note 3-11).
- Negative goodwill arose from business combinations recognized directly in the income statement.
- Goodwill resulting from further acquisitions after control is obtained is determined on the basis of the cost of the additional investment and the carrying amount of net assets at the date of acquisition, accordingly, no fair value adjustments would be recognized.

#### **3-8-2** Other intangible assets

Other intangible assets that are acquired by the Group are stated at cost less accumulated amortization and impairment losses (note 3-11). Amortization is recognized in the income statement on a straight – line basis over the estimated useful lives of intangible assets which have useful lives.

The following are the estimated useful lives, for each class of assets, for amortization calculation purposes:

#### Estimated useful life

- Research and development expenses	3 years
- Key money	10 years
- License and franchise	5 years
- Software	3 years

#### 3-8-3 Subsequent expenditure

Subsequent expenditure on capitalized intangible assets is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

#### 3-9 Treasury bills

Treasury bills are recorded at nominal value and the unearned income is recorded under the item of "creditors and other credit balances". Treasury bills are presented on the balance sheet net of the unearned income.

#### **3-10 Investments**

## 3-10-1 Investments at fair value through profit and loss

1 1

An instrument is classified as at fair value through income statement if it is held for trading or is designated as such upon initial recognition. Financial instruments are designated at fair value through income statement if the Company manages such investments and makes purchase and sale decisions based on their fair value. Upon initial recognition, attributable transaction costs are recognized in income statement when incurred. Financial instruments at fair value through income statement are measured at fair value, and changes therein are recognized in income statement.

## 3-10-2 Available-for-sale financial investments

Available-for-sale financial assets are valued at fair value, with any resultant gain or loss being recognized in equity, except for impairment losses which is recognized in the income statement. When these investments are derecognized, the cumulative gain or loss previously recognized directly in equity is recognized in the income statement. The fair value of investments available for sale, is based on quoted price of the exchange market at the balance sheet date, investments that are not quoted, and whose fair value cannot be measured reliably are valued by accepted valuation techniques including the use of new objective techniques or discounted cash flow analysis or option pricing models or other valuation techniques – if the company cannot estimate the fair value, it can be stated at cost less impairment loss.

## 3-10-3 Held-to-maturity investments

Held-to-maturity investments are bought with the ability and intention to hold until maturity. They are stated in the balance sheet at their amortized cost, after taking into account any discounts or premium on acquisition, less provision for impairment value. Differences between amortized cost and redemption price are prorated over the period of the securities.

## 3-10-4 Investment property

Investment property is recorded at cost upon initial recognition, the company valued the investment property at fair value on balance sheet date, any gain or loss arising from a change in the fair value of investment property shall be recognized in income statement for the period in which it arises.

## 3-11 Impairment

#### **3-11-1** Financial Assets

A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.

An impairment loss in respect of a financial asset measured at amortized cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate. An impairment loss

in respect of an available-for-sale financial asset is calculated by reference to its current fair value.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

All impairment losses are recognized in income statement. Any cumulative loss in respect of an available-for-sale financial asset recognized previously in equity is transferred to the income statement.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognized. For financial assets measured at amortized cost and available-for-sale financial assets that are debt securities, the reversal is recognized in income statement. For available-for-sale financial assets that are equity securities, the reversal is recognized directly in equity.

#### 3-11-2 Non-financial assets

The carrying amounts of the Group's non-financial assets, other than investment property, inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment.

An impairment loss is recognized if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cashgenerating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognized in income statement.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell.

Impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

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#### 3-12 Cash and cash equivalents

For the purpose of preparing the statement of cash flows, cash and cash equivalents includes the balances, whose maturity do not exceed three months from the date of acquisition, cash on hand, cheques under collection and due from banks and financial institutions.

## 3-13 Interest-bearing borrowings

Interest-bearing borrowings are recognized initially at fair value less attributable transaction costs. Subsequent to initial recognition, interestbearing borrowings are stated at amortized cost with any difference between cost and redemption value being recognized in the income statement over the period of the borrowings on an effective interest basis.

#### 3-14 Other assets

Other assets are recognized at cost less impairment losses (note 3-11).

#### **3-15** Provisions

Provisions are recognized when the group has a legal or constructive current obligation as a result of a past event and it's probable that a flow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Provisions are reviewed at the balance sheet date and amended (when necessary) to represent the best current estimate.

### 3-16 Legal reserve

The Company's Statutes provides for deduction of a sum equal to 5% of the annual net profit for formation of the legal reserve. Such deduction will be ceased when the total reserve reaches an amount equal to half of the company's issued capital and when the reserve falls below this limit, it shall be necessary to resume.

#### 3-17 Share capital

## 3-17-1 Repurchase of share capital

When share capital recognized as equity is repurchased, the amount of the consideration paid, including directly attributable costs, is recognized as a change in equity.

Repurchased shares are classified as treasury stock and presented as a deduction from total equity.

#### 3-17-2 Dividends

Dividends are recognized as a liability in the year in which they are declared.

#### 3-18 Revenue recognition

### 3-18-1 Gain (loss) on sale of investments

Gain (loss) resulting from sale of investments are recognized on transaction date and measured by the difference between cost and selling price less selling commission and expenses. In case of derecognizing of investments in associates, the difference between the carrying amount and the sum of both the consideration received and cumulative gain or loss that had been recognized in shareholders' equity shall be recognized in income statement.

## 3-18-2 Dividend income

Dividend income is recognized when declared.

#### 3-18-3 Custody fee

Custody fees are recognized when the service is provided

### **3-18-4** Interest income and expenses

Interest income and expenses are recognized in the income statement under "Interest income" item or "Interest expenses" by using the effective interest rate method of all instruments bearing interest other than those classified held for trading or which have been classified at inception "fair value through income statement.

## 3-18-5 Fee and commission income

Fee related to servicing the loan or facility are recognized in income when performing the service while the fees and commissions related to non-performing or impaired loans are not recognized, instead, they are to be recorded in marginal records off the balance sheet. Then they are recognized within the income pursuant to the cash basis when the interest income is collected. As for fees which represent an integral part of the actual return on the financial assets, they are treated as an amendment to the rate of actual return.

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## 3-18-6 Brokerage commission

Brokerage commission resulting from purchase of and sale of securities operations in favor of clients are recorded when operation is implemented and the invoice is issued.

#### 3-18-7 Management fee

Management fee is calculated as determined by the management contract of each investment fund & portfolio and recorded on accrual basis.

#### 3-18-8 Incentive fee

Incentive fee is calculated based on certain percentages of the annual return realized by the fund and portfolio, however these incentive fee will not be recognized until revenue realization conditions are satisfied and there is adequate assurance of collection.

#### 3-19 Long term lending

Long term lending is recognized at cost net of any impairment loss. The group evaluates the loans at the balance sheet date, and in case of impairment in the redeemable value of the loan the loan is reduced by the value of impairment loss which is recognized in income statement.

#### 3-20 Expenses

## 3-20-1 Employees' pension

The Company contributes to the government social insurance system for the benefit of its personnel in accordance with the social insurance law. Under this law, the employees and the employers contribute into the system on a fixed percentage-of-salaries basis. The Company's liability is confined to the amount of its contribution. Contributions are charged to income statement using the accrual basis of accounting.

### 3-20-2 Taxation

Income tax on the income statement for the year comprises current and deferred tax. Income tax is recognized in the income statement except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity.

Taxation is provided for in accordance with the fiscal regulations of the respective countries in which the Company and its subsidiaries operate.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

#### 3-21 Earnings per share

The company presents basic earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the income statement attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period.

#### **3-22** Profit sharing to employees

The holding company pays 10% of its cash dividends as profit sharing to its employees provided that it will not exceed total employees annual salaries. Profit sharing is recognized as a dividend distribution through equity and as a liability when approved by the Company's shareholders.

### 3-23 Loans and advances to customers and related provision

Loans and advances to customers are stated at principal together with interest earned at the balance sheet date, and after deduction of unrealized interest and provisions on sub-standard, doubtful and bad debts. These provisions are reviewed periodically by the management of the Bank, using criteria that are consistent with those of the preceding year. Specific provision for credit losses is determined by assessing each case individually.

Provisions for doubtful and bad debts are set up to cover any possible losses in principal and interest in the existing portfolio of loans and advances to customers and contingent accounts.

The level of provision to be constituted is based on the difference between the book value and the present value of the expected future cash flows after taking into consideration the realizable value of the guarantees provided. This provision charge is accounted in the statement of income. No general provisions are made on the loan portfolio apart from the "Reserve for general banking risks".

Provisions on doubtful accounts are written back to income only when the debt is restructured or repayment effectively resumed. Provision charges and provisions written back are recorded under "Net losses on loans and advances", in the statement of income.

