# EFG -Hermes Holding Company (Egyptian Joint Stock Company)

Separate financial statements for the period ended September 30, 2014
&
Review Report

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# Hazem Hassan

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# **Review Report**

# To the Board of Directors of the EFG - Hermes Holding Company

#### Introduction

We have performed a limited review for the accompanying separate statement of financial position of EFG – Hermes Holding Company (Egyptian Joint Stock Company) as of 30 September, 2014 and the related separate statements of income, changes in equity and cash flows for the nine months then ended, and a summary of significant accounting policies and other explanatory notes. The company's management is responsible for the preparation and fair presentation of these interim financial statements in accordance with Egyptian Accounting Standards. Our responsibility is to express a conclusion on these interim financial statements based on our limited review.

# Scope of Limited Review

We conducted our limited review in accordance with Egyptian Standard on Review Engagements 2410, "Limited Review of Interim Financial Statements Performed by the Independent Auditor of the Entity." A limited review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters in the Company, and applying analytical and other limited review procedures. A limited review is substantially less in scope than an audit conducted in accordance with Egyptian Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion on these interim financial statements.

#### Conclusion

Based on our limited review, nothing has come to our attention that causes us to believe that the accompanying interim separate financial statements do not present fairly, in all material respects, the financial position of the Company as at 30 September, 2014 and of its financial performance and its cash flows for the nine months then ended in accordance with Egyptian Accounting Standards.

KION Glazem Hassan
Public Accountants and Consultants

# EFG - Hermes Holding Company ( Egyptian Joint Stock Company) Separate statement of financial position as at 30 September, 2014

	Note	30/9/2014	31/12/2013
	no.	EGP	EGP
Current assets			
Cash and cash equivalents	(4)	126 142 278	118 957 182
Investments at fair value through profit and loss	(5)	408 349 697	568 727 189
Due from subsidiaries & associates	(6)	1 453 248 878	768 771 086
Other debit balances	(7)	43 062 707	40 934 770
Assets classified as held for sale			5 249 970
Total current assets		2 030 803 560	1 502 640 197
Current liabilities			
Banks overdraft		151 850 000	-
Due to subsidiaries & associates	(8)	484 063 188	77 825 381
Tax authority		1 117 633	10 411 591
Creditors and other credit balances	(9,25)	156 896 502	129 202 973
Expected claims provision	(10)	7 270 286	7 270 286
Total current liabilities		801 197 609	224 710 231
Working capital		1 229 605 951	1 277 929 966
Non - current assets			
Loans to subsidiaries	(11,25)	150 000 000	-
Available -for- sale investments	(12)	1 321 962 499	1 082 545 408
Investments in subsidiaries	(13)	3 990 674 163	3 992 934 676
Investment property	(14)	252 754 473	252 754 473
Fixed assets (net)	(15)	156 406 868	165 962 958
Total non - current assets		5 871 798 003	5 494 197 515
Total investment		7 101 403 954	6 772 127 481
Financed through:			
Shareholders' equity			
Issued & paid - in capital	(16)	2 867 422 500	2 867 422 500
Legal reserve		990 432 067	990 432 067
Other reserves		3 246 689 998	3 433 901 424
Retained earnings	(17)		324 567 840
shareholders' equity		7 104 544 565	7 616 323 831
Net loss for the period / year		( 134 862 523)	(916 288 978)
Total shareholders' equity		6 969 682 042	6 700 034 853
Non - current liabilities			
Deferred tax liabilities	(23,27)	131 721 912	72 092 628
Total shareholders' equity and non - current liabilities		7 101 403 954	6 772 127 481

The accompanying notes from page (5) to page (27) are an integral part of these financial statements and are to be read therewith.