Doubtful and bad loans and advances are written-off from the balance sheet and are recorded as memorandum accounts when all possible means of collection recourses have been exhausted, and the possibility of any future recovery is considered to be remote.

## 3-24 Unrealized interest on sub-standard, doubtful and bad debts

Interest on non performing loans and advances are only recognized in the statement of income upon realization. Interest receivable from sub-standard, doubtful and bad loans is reserved and deducted directly from the loan accounts at period end.

Interests are transferred to the "unrealized interest" account for every loan considered by the management as doubtful in the short run and transferred to the "non ordinary loans" account in accordance with the Lebanon Central Bank Circular N° 58.

## 3-25 Assets acquired in satisfaction of loans (unquoted assets ready for sale)

Real estate property acquired through the enforcement of security over loans and advances to customers is measured at cost less any accumulated impairment losses. The acquisition of such assets is regulated by the Lebanon Banking Authorities which require the liquidation of these assets within 2 years from acquisition. In case of default of liquidation the Group's lead regulator requires an appropriation from the yearly net income to a special reserve that is reflected under equity. This reserve can neither be distributed nor considered as an equity component while calculating the ratios set according to applicable laws, regulations and decisions.

## 3-26 Due from banks and other financial institutions

These are stated at cost less any amounts written off and provision for impairment where necessary.

#### 3-27 Customers' deposits

All money market and customer deposits are carried at cost including interest, less amounts repaid.

#### 3-28 Fiduciary assets

: ذ.... Assets held in trust or in a fiduciary capacity are not treated as assets of the group and accordingly are not recorded in the balance sheet.

### 3-29 Reserves for general banking risks

In compliance with the Lebanon Central Bank regulations and effective from 1996, Lebanese banks should appropriate from net profit for the year a minimum of 0.2% and a maximum of 0.3% from the total risk weighted assets and off balance sheet items based on rates specified by the Central Bank of Lebanon for any unspecified risks. The consolidated ratio should not be less than 1.25% of these risks at the end of the tenth financial year and 2% at the end of the twentieth financial year.

This reserve, is not available for distribution, and is constituted in Lebanese weighted assets and off balance sheet items.

### 3-30 Allowances for credit losses

Specific impairment for credit losses is determined by assessing each case individually. This method applies to classified loans and advances and the factors taken into consideration when estimating the allowance for credit losses including the counterparty's credit limit, the counterparty's ability to generate cash flows sufficient to settle his advances and the value of collateral and potential repossession.

#### 3-31 Segment reporting

A segment is a distinguishable component of the group that is engaged either in providing products or services (business segment) or in providing products or services within a particular economic environment (geographical segment), which is subjected to risks and rewards that are different from those of other segments. The group's primary format for segment reporting is based on business segment.

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## 4- Cash and due from banks

	30/6/2014 EGP	31/12/2013 EGP
Cash on hand	320,933,785	293,937,747
Central Bank of Lebanon *	,	22032013111
- Demand deposits	913,087,750	1,120,748,600
- Time deposits	9,834,965,250	7,605,755,000
Other Central Banks		,,
- Demand deposits	207,380,250	263,984,800
- Time deposits	55,147,500	53,406,000
Cheques under collection	3,324,179	145,494
Banks - current accounts (net)	2,289,437,642	1,302,154,685
Banks - demand deposits	1,222,426,759	1,291,948,084
Banks - time deposits	4,636,504,759	4,519,129,738
Accrued interest	97,522,250	83,020,800
Balance	19,580,730,124	16,534,230,948

\* In accordance with Central Bank of Lebanon regulations, the Bank is required to constitute mandatory reserve in Lebanese pounds of 15% and 25% of the average weekly customers' deposit accounts denominated in Lebanese pounds. The Bank is also required to constitute mandatory reserve in foreign currency, calculated on the basis of 15% of customers' deposit accounts denominated in foreign currency. Lebanese pounds reserve is non- interest bearing, whereas foreign currency reserve is floating—rate interest.

## 5- Investments at fair value through profit and loss

	30/6/2014	31/12/2013
	EGP	EGP
Mutual Fund certificates	653,160,056	863,481,592
Equity securities	18,769,198	19,386,882
Debt securities	63,010,779	151,494,953
Treasury bills	84,255,779	90,049,600
Balance	819,195,812	1,124,413,027

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Notes to the consolidated financial statements for the period ended 30 June, 2014 (Continued)

| 6- | Accounts receivables (net)            |       |                    |                |
|----|---------------------------------------|-------|--------------------|----------------|
|    |                                       |       | 30/6/2014          | 31/12/2013     |
|    |                                       |       | EGP                | EGP            |
|    | Accounts receivables (net)            |       | 1,329,150,168      | 927,539,084    |
|    | Other brokerage companies (net)       |       | (76,245,597)       | (103,697,777)  |
|    | Balance                               |       | 1,252,904,571      | 823,841,307    |
| 7- | Loans and advances                    |       |                    |                |
|    |                                       |       | 30/6/2014          | 31/12/2013     |
|    |                                       |       | EGP                | EGP            |
|    | Loans and advances to customers       | (7-1) | 19,636,571,093     | 17,969,923,982 |
|    | Loans and advances to related parties | (7-2) | 110,252,250        | 98,941,400     |
|    | Balance                               |       | 19,746,823,343     | 18,068,865,382 |
|    | , '                                   |       | 19,740,823,343<br> | 18,068,865,38  |

## 7-1 Loans and advances to customers

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|        |                             |               | 30/        | 6/2014     |               | 31/12/2013    |
|--------|-----------------------------|---------------|------------|------------|---------------|---------------|
|        |                             | Gross         | Unrealized | Impairment | Carrying      | Carrying      |
|        |                             | Amount        | Interest   | Allowance  | Amount        | Amount        |
| ~      |                             | EGP           | EGP        | EGP        | EGP           | EGP           |
|        | Regular retail customers    |               |            |            |               |               |
| Ĵ      | Cash collateral             | 516,386,750   |            |            | 516,386,750   | 454,079,800   |
|        | Mortgage loans              | 6,570,655,765 |            |            | 6,570,655,765 | 5,848,198,873 |
| -      | Personal loans              | 320,644,000   |            |            | 320,644,000   | 226,830,600   |
| 1<br>7 | Credit cards                | 187,511,000   |            |            | 187,511,000   | 178,457,000   |
| 2      | Others                      | 1,967,013,000 |            |            | 1,967,013,000 | 1,984,785,000 |
| :<br>  |                             |               |            |            |               |               |
| •      | Regular corporate customers |               |            |            |               |               |
|        | Corporate                   | 8,464,931,739 |            |            | 8,464,931,739 | 8,290,291,428 |

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## EFG-Hermes Holding Company (Egyptian Joint Stock Company)

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Notes to the consolidated financial statements for the period ended 30 June, 2014 (Continued)

|                                                                      |                 | 30/6                   | 5/2014                  |                    | 31/12/2013             |
|----------------------------------------------------------------------|-----------------|------------------------|-------------------------|--------------------|------------------------|
|                                                                      | Gross<br>Amount | Unrealized<br>Interest | Impairment<br>Allowance | Carrying<br>Amount | Carrying<br>Amount     |
| х<br>                                                                | EGP             | EGP                    | EGP                     | EGP                | EGP                    |
| Classified retail customers                                          | EOI             | EGI                    | LGI                     | LUI                | LGF                    |
| Watch                                                                | 119,446,598     |                        |                         | 119,446,598        | 111,196,221            |
| Substandard                                                          | 150,879,000     | (43,111,000)           |                         | 107,768,000        | 77,887,200             |
| Doubtful                                                             | 264,879,000     | (106,020,000)          | (82,360,250)            | 76,498,750         | 72,854,800             |
| Bad                                                                  | 51,494,750      | (21,664,750)           | (29,830,000)            |                    |                        |
| 5<br>-                                                               |                 |                        |                         |                    |                        |
| Classified corporate customers                                       |                 |                        |                         |                    |                        |
| Watch                                                                | 1,060,648,741   |                        |                         | 1,060,648,741      | 622,583,660            |
| Substandard                                                          | 130,230,750     | (8,056,000)            |                         | 122,174,750        | 18,984,200             |
| Doubtful                                                             | 331,179,500     | (81,453,000)           | (93,451,500)            | 156,275,000        | 111,582,200            |
| Bad                                                                  | 37,643,750      | (17,138,000)           | (20,505,750)            |                    |                        |
| Collective provision for retail<br>loans<br>Collective provision for |                 |                        | (40,778,750)            | (40,778,750)       | (39,491,000)           |
| corporate loans<br>Accrued interest receivable                       | <br>62,068,250  |                        | (54,672,500)            | (54,672,500)       | (50,876,000)           |
|                                                                      | 02,000,230      |                        |                         | 62,068,250         | 62,560,000             |
| Balance                                                              | 20,235,612,593  | (277,442,750)          | (321,598,750)           | 19,636,571,093     | <br>17,969,923,982<br> |

#### 7-2 Loans and advances to related parties

| Χ                           | 30/6/2014   | 31/12/2013 |
|-----------------------------|-------------|------------|
|                             | EGP         | EGP        |
| Regular Retail loans        | 42,332,000  | 680,800    |
| Regular Corporate loans     | 67,364,500  | 98,251,400 |
| Accrued interest receivable | 555,750     | 9,200      |
| Balance                     | 110,252,250 | 98,941,400 |

## 8- Available - for- sale investments

|                                              | 30/6/2014     | 31/12/2013    |
|----------------------------------------------|---------------|---------------|
|                                              | EGP           | EGP           |
| Preferred shares                             | 145,392,750   | 126,854,200   |
| Equity securities                            | 520,798,836   | 774,148,090   |
| Mutual fund certificates                     | 1,002,326,015 | 936,661,490   |
| Accrued interest receivable                  | 4,954,249     | 8,744,600     |
|                                              | 1,673,471,850 | 1,846,408,380 |
| Impairment of available for sale investments | (59,844,427)  | (59,845,037)  |
| Balance                                      | 1,613,627,423 | 1,786,563,343 |

## 9- Held-to-maturity investments

|                                         | 30/6/2014      | 31/12/2013     |
|-----------------------------------------|----------------|----------------|
|                                         | EGP            | EGP            |
| Lebanese government treasury bills and  |                |                |
| Eurobonds                               | 17,160,137,444 | 15,762,749,057 |
| Other sovereign bonds                   | 147,782,000    | 68,954,000     |
| Certificates of deposit issued by banks | 4,348,718,197  | 5,662,645,517  |
| Other debt instruments                  | 279,743,245    | 275,067,257    |
| Accrued interest receivable             | 351,728,000    | 369,656,000    |
| Balance                                 | 22.200.100.006 |                |
| Dalance                                 | 22,288,108,886 | 22,139,071,831 |
|                                         |                |                |

## 10- Investments in associates

|                                   | 2014      | 2013      |            |            |
|-----------------------------------|-----------|-----------|------------|------------|
|                                   | Ownership | Ownership | 30/6/2014  | 31/12/2013 |
|                                   | %         | %         | EGP        | EGP        |
| Agence Générale de Courtage       |           |           |            |            |
| d'Assurance SAL                   | 25,86     | 25,86     | 44,593,000 | 35,654,600 |
| Credit Card Management SAL        | 28,96     | 28,96     | 12,559,000 | 11,270,000 |
| International Payment Network SAL | 20,18     | 20,18     | 8,227,000  | 7,544,000  |
| Net Commerce SAL                  | 21,88     | 21,88     | 1,173,250  | 1,173,000  |
| Liberty Executive Center SAL      | 29,98     | 29,98     | 57,000     | 55.200     |
| Hot Spot Properties SAL           | 32,23     | 32,23     | 5,467,250  | 9,315,000  |
| Dourrat Loubnan Al Iqaria SAL     | 30,14     | 30,14     | 12,036,500 | 16,560,000 |
| Balance                           |           |           | 84,113,000 | 81,571,800 |

## **11-Investment** property

|                                                            | 30/6/2014   | 31/12/2013   |
|------------------------------------------------------------|-------------|--------------|
|                                                            | EGP         | EGP          |
| Balance at 1 January                                       | 320 250 709 | 132 062 511  |
| Reclassification from property, plant and equipment        |             | 118 119 954  |
| Reclassification from / (to) assets classified as held for |             |              |
| sale                                                       |             | 208 649 494  |
| Change in fair value                                       |             | (83 759 019) |
| Disposals                                                  |             | (57 337 600) |
| Currency translation differences                           | 1 844 205   | 2 515 369    |
| Balance                                                    | 322 094 914 | 320 250 709  |

Investment property amounted EGP 322,094,914 as at 30 June, 2014, represents the following:

- EGP 156,754,472 represents the fair value of the area owned by EFG Hermes Holding Company in Nile City Building.
- EGP 96,000,000 represents the fair value of the area owned by EFG Hermes Holding Company in the headquarter of the company in Smart Village Building.
- EGP 3,900,000 represents the fair value of the area owned by Hermes Securities Brokerage in the Elmanial Branch.
- EGP 65,440,442 represents the fair value of the area owned by EFG Hermes UAE Limited, one of the subsidiaries, in the Index Tower UAE.

Translation of consolidated financial statements originally issued in Arabic

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EFG-Hermes Holding Company (Egyptian Joint Stock Company)

Notes to the consolidated financial statements for the period ended 30 June, 2014 (Continued)

12- Fixed assets

|                                          |                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Office furniture,<br>equipment                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                     |            | * Projects   |                                                                                                                 |
|------------------------------------------|------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|------------|--------------|-----------------------------------------------------------------------------------------------------------------|
|                                          | Land &                                   | Leasehold                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | & electrical                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Computer                                            |            | Under        |                                                                                                                 |
| Particular                               | Buildings                                | Improvements                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Appliances                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Equipment                                           | Vehicles   | Construction | Total                                                                                                           |
|                                          | EGP                                      | EGP                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | EGP                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | EGP                                                 | EGP        | EGP          | EGP                                                                                                             |
| Balance as at 1/1/2014                   | 864,628,558                              | 248,522,321                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 359,813,749                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 76,203,228                                          | 20,936,255 | 396,796,300  | 1,966,900,411                                                                                                   |
| Additions                                | 1                                        | 123,750                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 5,574,263                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 1,468,699                                           | 401,119    | 138,251,000  | 145,818,831                                                                                                     |
| Disposals                                | (16,530,568)                             | (6,364,755)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | (1,546,942)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | (8,500)                                             | (800,900)  | 1            | (25,251,665)                                                                                                    |
| Foreign currency translation differences | 19,614,022                               | 7,428,507                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 10,124,194                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 802,632                                             | 346,577    | 16,892,700   | 55,208,632                                                                                                      |
|                                          |                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                     |            |              |                                                                                                                 |
| Total cost as at 30/6/2014               | 867,712,012                              | 249,709,823                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 373,965,264                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 78,466,059                                          | 20,883,051 | 551,940,000  | 2,142,676,209                                                                                                   |
|                                          |                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                     |            |              |                                                                                                                 |
| Accumulated depreciation as at 1/1/2014  | 138,071,778                              | 189,448,064                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 251,504,373                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 64,574,143                                          | 16,228,672 | 1            | 659,827,030                                                                                                     |
| Depreciation                             | 10,819,626                               | 7,244,103                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 16,038,871                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 2,852,656                                           | 826,647    | L<br>t       | 37,781,903                                                                                                      |
| Disposals' accumulated depreciation      | (2,168,776)                              | (6,347,400)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | (1,226,842)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | (4,533)                                             | (784,900)  | :            | (10,532,451)                                                                                                    |
| Reclassification                         | 1                                        | ł                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | (11,862)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 11,862                                              | ł          | ł            | -                                                                                                               |
| Foreign currency translation differences | 2,583,060                                | 5,643,495                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 7,090,756                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 795,650                                             | 217,438    | ł            | 16,330,399                                                                                                      |
|                                          |                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                     |            |              |                                                                                                                 |
| Accumulated depreciation as at 30/6/2014 | 149,305,688                              | 195,988,262                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 273,395,296                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 68,229,778                                          | 16,487,857 | R R          | 703,406,881                                                                                                     |
|                                          | an a | www.www.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Without.Wi |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | A PAN Muna pan Antonia (BAANDA MANA) a taman muna d |            |              |                                                                                                                 |
| Carrying amount as at 30/6/2014          | 718,406,324                              | 53,721,561                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 100,569,968                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 10,236,281                                          | 4,395,194  | 551,940,000  | 1,439,269,328                                                                                                   |
|                                          |                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | And a start family faith from the start                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                     |            |              | A DATA AND A |
| Carrying amount as at 31/12/2013         | 726,556,780                              | 59,074,257                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 108,309,376                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 11,629,085                                          | 4,707,583  | 396,796,300  | 1,307,073,381                                                                                                   |
|                                          |                                          | ومسترجعتهم ومسترد ومستم ومستم ومسترد ومراجع والمعرو                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | and a state of the | بلغارة بدانات بمعارضهم فسيط مستم شمعه مسيعه بالتبع  |            |              |                                                                                                                 |