Mona Zulficar Chairperson

Yasser El Mallawany Executive Managing Director 11

Executive Managing Director

# EFG - Hermes Holding Company (Egyptian Joint Stock Company)

# Separate income statement

# for the period ended 30 September 2014

		20	14	20	13
	Note no.	For the period from 1/7/2014 to 30/9/2014 EGP	For the period from 1/1/2014 to 30/9/2014 EGP	For the period from 1/7/2013 to 30/9/2013 EGP	For the period from 1/1/2013 to 30/9/2013 EGP
Dividend income	(19)	I 049 792	8 978 237	58 276 029	165 322 989
Custody activity income		872 880	3 453 403	706 296	1 756 755
		1 922 672	12 431 640	58 982 325	167 079 744
Finance cost	(25)	( 5 577 588)	( 6 736 280)	-	<u>.</u>
General administrative expenses	(20,25)	( 58 561 038)	( 229 135 461)	( 59 928 976)	( 193 216 165)
Fixed assets depreciation	(15)	( 3 302 291)	( 10 124 863)	( 4 229 287)	( 12 905 281)
Impairment loss on assets	(21)	-	( 12 624 392)	•	( 66 770 276)
Net activity's loss		( 65 518 245)	( 246 189 356)	( 5 175 938)	( 105 811 978)
Interest income	(25)	6 303 946	10 229 746	2 083 043	6 894 402
Changes in the fair value of investments at fair value through profit and loss		6 564 935	10 325 336	30 421 193	31 082 458
Gains (loss) on sale of investments		159 154	58 068 047	( 9 066)	5 965 696
Foreign currencies differences		( 2 125 967)	8 937 928	( 5 050 954)	28 476 644
Other income	(25)	8 116 408	25 021 395	6 330 686	19 867 930
Net (loss) profit before tax		( 46 499 769)	( 133 606 904)	28 598 964	( 13 524 848)
Deferred tax	(23)	80 641	( 1 255 619)	( 783 693)	( 836 025)
Net (loss) profit for the period		( 46 419 128)	( 134 862 523)	27 815 271	( 14 360 873)

The accompanying notes from page (5) to page (27) are an integral part of these financial statements and are to be read therewith.

EFG - Hermes Holding Company
(Egyptian Joint Stock Company)
Separate statement of changes in equity
for the period ended 30 September 2014

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	Note	Issued &	Legal			Other reserves	S		Retained	Treasury	Net loss	Total
	10.	paid- in	reserve	General	Share	Fair value	Fixed assets	Hedging	earnings	shares	for the	
		Capital		reserve	premium	reserve	revaluation surplus	reserve			year/period	
		EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP
Balance as at 31 December, 2012 (before adjustment)		2 391 473 750	961 257 586	158 271	3 294 067 512	( 48 727 986)		( 26 442 387)	287 696 024	(6918613)	583 489 614	7 436 053 771
Prìor year adjustments	'	,		•	•	( 6 701 966)			•	•		(996 102 9)
Balance as at 31 December, 2012 (after adjustment)		2 391 473 750	961 257 586	158 271	3 294 067 512	(55 429 952)		( 26 442 387)	287 696 024	(6918613)	583 489 614	7 429 351 805
Increase in paid in capital - 2012 dividends payout	(16)	477 903 750	29 174 481	,	•	ı		•	36 871 816	·	(583 489 614)	(39 539 567)
Cancelling of treasury shares	(16-1)	(1955 000)	ŧ	1	(4963613)	*	•	Ņ		6 918 613		
Net change in the fair value of available -for- sale investments (after adjustment)			,			165 469 615	•	,	•	ı		165 469 615
Net loss for the periad ended September 30, 2013	,		,	•				ı	•		(14360873)	(14360873)
Balance as at September 30, 2013	"	2 867 422 500	990 432 067	158 271	3 289 103 899	110 039 663	1	( 26 442 387)	324 567 840	1	(14 360 873)	7 540 920 980
												30 A 10 A
Balance as at 31 December, 2013 (before adjustment)		2 867 422 500	990 432 067	158 271	3 289 103 899	229 616 171	15 449 979	( 26 442 387)	324 567 840		(916 288 978)	6 774 019 362
Prior year adjustments	(23,27)		, manana	•	•	( 73 984 509)	•	ŧ	•	1	ı	( 73 984 509)
Balance as at 31 December, 2013 (after adjustment)		2 867 422 500	990 432 067	158 271	3 289 103 899	155 631 662	15 449 979	(26 442 387)	324 567 840		(916 288 978)	6 700 034 853
Carrying 2013 loss forward			,			,		•	(916 288 978)	,	916 288 978	
Net change in the fair value of available -for- sale investments (net of tax)		•		,	•	264 548 880		1	,	,		088 8F5 F96
Transfer to retaind earnings *	(11)	ı	à	•	(591 721 138)		•	ı	591 721 138	,		
Purchasing of treasury shares	(1-91)	,	ı	ì	•		ı	ı	,	( 425 974 172)	,	( 425 974 172)
Sale of treasury shares	(1-91)	ı	·		139 960 832	,	•	*	ı	425 974 172		565 935 004
Net loss for the period ended September 30, 2014		•	ŧ				t		ı		(134 862 523)	(134 862 523)
Balance as at September 30, 2014	i II	2 867 422 500	990 432 067	158 271	2 837 343 593	420 180 542	15 449 979	( 26 442 387)	J	•	( 134 862 523)	6 969 682 042

According to the company's ordinary general assembly held on May 17, 2014.