## EFG-Hermes Holding Company (Egyptian Joint Stock Company)

Notes to the consolidated financial statements for the period ended 30 June, 2014 (Continued)

|                                          | 30/6/2014<br>EGP | 31/12/2013<br>EGP |
|------------------------------------------|------------------|-------------------|
| Office spaces in Egypt                   | 9,784,500        | 9,784,500         |
| Preparation of new headquarters –        |                  | · ,· - · , •      |
| Credit Libanais SAL "the Bank" - Lebanon | 542,155,500      | 387,011,800       |
| Balance                                  | 551,940,000      | 396,796,300       |

## 13- Goodwill and other intangible assets

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|                                     |                  | 30/6/2014<br>EGP             | 31/12/2013<br>EGP            |
|-------------------------------------|------------------|------------------------------|------------------------------|
| Goodwill<br>Other intangible assets | (13-1)<br>(13-2) | 195,309,571<br>4,009,313,662 | 195,309,571<br>3,897,105,809 |
| Balance                             |                  | 4,204,623,233                | 4,092,415,380                |

# 13-1 Goodwill is relating to the acquisition of the following subsidiaries:

|                                             | 30/6/2014   | 31/12/2013  |
|---------------------------------------------|-------------|-------------|
|                                             | EGP         | EGP         |
| EFG- Hermes Oman LLC                        | 5,921,803   | 5,921,803   |
| EFG- Hermes IFA Financial Brokerage Company |             |             |
| (KSC) – Kuwait                              | 179,148,550 | 179,148,550 |
| IDEAVELOPERS – Egypt                        | 1,600,000   | 1,600,000   |
| EFG- Hermes Jordan                          | 8,639,218   | 8,639,218   |
| Balance                                     | 195,309,571 | 195,309,571 |
|                                             |             |             |

13-2 Other intangible assets are represented in the following :

|                                         | 30/6/2014     | 31/12/2013    |
|-----------------------------------------|---------------|---------------|
|                                         | EGP           | EGP           |
| Branches network - Credit Libanais Bank | 3,984,821,688 | 3,872,523,738 |
| Key Money                               | 1,287,250     | 1,196,000     |
| Licenses & Franchise                    | 12,101,084    | 9,861,296     |
| Software                                | 11,103,640    | 13,524,775    |
| Balance                                 | 4,009,313,662 | 3,897,105,809 |
|                                         |               |               |

#### 14- Other assets

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|                                            |        | 30/6/2014     | 31/12/2013    |
|--------------------------------------------|--------|---------------|---------------|
|                                            |        | EGP           | EGP           |
| Deposits with others                       | (14-1) | 45,153,332    | 50,573,225    |
| Downpayments to suppliers                  |        | 18,021,882    | 11,107,597    |
| Prepaid expenses                           |        | 180,579,106   | 110,459,628   |
| Employees' advances                        |        | 15,368,110    | 16,075,628    |
| Accrued revenues                           |        | 36,321,146    | 24,777,317    |
| Taxes withheld by others                   |        | 9,098,917     | 9,577,354     |
| Payments for investments                   | (14-2) | 8,563,137     | 7,454,500     |
| Re-insurers' share of technical reserve    |        | 69,563,750    | 66,727,600    |
| Receivables - sale of investments          |        | 98,820,097    | 94,463,829    |
| Receivables - sale of assets classified as |        |               |               |
| held for sale                              |        | 26,450,218    | 15,000,000    |
| Infra Egypt fund                           |        | 3,749,018     | 3,650,489     |
| Settlement Guarantee Fund                  |        | 27,891,191    | 28,604,207    |
| Unquoted assets - Ready for sale           |        |               |               |
| acquired in satisfaction of loans          |        | 152,888,250   | 151,077,800   |
| Due from EFG- Hermes Employee              |        |               |               |
| Trust                                      |        | 256,631,132   | 339,901,084   |
| Due from Ara inc. company                  |        | 756,681       | 544,630       |
| Due from related parties                   |        | 63,156,000    | 33,409,800    |
| Re-insurance accrued commission            |        | 17,052,500    | 16,376,000    |
| Cards transaction on ATM                   |        | 12,079,250    | 4,494,200     |
| Re-insurance debtors                       |        | 1,539,000     | 427,800       |
| Sundry debtors                             |        | 131,876,731   | 108,742,083   |
| Balance                                    |        | 1,175,559,448 | 1,093,444,771 |
|                                            |        |               |               |

14-1 Deposits with others include an amount of EGP 28,571,250 (equivalent to LBP 6,015 million) represents deposit blocked by Credit Libanais SAL (the Bank) with the Ministry of Finance of Lebanon, in addition to an

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Notes to the consolidated financial statements for the period ended 30 June, 2014 (Continued)

amount of EGP 12,511,239 in the name of the subsidiaries, Financial Brokerage Group Company and Hermes Securities Brokerage Company which represents blocked deposits for same day trading operations Settlement takes place in the Egyptian Stock Exchange. Both companies are not entitled to use these amounts without prior approval from Misr Clearance Company.

14-2 Payments for investments are represented in the following:

| 30/6/2014 | 31/12/2013                                                      |
|-----------|-----------------------------------------------------------------|
| EGP       | EGP                                                             |
| 3,749,500 | 3,749,500                                                       |
| 25,000    | 25,000                                                          |
| 3,040,000 | 3,040,000                                                       |
| 640,000   | 640,000                                                         |
|           |                                                                 |
| 1,108,637 |                                                                 |
| 8,563,137 | 7,454,500                                                       |
|           | EGP<br>3,749,500<br>25,000<br>3,040,000<br>640,000<br>1,108,637 |

## 15- Due to banks and financial institutions and overdraft

|                                | 30/6/2014     | 31/12/2013  |  |
|--------------------------------|---------------|-------------|--|
|                                | EGP           | EGP         |  |
| Due to Central Bank of Lebanon | 898,676,250   | 355,497,200 |  |
| Current deposits of banks      | 117,975,750   | 144,987,400 |  |
| Time deposits                  | 32,846,250    | 42,554,600  |  |
| Financial institutions         | 192,836,476   | 271,298,037 |  |
| Bank overdraft                 | 230,982,545   | 100,178,510 |  |
| Accrued interest payable       | 2,645,750     | 2,686,400   |  |
|                                |               |             |  |
| Balance                        | 1,475,963,021 | 917,202,147 |  |

| 16- | Customers' deposits                       |                |                |
|-----|-------------------------------------------|----------------|----------------|
|     |                                           | 30/6/2014      | 31/12/2013     |
|     |                                           | EGP            | EGP            |
|     | Deposits from customers (private sector): |                |                |
|     | Saving accounts                           | 29,670,265,960 | 28,170,802,502 |
|     | Time deposits                             | 14,012,913,250 | 12,587,614,800 |
|     | Current accounts                          | 4,845,380,000  | 4,833,771,286  |
|     |                                           | 48,528,559,210 | 45,592,188,588 |
|     | Deposits from customers (public sector):  |                |                |
|     | Time deposits                             | 1,822,394,500  | 1,782,389,600  |
|     | Current accounts                          | 374,789,250    | 316,530,600    |
|     |                                           | 2,197,183,750  | 2,098,920,200  |
|     | Others                                    | 187,140,500    | 177,679,600    |
|     |                                           | 50,912,883,460 | 47,868,788,388 |
|     | Accrued interest payable                  | 228,902,500    | 256,270,600    |
|     |                                           | 51,141,785,960 | 48,125,058,988 |
|     | Deposits from related parties:            |                |                |
|     | Long term saving accounts                 | 764,759,500    | 537,399,600    |
|     | Long term deposits                        | 1,119,356,500  | 999,524,800    |
|     | Short term deposits                       | 140,153,500    | 79,101,600     |
|     | Accrued interest payable                  | 5,871,000      | 3,956,000      |
|     |                                           | 2,030,140,500  | 1,619,982,000  |
|     | Balance                                   | 53,171,926,460 | 49,745,040,988 |
|     |                                           |                | ·······        |

## 17- Bonds

On November 11, 2010 Credit Libanais SAL issued US.\$ 75,000,000, 6,75% Subordinated Bonds due January 15, 2018 at an issue price of 100% of their principal amount. The bonds have been fully underwritten. The net proceeds from the sale of bonds will be used for general corporate purposes, and the obligation of the issuer in respect of the bonds constitutes direct, unsecured and general obligation of the issuer. The arranger of the offering is Credit Libanais Investment Bank SAL (an affiliate) and the bonds will not be listed on any stock exchange. The bonds balance is equivalent to EGP 553,660,000 as at June 30, 2014 versus EGP 554,120,600 as at December 31, 2013.

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Notes to the consolidated financial statements for the period ended 30 June, 2014 (Continued)

### 18- Creditors and other credit balances

|                                                    | 30/6/2014     | 31/12/2013    |
|----------------------------------------------------|---------------|---------------|
|                                                    | EGP           | EGP           |
| Margins held against documentary credits           | 168,192,750   | 207,763,600   |
| Technical reserve for insurance companies          | 422,436,500   | 389,210,600   |
| Social Insurance Association                       | 657,322       | 528,048       |
| Unearned revenues                                  | 11,066,453    | 15,136,531    |
| Suppliers                                          | 188,223,078   | 132,802,515   |
| Accrued expenses                                   | 243,916,643   | 291,089,488   |
| Clients' coupons- Custody Activity                 | 8,696,164     | 5,950,397     |
| Due to Industry Modernization Center               | 5,798,193     | 5,628,458     |
| Dividends payable                                  | 108,758,272   | 106,582,450   |
| Cards transaction on ATM                           | 63,517,000    | 35,976,600    |
| Re-insurance creditors                             | 130,971,750   | 138,138,000   |
| Sundry creditors                                   | 52,851,821    | 39,395,516    |
| Balance                                            | 1,405,085,946 | 1,368,202,203 |
| Other liabilities                                  |               |               |
|                                                    | 30/6/2014     | 31/12/2013    |
| Destanced above half and is a light in the         | EGP           | EGP           |
| Preferred shareholders in subsidiaries *<br>Others | 716,062,500   | 693,450,000   |
| Others                                             | 1,174,478     | 1,141,378     |
| Balance                                            | 717,236,978   | 694,591,378   |

\* On 16 September 2013, the extraordinary general meeting of Credit Libanaies SAL (the Bank) approved to issue 1,000,000 preferred shares at a price of LBP 11,000 per share with total amount of LBP 11,000 million (equivalent to EGP 52,250,000). These shares were issued and fully paid. The extraordinary general meeting of the Bank approved at the same date to issue the preferred shares with premium amounting to LBP 139,750 per share with total amount of LBP 139,750 million (equivalent to EGP 663,812,500), settled in cash by the subscribers according to the terms set by the extraordinary general meeting on 4 July 2013.

#### 20- Deferred tax assets and liabilities

|                                                          | Balance as at 30 June 2014 |                              |                         |             |                        |                             |
|----------------------------------------------------------|----------------------------|------------------------------|-------------------------|-------------|------------------------|-----------------------------|
|                                                          | Balance at<br>1/1/2014     | Recognized in profit or loss | Recognized<br>in equity | Net         | Deferred tax<br>assets | Deferred tax<br>liabilities |
|                                                          | EGP                        | EGP                          | EGP                     | EGP         | EGP                    | EGP                         |
| Fixed assets depreciation                                | 6,428,210                  | 535,448                      |                         | 6,963,658   |                        | 6,963,658                   |
| Expected claims provision                                | (828,250)                  | (2,033,497)                  |                         | (2,861,747) | (2,861,747)            |                             |
| Impairment loss on assets                                | (6,347,907)                | 2,713,871                    |                         | (3,634,036) | (3,634,036)            |                             |
| Prior year losses forward                                | (2,885,204)                | 54,109                       |                         | (2,831,095) | (2,831,095)            |                             |
| Company's share in affiliate's profits                   | 4,894,300                  | 10,597,667                   |                         | 15,491,967  |                        | 15,491,967                  |
| Fair value adjustments *                                 | 634,264,839                |                              | 18,083,484              | 652,348,323 |                        | 652,348,323                 |
| Changes in fair value of cash flow hedges **             | (6,612,597)                |                              |                         | (6 612 597) | (6 612 597)            |                             |
| Fair value of available for sale<br>financial assets *** | 73,984,510                 |                              | 35,245,744              | 109,230,254 |                        | 109,230,254                 |
|                                                          | 702 897 901                | 11,867,598                   | 53,329,228              | 768,094,727 | (15,939,475)           | 784,034,202                 |

\* Deferred tax liabilities arising from the assets acquired and liabilities assumed as a result of the acquisition of the subsidiary Credit Libanais Bank.

\*\* Directly deducted from cash flow hedges item presented in the statement of changes in equity.

\*\*\* Directly deducted from changes in the fair value of available -for-sale investments item presented in the statement of changes in equity.

## 21- Provisions

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|                                            |        | 30/6/2014                | 31/12/2013               |
|--------------------------------------------|--------|--------------------------|--------------------------|
| Expected claims provision                  | (21-1) | EGP<br>159,047,592       | EGP<br>142,724,113       |
| Servance pay provision<br>Other provisions | (21-1) | 178,323,425<br>1,306,250 | 175,638,568<br>1,274,200 |
| Balance                                    |        | 338,677,267              | 319,636,881              |

| 21-1                                                               | Expected<br>Claims<br>Provision | Severance<br>pay provision | Total                     |
|--------------------------------------------------------------------|---------------------------------|----------------------------|---------------------------|
|                                                                    | EGP                             | EGP                        | EGP                       |
| Balance at the beginning of the period<br>Formed during the period | 142,724,113<br>15,543,558       | 175,638,568<br>4,884,397   | 318,362,681<br>20,427,955 |
| Foreign currency differences<br>Amounts used during the period     | 1,008,920<br>(228,999)          | 5,133,829<br>(7,333,369)   | 6,142,749<br>(7,562,368)  |
| Balance at the end of the period                                   | 159,047,592                     | 178,323,425                | 337,371,017               |

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Notes to the consolidated financial statements for the period ended 30 June, 2014 (Continued)

## 22- Share capital

The company's authorized capital amounts EGP 3,200 million and issued and paid in capital amounts EGP 2,867,422,500 distributed on 573,484,500 shares of par value EGP 5 per share.

|                                   | Ordinary      |
|-----------------------------------|---------------|
| Share capital                     | shares        |
| Issue at 1 January 2014           | 573,484,500   |
| Treasury share                    | (36,956,522)  |
| Outstanding share at 30 June 2014 | 536,527,978   |
| Authorized - par value 5 EGP      | 3,200,000,000 |

### 22-1 Treasury shares

- The company's board of directors approved in its session held on April 27, 2011 to purchase a number of 5 million shares of the company's shares and the company has purchased a number of 391 000 shares from Egyptian Stock Exchange Market at cost of EGP 6,918,613. The company's Extraordinary General Assembly approved in its session held on July 25, 2013 to decrease the company's issued capital through cancelling a number of 391 000 shares of the company's shares which was thereon approved by The Egyptian Financial Supervisory Authority on September 1, 2013.
- The company's board of directors meeting held on January 8, 2014 approved to purchase treasury shares with a billion Egyptian pounds during the first nine months of the year 2014 through two phases, the first phase have been implemented through purchase of 36,956,522 shares at an average exercising price of EGP 11.5 per share with a total cost of EGP 425,974,172 and the second phase aims to purchase shares with an amount of approximately EGP 575 million during the period between the end of the second quarter or the third quarter of 2014.
- On July 22, 2014 the company's board of directors decided to sell the 36 956 522 treasury shares owned by the company to EFG- Hermes IB Limited company (wholly owned subsidiary of the Group) at a price of EGP 15.32 per share, the procedures of selling has been taken on July 31, 2014.

#### 23-**Non - Controlling interests** 30/6/2014 31/12/2013 EGP EGP Share capital 437,828,099 444,194,165 Legal reserve 153,790,736 139,390,534 Other reserves 750,903,541 671,828,945 Retained earnings 193,346,641 144,359,186 Other equity 86,423,103 75,108,800 Increase in fair value of net assets 1,339,752,506 1,296,939,091 Net profit for the period/year 74,860,671 205,339,709 Balance 3,036,905,297 2,977,160,430

## 24- Contingent liabilities

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- The company has issued a final letter of guarantee to the European Union with an amount of EURO 500 000 (equivalent to EGP 4,878,900) end on September 8, 2014.