The accompanying notes from page (5) to page (27) are an integral part of these financial statements and are to be read therewith

# EFG - Hermes Holding Company (Egyptian Joint Stock Company) Separate statement of cash flows

#### for the period ended 30 September 2014

	Note no.	For the period ended 30/9/2014 EGP	For the period ended 30/9/2013 EGP
Cash flows from operating activities			
Net loss before tax		( 133 606 904)	( 13 524 848)
Adjustments to reconcile net loss before tax to net cash			
provided by operating activities:			
Fixed assets depreciation		10 124 863	12 905 281
Impairment loss on assets		12 624 392	66 770 276
(Gains) losses on sale of fixed assets		( 301 783)	24 410
Changes in the fair value of investments at fair value through profit and loss		(10 325 336)	(31 082 458)
Gains on sale of available -for- sale investments		( 44 869 638)	-
Losses on sale of non current assets held for sale		186 018	•
Foreign currencies differences	_	( 8 937 928)	( 28 476 644)
Operating (loss) profit before changes in working capital		( 175 106 316)	6 616 017
Increase in treasury bills		-	(48 165 000)
Decrease (increase) in investments at fair value through profit and loss		170 702 828	(18 321 230)
(Increase) decrease in due from subsidiaries & associates		( 684 477 792)	80 100 141
Increase in other debit balances		(12 703 801)	( 48 329 896)
Increase in banks overdraft		151 850 000	-
Increase (decrease) in due to subsidiaries & associates		406 237 807	(38 008 143)
(Decrease) increase in tax authority		( 3 854 483)	47 046
Increase in creditors and other credit balances		28 002 031	49 895 005
Income tax paid		( 3 995 554)	-
Net cash used in operating activities	_	( 123 345 280)	( 16 166 060)
Cash flows from investing activities			
Payments to purchase fixed assets		( 572 740)	(3 666 379)
Proceeds from sale of fixed assets		305 750	4 000
Payments for loans to subsidiaries		( 150 000 000)	-
Proceeds from loans to subsidiaries		-	45 000 000
Payments to purchase available -for- sale investments		(1215344)	(2918379)
Proceeds from sale available -for- sale investments		128 358 500	-
Payments to purchase investments in subsidiaries & associates		-	(1756325)
Proceeds from sale investments in subsidiaries & associates		-	10 000
Proceeds from sale of non current assets held for sale		5 063 952	•
Payments to purchase investments property		-	( 57 337 600)
Net cash used in investing activities		(18 059 882)	( 20 664 683)
Cash flows from financing activities			
Dividends payout		( 308 502)	(30 745 257)
Payments to purchase treasury shares		( 425 974 172)	-
Proceeds from sale treasury shares		565 935 004	•
Net cash provided from (used in) financing activities		139 652 330	( 30 745 257)
Net change in cash and cash equivalents during the period		( 1 752 832)	( 67 576 000)
Cash and cash equivalents at the beginning of the period	(22)	127 895 110	150 802 011
Cash and cash equivalents at the end of the period	(22)	126 142 278	83 226 011
	(/-	140 174 470	03 220 011

#### Non cash transactions

An amount of EGP 1 327 600 has been excluded from payments for investments (other debit balances) and investments in subsidiaries represents the company's share capital increase in the Egyptian Fund Management Group Company.

The accompanying notes from page (5) to page (27) are an integral part of these financial statements and are to be read therewith.

# EFG- Hermes Holding Company (Egyptian Joint Stock Company)

# Notes to the separate financial statements for the period ended 30 September, 2014

# 1- Description of business

### 1-1 Legal status

EFG-Hermes holding S.A.E "the company" is an Egyptian joint stock company subject to the provisions of the Capital Market Law No.95 of 1992 and its executive regulations. The company's registered office is located in Smart Village building No. B129, phase 3, KM 28 Cairo Alexandria Desert Road, 6 October Egypt.

### 1-2 Purpose of the company

The company is a universal bank with a lead position in the Arab world in investment banking, securities brokerage, asset management, private equity and research. The purpose of the company also includes the participation in the establishment of companies which issue securities or in increasing their share capitals, custody activities and margin trading.

#### 1-3 Authorization of the Financial Statements

The financial statements were authorized for issue in accordance with a resolution of the board of directors on November 10, 2014.

#### 2- Basis of preparation

# 2-1 Statement of compliance

These financial statements have been prepared in accordance with the Egyptian Accounting Standards and relevant Egyptian laws and regulations.

#### 2-2 Basis of measurement

The financial statements are prepared on the historical cost basis, except for the following assets and liabilities which are measured at fair value

- Derivative financial instruments.
- Financial instruments at fair value through profit and loss.
- Available-for-sale financial assets.
- Investments property.