 The company guarantees its subsidiaries – Financial Brokerage Group, Hermes Securities Brokerage, EFG Hermes Jordan and EFG Hermes Oman LLC. – against the credit facilities granted from banks and EFG-Hermes Brokerage – UAE against the Letters of Guarantee granted from banks amounting to:

|                   | 30/6/2014   | 31/12/2013  |
|-------------------|-------------|-------------|
| AED               | 153,670,000 | 97,670,000  |
| equivalent to EGP | 299,149,389 | 180,962,976 |

Off-balance sheet items :

|                                                       | 30/6/2014      | 31/12/2013     |
|-------------------------------------------------------|----------------|----------------|
|                                                       | EGP            | EGP            |
| Financing commitments given to financial institutions | 1,128,476,500  | 738,304,600    |
| Commitments to customers                              | 2,348,913,000  | 2,536,766,600  |
| Guarantees given to customers                         | 1,041,280,750  | 1,002,629,800  |
| Restricted and non – restricted fiduciary accounts    | 54,905,250     | 52,191,600     |
| Commitments of signature received from financial      |                |                |
| intermediaries                                        | 169,622,500    | 136,362,400    |
| Securities' commitments                               | 532,926,250    | 511,952,400    |
| Other commitments received                            | 36,498,890,750 | 33,750,802,600 |
| Assets under management                               | 30,072,049,841 | 28,884,605,600 |

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Notes to the consolidated financial statements for the period ended 30 June, 2014 (Continued)

## 25- Incentive fee revenue

Due to inadequate assurance concerning the revenue recognition conditions and collection of the incentive fee on managing investment funds and portfolios, the assets management companies (subsidiaries) deferred the recognition of incentive fee with an amount of EGP 11,401,918 till June 30, 2014 versus EGP 20,429,158 till June 30, 2013 as no revenues are recognized if there are any uncertainties regarding the recovery of the consideration due.

| Subsidiary's name                             | For the peri | For the period ended |  |  |
|-----------------------------------------------|--------------|----------------------|--|--|
|                                               | 30/6/2014    | 30/6/2013            |  |  |
|                                               | EGP          | EGP                  |  |  |
| Egyptian Portfolio Management Group           | 824,034      | 1,565,317            |  |  |
| Hermes Fund Management                        | 5,193,675    |                      |  |  |
| EFG- Hermes Financial Management (Egypt) Ltd. | 5,384,209    | 18,863,841           |  |  |
| Total                                         | 11,401,918   | 20,429,158           |  |  |
|                                               |              |                      |  |  |

## 26- Impairment loss on assets

|                                                                                                   | 2014                                                   |                                                        | 2013                                                   |                                                        |
|---------------------------------------------------------------------------------------------------|--------------------------------------------------------|--------------------------------------------------------|--------------------------------------------------------|--------------------------------------------------------|
|                                                                                                   | For the period<br>from 1/4/2014<br>to 30/6/2014<br>EGP | For the period<br>from 1/1/2014<br>to 30/6/2014<br>EGP | For the period<br>from 1/4/2013<br>to 30/6/2013<br>EGP | For the period<br>from 1/1/2013<br>to 30/6/2013<br>EGP |
| Impairment loss on accounts<br>receivables & debit accounts<br>Impairment loss on available –for– | 8,207,586                                              | 8,207,586                                              | 18,729,526                                             | 18,889,248                                             |
| sale investments<br>Impairment loss on loans – others                                             | 1,231,935                                              | 1,231,935                                              | 125,838,237<br>102,171,216                             | 125,856,237<br>102,171,216                             |
| Total                                                                                             | 9,439,521                                              | 9,439,521                                              | 246,738,979                                            | 246,916,701                                            |

## 27- Income tax expense

|                    | 2014                                                   |                                                        | 2013                                                   |                                                        |
|--------------------|--------------------------------------------------------|--------------------------------------------------------|--------------------------------------------------------|--------------------------------------------------------|
|                    | For the period<br>from 1/4/2014<br>to 30/6/2014<br>EGP | For the period<br>from 1/1/2014<br>to 30/6/2014<br>EGP | For the period<br>from 1/4/2013<br>to 30/6/2013<br>EGP | For the period<br>from 1/1/2013<br>to 30/6/2013<br>EGP |
| Current income tax | (48,277,107)                                           | (72,203,870)                                           | (16,167,281)                                           | (33,115,390)                                           |
| Deferred tax       | (6,596,549)                                            | (11,867,598)                                           | 56,091                                                 | (906,728)                                              |
| Total              | (54,873,656)                                           | (84,071,468)                                           | (16,111,190)                                           | (34,022,118)                                           |

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Notes to the consolidated financial statements for the period ended 30 June, 2014 (Continued)

## 28- Cash and cash equivalents

For the purpose of preparing the statement of cash flows, cash and cash equivalents are represented in the following :

| Cash and due from banks<br>Due to banks and financial institutions<br>Less: Assets – maturity more than three months<br>Effect of exchange rate | <b>30/6/2014</b><br>EGP<br>19,580,730,124<br>(1,475,963,021)<br>(8,388,604,500) | <b>31/12/2013</b><br>EGP<br>16,534,230,948<br>(917,202,147)<br>(6,755,638,963)<br>45,711,110 |
|-------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------|
| Cash and cash equivalents                                                                                                                       | 9,716,162,603                                                                   | 8,907,100,948                                                                                |
|                                                                                                                                                 |                                                                                 |                                                                                              |

## 29- General administrative expenses

|                                          | 2014           |                | 2013           |                |
|------------------------------------------|----------------|----------------|----------------|----------------|
|                                          | For the period | For the period | For the period | For the period |
|                                          | from 1/4/2014  | from 1/1/2014  | from 1/4/2013  | from 1/1/2013  |
|                                          | to 30/6/2014   | to 30/6/2014   | to 30/6/2013   | to 30/6/2013   |
|                                          | EGP            | EGP            | EGP            | EGP            |
| Wages, salaries and similar items        | 291,036,700    | 522,390,997    | 240,718,870    | 477,755,419    |
| Consultancy                              | 17,089,573     | 26,077,384     | 17,296,940     | 38,613,137     |
| Travel, accommodation and transportation | 9,788,156      | 19,347,874     | 11,971,009     | 21,264,565     |
| Leased line and communication            | 12,463,083     | 23,952,313     | 13,139,048     | 24,116,142     |
| Rent and utilities expenses              | 19,242,968     | 37,577,559     | 33,548,904     | 65,520,882     |
| Other expenses                           | 82,620,166     | 147,929,079    | 62,190,038     | 107,707,515    |
| Total                                    | 432,240,646    | 777,275,206    | 378,864,809    | 734,977,660    |

## **30-** Retained earnings

On May 17, 2014 the Ordinary General Assembly meeting decided to use the amount of EGP 591 721 138 of Share premium reserve shown in the separate financial statements for the year ended 31 December 2013 to cover the holding company Retained losses.

#### 31- Earnings per share

|                                                            | 2014                                                   |                                                        | 2013                                            |                                                 |
|------------------------------------------------------------|--------------------------------------------------------|--------------------------------------------------------|-------------------------------------------------|-------------------------------------------------|
|                                                            | For the period<br>from 1/4/2014<br>to 30/6/2014<br>EGP | For the period<br>from 1/1/2014<br>to 30/6/2014<br>EGP | For the period<br>from 1/4/2013<br>to 30/6/2013 | For the period<br>from 1/1/2013<br>to 30/6/2013 |
| Net (loss) profit for the period                           | 220,531,062                                            | 381,569,662                                            | EGP<br>(28,998,965)                             | EGP<br>69,039,812                               |
| Net (loss) profit for equity holders of the parent company | 187,810,891                                            | 306,708,991                                            | (80,177,365)                                    | (39,209,248)                                    |
| Weighted average number of shares                          | 536,527,978                                            | 543,508,654                                            | 573,484,500                                     | 573,484,500                                     |
| Earnings per share                                         | 0.35                                                   | 0.56                                                   | (0.14)                                          | (0.07)                                          |

## 32- Segment reporting

Segment information is presented in respect of the Group's business segments. The primary format, business segment, is based on the Group's management and internal reporting structure. Inter-segment pricing is determined on an arm's length basis.

Segment results, assets and liabilities include items directly attributable to a segment. The revenue & expense and assets & liabilities analyses in the table below are based on the type of business activities and services that are distinguishable component.

|                                                                          | For the period ende   | d June 30, 2014       |               |                 |
|--------------------------------------------------------------------------|-----------------------|-----------------------|---------------|-----------------|
| •<br>•<br>•                                                              | Investment<br>banking | Commercial<br>banking | Elimination   | Total           |
| 9<br>1                                                                   | EGP                   | EGP                   | EGP           | EGP             |
| Fee and commission income                                                | 467,053,694           | 313,348,896           |               | 780,402,590     |
| Fee and commission expense                                               |                       | (183,213,009)         |               | (183,213,009)   |
| Net fee and commission income                                            | 467,053,694           | 130,135,887           |               | 597,189,581     |
| Securities gains                                                         | 170,849,757           | 2,130,765             | ·             | 172,980,522     |
| Gains on selling fixed assets                                            | 13,742,744            | 60,879                |               | 13,803,623      |
| Share of profit of associate<br>Changes in the investments at fair value |                       | 5,881,848             |               | 5,881,848       |
| through profit and loss                                                  | 9,855,779             | 4,683                 |               | 9,860,462       |
| Foreign currencies differences                                           | 21,387,608            | 24,323,502            |               | 45,711,110      |
| Other income                                                             | 16,832,951            | 10,878,609            |               | 27,711,560      |
| Noninterest revenue                                                      | 699,722,533           | 173,416,173           |               | 873,138,706     |
| Interest and dividends income                                            | 150,487,057           | 1,592,135,706         | (124,828,654) | 1,617,794,109   |
| Interest expense                                                         | (8,882,523)           | (1,123,414,236)       | (23,807,087)  | (1,156,103,846) |
| Net interest income                                                      | 141,604,534           | 468,721,470           | (148,635,741) | 461,690,263     |
| Total net revenue                                                        | 841,327,067           | 642,137,643           | (148,635,741) | 1,334,828,969   |
| Total noninterest expenses                                               | (445,399,464)         | (418,112,289)         | (5,676,086)   | (869,187,839)   |
| Net profit before income tax                                             | 395,927,603           | 224,025,354           | (154,311,827) | 465,641,130     |
| Income tax expense                                                       | (52,470,845)          | (31,909,962)          | 309,339       | (84,071,468)    |
| Net profit for the period                                                | 343,456,758           | 192,115,392           | (154,002,488) | 381,569,662     |
| Total assets                                                             | 10,395,640,508        | 61,015,056,250        | 1,116,353,324 | 72,527,050,082  |
| Total liabilities                                                        | 2,917,398,598         | 56,179,394,750        | 1,455,706,832 | 60,552,500,180  |
| Shareholders' equity                                                     | 7,478,241,910         | 4,835,661,500         | (339,353,508) | 11,974,549,902  |
| Total equity and liabilities                                             | 10,395,640,508        | 61,015,056,250        | 1,116,353,324 | 72,527,050,082  |

| For the period ended June 30, 2013       |               |                 |               |                 |
|------------------------------------------|---------------|-----------------|---------------|-----------------|
|                                          | Investment    | Commercial      | Elimination   | Total           |
|                                          | banking       | banking         |               |                 |
|                                          | EGP           | EGP             | EGP           | EGP             |
| Fee and commission income                | 251,188,317   | 288,702,905     |               | 539,891,222     |
| Fee and commission expense               |               | (148,765,458)   |               | (148,765,458)   |
| Net fee and commission income            | 251,188,317   | 139,937,447     |               | 391,125,764     |
| Securities gains                         | 14,796,397    | 840,328         |               | 15,636,725      |
| Share of profit of associate             |               | 5,457,565       |               | 5,457,565       |
| Changes in the investments at fair value |               |                 |               |                 |
| through profit and loss                  | 875,250       | 28,297,132      |               | 29,172,382      |
| Foreign currencies differences           | 96,155,403    |                 |               | 96,155,403      |
| Other income                             | 130,983,685   | 10,905,995      |               | 141,889,680     |
| Noninterest revenue                      | 493,999,052   | 185,438,467     |               | 679,437,519     |
| Interest and dividends income            | 105,991,993   | 1,511,763,773   | (76,500,427)  | 1,541,255,339   |
| Interest expense                         | (4,375,112)   | (1,049,044,467) | 149,406       | (1,053,270,173) |
| Net interest income                      | 101,616,881   | 462,719,306     | (76,351,021)  | 487,985,166     |
| Total net revenue                        | 595,615,933   | 648,157,773     | (76,351,021)  | 1,167,422,685   |
| Total noninterest expenses               | (675,394,407) | (383,422,485)   | (5,543,863)   | (1,064,360,755) |
| Net (loss) profit before income tax      | (79,778,474)  | 264,735,288     | (81,894,884)  | 103,061,930     |
| Income tax expense                       | (1,251,388)   | (31,676,712)    | (1,094,018)   | (34,022,118)    |
| Net (loss) profit for the period         | (81,029,862)  | 233,058,576     | (82,988,902)  | 69,039,812      |
| Total assets                             | 9,523,773,747 | 55,317,785,700  | 1,023,369,850 | 65,864,929,297  |
| Total liabilities                        | 1,492,489,622 | 51,472,589,100  | 688,859,606   | 53,653,938,328  |
| Shareholders' equity                     | 8,031,284,125 | 3,845,196,600   | 334,510,244   | 12,210,990,969  |
| Total equity and liabilities             | 9,523,773,747 | 55,317,785,700  | 1,023,369,850 | 65,864,929,297  |

## 33- Tax status

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As to Income Tax, the years from starting the operations to 31/12/2010 the competent tax inspectorate inspected the parent company's books and all the disputed points have been settled with the internal committee and as to year 2011 has been inspected which was objected thereon on the due date and as to years 2012 / 2013, according to tax form of tax law no. 91 of 2005 the company has submitted the tax return and paid the tax due.

- As to Salaries Tax, the parent company's books had been examined till 2008 and all the disputed points have been settled with the internal committee and the due amount has been paid and as to years 2009 / 2013, the parent company's books have not been inspected yet.
- As to Stamp Tax, the parent company's books had been examined from 1998 till 31/7/2006 and paid the due tax according to the resolution of appeal committee which was objected thereon in the courts, and the period from 1/8/2006 till 31/12/2013 have not been inspected yet.
- On June 4, 2014 a new law No. 44/2014 has imposed a 5% temporary additional annual tax on amounts exceed EGP 1 million from the tax base on the income of natural persons or the profits of Corporate Buddies in accordance with income tax law, and it has been proven and collected in accordance with this provisions. This law will start working from June 5, 2014 for 3 years beginning from the current taxation period.
- On June 30, 2014 Presidential Decree has issued with Law No. 53 for the year 2014, this law has amended some articles of the Law on Income Tax. promulgated by Law 91 of 2005, the most important of these amended rules are:
  - Innovation chapter to impose a tax on profit dividend.

- Innovation chapter to impose a tax on capital gains resulting from selling of shares and securities.

According to these amendments the company's management is obliged to study the impact and mechanisms enforce these amendments starting from the first of July 2014, (date of executing the law), and in the light of what will be determined by the regulatory body upon issuance of such laws.

#### 34- Group's entities

The parent company owns the following subsidiaries:

|                                              | Direct ownership | Indirect ownership |
|----------------------------------------------|------------------|--------------------|
|                                              | %                | %                  |
| Financial Brokerage Group                    | 99,88            | 0,04               |
| Egyptian Fund Management Group               | 88,51            | 11,49              |
| Egyptian Portfolio Management Group          | 66,33            | 33,67              |
| Hermes Securities Brokerage                  | 97,58            | 2,42               |
| Hermes Fund Management                       | 89,95            | 10,05              |
| Hermes Corporate Finance                     | 99,37            | 0,53               |
| EFG - Hermes Advisory Inc.                   | 100              |                    |
| EFG- Hermes Financial Management (Egypt) Ltd |                  | 100                |
| EFG - Hermes Promoting & Underwriting        | 99,88            |                    |
| Bayonne Enterprises Ltd.                     | 100              |                    |

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: •-----3 Notes to the consolidated financial statements for the period ended 30 June, 2014 (Continued)

|                                                  |                  | T 10 /             |
|--------------------------------------------------|------------------|--------------------|
|                                                  | Direct ownership | Indirect ownership |
| EEC Hormon Eined Income                          | %                | %                  |
| EFG- Hermes Fixed Income                         | 99               | 1                  |
| EFG- Hermes Management                           | 96,3             | 3,7                |
| EFG- Hermes Private Equity                       | 1,59             | 63,41              |
| EFG- Hermes Brokerage – UAE LLC.                 |                  | 100                |
| Flemming CIIC Holding                            | 100              |                    |
| Flemming Mansour Securities                      |                  | 99,33              |
| Flemming CIIC Securities                         |                  | 96                 |
| Flemming CIIC Corporate Finance                  |                  | 74,92              |
| EFG- Hermes UAE Ltd.                             | 100              |                    |
| EFG- Hermes Holding - Lebanon                    | 99               |                    |
| EFG- Hermes KSA                                  | 73,1             | 26,9               |
| October Property Development Ltd.                |                  | 93.77              |
| EFG- Hermes Lebanon                              | 99               | 0,97               |
| Mena Opportunities Management Limited            |                  | 95                 |
| EFG- Hermes Mena (Caymen) Holding                |                  | 100                |
| Mena (BVI) Holding Ltd.                          |                  | 95                 |
| EFG - Hermes Mena Securities Ltd.                |                  | 100                |
| Middle East North Africa Financial Investments W | .L.L             | 100                |
| EFG - Hermes Qatar LLC                           | 100              |                    |
| EFG- Hermes Oman LLC                             |                  | 51                 |
| EFG- Hermes Regional Investment Ltd.             | 100              |                    |
| Offset Holding KSC                               |                  | 50                 |
| EFG- Hermes IFA Financial Brokerage              |                  | 45                 |
| IDEAVELOPERS                                     |                  | 52                 |
| EFG- Hermes CB Holding Limited                   |                  | 100                |
| EFG- Hermes Global CB Holding Limited.           | 100              |                    |
| EFG - Hermes Syria LLC                           | 49               | 20,37              |
| Sindyan Syria LLC                                | 97               |                    |
| Talas & Co. LLP                                  |                  | 97                 |
| EFG - Hermes Jordan                              | 100              |                    |
| Mena Long-Term Value Feeder Holdings Ltd         |                  | 100                |
| Mena Long-Term Value Master Holdings Ltd         |                  | 90                 |
| Mena Long-Term Value Management Ltd              |                  | 90                 |
| EFG - Hermes CL Holding SAL                      |                  | 100                |
| Credit Libanais SAL "the Bank"                   |                  | 63,739             |
| Credit Libanais Investment Bank SAL              |                  | 63,65              |

|                                                   | Direct ownership | Indirect ownership |
|---------------------------------------------------|------------------|--------------------|
|                                                   | %                | %                  |
| Lebanese Islamic Bank SAL                         |                  | 63,64              |
| Credit International SA                           |                  | 59,16              |
| Cedar's Real Estate SAL                           |                  | 63,69              |
| Soft Management SAL                               |                  | 29,96              |
| Hermes Tourism & Travel SAL                       |                  | 63,73              |
| Crédit Libanais d'Assurances et de Réassurances S | AL               | 42,69              |
| Business Development Center SARL                  |                  | 62,86              |
| Capital Real Estate SAL                           |                  | 62,46              |
| Credilease SAL                                    |                  | 63,27              |
| Collect SAL                                       |                  | 28,64              |
| EFG - Hermes Investment Funds Co.                 | 99,998           |                    |
| EFG-Hermes IB Limited.                            |                  | 100                |
| Meda Access Cayman Holdings Limited.              |                  | 100                |
| EFG-Hermes Securitization Company                 | 100              |                    |
| Financial Group for Real Estate Co.               | 99,992           |                    |
| EFG- Hermes Mutual Funds Co.                      | 100              |                    |

#### 35- Financial instruments and management of related risks:

The Company's financial instruments are represented in the financial assets and liabilities. Financial assets include cash balances with banks, investments and debtors while financial liabilities include loans and creditors. Notes (no. 2&3) of notes to financial statements includes significant accounting policies applied regarding basis of recognition and measurement of the important financial instruments and related revenues and expenses by the company to minimize the consequences of such risks.

#### 35-1 Market risk

Market risk is defined as the potential loss in both on and off balance sheet positions resulting from movements in market risk factors such as foreign exchange rates, interest rates, and equity prices.

Market risk is represented in the factors which affect values, earnings and profits of all securities negotiated in stock exchange or affect the value, earning and profit of a particular security.

According to the company's investment policy, the following procedures are undertaken to reduce the effect of this risk.

- Performing the necessary studies before investment decision in order to verify that investment is made in potential securities.
- Diversification of investments in different sectors and industries.
- Performing continuous studies required to follow up the company's investments and their development.

#### 35-2 Foreign currencies risk

- The foreign currencies exchange risk represents the risk of fluctuation in exchange rates, which in turn affects the company's cash inflows and outflows as well as the value of its assets and liabilities in foreign currencies.
- As disclosed in note (3-2) the company has used the prevailing exchange rates to revaluate monetary assets and liabilities at the financial position date.

#### 35-3 Risk management

In the ordinary course of business, the group is exposed to a variety of risks, the most important of which are liquidity risk, interest rate risk, currency risk, credit risk and market risk. These risks are identified, measured and monitored through various control mechanisms in order to price facilities and products on a risk adjusted basis and to prevent undue risk concentrations.

The independent risk control process does not include business risks such as changes in the environment, technology and industry. They are monitored through the Group's strategic planning process.

#### 35-4 Credit risk

Credit risk is the risk of a person or an organization defaulting in the repayment of their obligations to the Group in respect of the terms and conditions of the credit facilities granted to them by the Group. The management minimizes this risk by spreading its loan portfolio overall economic sectors and by adopting appropriate procedures and controls to evaluate the quality of the credit facilities granted and the creditworthiness of the borrowers. The credit risk of connected accounts is monitored on a united basis. In addition, the effective credit appraisal procedure for examining applications for credit facilities followed by the Group, adopts as the main criteria the repayment capability and obtaining sufficient collateral. The continuous monitoring of credit accounts and the timely preventive action further minimize, to a large extent, the exposure to credit risk. Note 7 of this report shows the distribution of loan portfolio by nature of facility, by economic sector.

## 35-5 Liquidity risk

Liquidity risk is the risk that the Group will be unable to meet its payment obligations when they fall due under normal and stress circumstances. To limit this risk, management has arranged diversified funding sources in addition to its core deposit base, manages assets with liquidity in mind and monitors future cash flows and liquidity on daily basis. This incorporates an assessment of expected cash flows and the availability of high grade collateral which could be used to secure additional funding if required.

The Group maintains a portfolio of high marketable and diverse assets that can be easily liquidated in the event of an unforeseen interpretation of cash flow. In addition, the Group maintains statutory deposits with the Central Banks.

The liquidity position is assessed and managed under a variety of scenarios, giving due consideration to stress factors relating to both the market in general and to the Group in specific. The Group maintains a solid ratio of high liquid net assets in foreign currencies to deposits and commitments in foreign currencies taking markets conditions into consideration.

#### 35-6 Interest rate risk

Interest rate risk stems from the sensitivity of earnings to future movements in interest rates applied on assets and liabilities.

The Group's management closely monitors interest rate fluctuations on a continuous basis and ensures that assets and liabilities are matched and re-priced in a timely manner. The Group is exposed to interest rate risk as a result of mismatches or gaps in the amounts of assets and liabilities that mature or are re-priced in a given period. The most important source of interest rate risk derives from the lending, funding and investing activities, where fluctuations in interest rates are reflected in interest margins and earnings.

## 35-7 Equity price risk

Equity price risk is the risk that the value of a portfolio will fall as a result of change in stock prices. Risk factors underlying this type of market risk are a whole range of various equity (and index) prices corresponding to different markets (and currencies/maturities), in which the Group holds equity-related positions.

The Group sets tight limits on equity exposures and the types of equity instruments that traders are allowed to take positions in. Nevertheless, depending on the complexity of financial instruments, equity risk is measured in first cash terms, such as the market value of a stock/index position, and also in price sensitivities, such as sensitivity of the value of a portfolio to changes in the underlying asset price. These measures are applied to an individual position and/or a portfolio of equity products.

#### 35-8 Operational risk

Operational risk is the risk of direct or indirect loss due to an event or action causing failure of technology, process infrastructure, personnel, and other risks having an operational risk impact. The Group seeks to minimize actual or potential losses from operational risk failure through a framework of policies and procedures that identify, assess, control, manage, and report those risks. Controls include effective segregation of duties, access, authorization and reconciliation procedures, staff education and assessment processes.

## 35-9 Fair value of financial instruments

The fair value of the financial instruments do not substantially deviated from their book value at the financial position date. According to the valuation basis applied, in accounting policies to the assets and liabilities.

## 35-10 Derivative financial instruments and hedge accounting

- Derivatives are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently re-measured at their fair value, according to the valuation basis applied, in accounting policies to derivative financial instruments, (note no. 3-4).

## EFG-Hermes Holding Company (Egyptian Joint Stock Company)

Notes to the consolidated financial statements for the period ended 30 June, 2014 (Continued)

In accordance with an arrangement between the subsidiary, EFG Hermes MENA Securities Limited Co. and its customers ("the customers"), the Company from time to time enters into fully paid Shares Swap Transaction Contracts ("the contracts") with the customers. Under the contracts the customers pay to the Company a pre-determined price, which is essentially the market price at the trade date, in respect of certain reference securities. In return for such shares swap transactions the Company pays to the customers the mark to market price of the reference securities at a predetermined date (normally after one year). However, the contracts can be terminated at any time by either of the parties, which shall be the affected party.

In order to hedge the price risks with respect to the reference securities under the contracts, the Company enters into back-toback fully paid Share Swap Transaction Contracts with other subsidiaries, MENA Financial Investments W.L.L. ("MENA-F") and EFG-Hermes KSA.

Accordingly, the Share Swap Transactions are measured at fair value based on underlying reference securities under the contracts.

### 36- Corresponding figures

Certain reclassification and adjustments have been made to some comparative figures in order to conform with the current period presentation. These adjustments are attributable to the following:

|                          | (As reported) |              | (Amended)     |
|--------------------------|---------------|--------------|---------------|
|                          | For the       |              | For the       |
|                          | year ended    | Adjustments  | year ended    |
|                          | 31/12/2013    |              | 31/12/2013    |
|                          | EGP           | EGP          | EGP           |
| Deferred tax liabilities | 628 913 392   | 73 984 509   | 702 897 901   |
| Other reserves           | 1 359 608 557 | (73 984 509) | 1 285 624 048 |