# 2-3 Functional and presentation currency

These financial statements are presented in Egyptian pounds (EGP), which is the Company's functional currency and all the financial data presented are in Egyptian pounds (EGP).

# 2-4 Use of estimates and judgments

The preparation of financial statements in conformity with Egyptian Accounting Standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amount recognized in the financial statements are described in the following notes:

- Note (13) Investments in subsidiaries.
- Note (23) Recognition of deferred tax assets and liabilities.

#### 2-5 Consolidated financial statements

The company has subsidiaries and according to the Egyptian Accounting Standard No. 17 "Consolidated Financial Statements" and the article No. 188 of the executive regulation of law No. 159-1981, the Company is required to prepare consolidated financial statements which present fairly the financial position, the result of operations and cash flows for the group as a whole.

#### 3- Significant accounting policies applied

The accounting policies set out below have been applied consistently with those applied in the previous period presented in these financial statements certain reclassifications have been made to some comparative figures in order to conform with current period presentation. (note 27).

#### 3-1 Translation of the foreign currencies transactions

The company maintains its accounts in Egyptian Pound. Transactions denominated in foreign currencies are recorded at the prevailing exchange rate at the date of transactions. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the prevailing exchange rates at that date. The foreign currencies exchange differences arising on the settlement of transactions and the translation at the balance sheet date are recognized in the income statement.

# 3-2 Fixed assets depreciation

Fixed assets are stated at historical cost and presented in the balance sheet net of accumulated depreciation and impairment (Note3-8). Depreciation is charged to the income statement over the estimated useful-life of each asset using the straight-line method, the company reassess the useful lives of fixed assets on regular basis at the end of the financial year, The following are the estimated useful lives, for each class of assets, for depreciation calculation purposes:

Estimated useful life

2 Years

- Buildings	33.3 Years
- Furniture, office and electrical appliances	4 Years
- Computer equipment	4 Years
- Vehicles & Transportation means	5 Years

Expenditure incurred to replace a component of an item of property and equipment that is accounted for separately, including major inspection and overhaul expenditure, is capitalized. Other subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the property and equipment. All other expenditure is recognized in the income statement as an expense as incurred.

### 3-3 Treasury bills

- Fixtures

Treasury bills are recorded at nominal value and the unearned income is recorded under the item of "creditors and other credit balances". Treasury bills are presented on the balance sheet net of the unearned income.

#### 3-4 Projects under construction

Projects under construction are recognized initially at cost, the book value is amended by any impairment concerning the value of these projects (note 3-8). Cost includes all expenditures directly attributable to bringing the asset to a working condition for its intended use. Property and equipment under construction are transferred to property and equipment caption when they are completed and are ready for their intended use.

#### 3-5 Intangible assets

Intangible assets are stated at cost less accumulated amortization and impairment losses (note 3-8). Amortization is recognized in the income statement on a straight – line basis over the estimated useful lives of intangible assets.

# 3-6 Investments

# 3-6-1 Investments at fair value through profit and loss

An instrument is classified as at fair value through income statement if it is held for trading or is designated as such upon initial recognition. Financial instruments are designated at fair value through income statement if the Company manages such investments and makes purchase and sale decisions based on their fair value. Upon initial recognition, attributable transaction costs are recognized in income statement when incurred. Financial instruments at fair value through income statement are measured at fair value, and changes therein are recognized in income statement.

#### 3-6-2 Available-for-sale financial assets

Available-for-sale financial assets are valued at fair value, with any resultant gain or loss being recognized in equity, except for impairment losses which is recognized in the income statement. When these investments are derecognized, the cumulative gain or loss previously recognized directly in equity is recognized in the income statement. The fair value of investments available for sale, identifies based on quoted price of the exchange market at the balance sheet date, investments that are not quoted, and whose fair value can not be measured reliably are valued by an accepted valuation techniques including the use of new objective techniques or discounted cash flow analysis or option pricing models or other valuation techniques – if the company can not estimate the fair value, it can be stated at cost less impairment loss.

#### 3-6-3 Investments in subsidiaries & associates

Investments in subsidiaries and associates are valued at cost, the book value is amended by any impairment concerning the value of these investments (note 3-8). The impairment value is to be charged to the income statement for every investment individually.

#### 3-6-4 Investments property

Investment property is recorded at cost upon initial recognition, the company valued the investment property at fair value on balance sheet date, any gain or loss arising from a change in the fair value of investment property shall be recognized in income statement for the period in which it arises.

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Transfer from owner-occupied property to investment property carried at fair value, any impairment result in carrying amount of property is recognized in the income statement, any surplus is recognized in the statement of changes in equity in case of subsequent disposal of the investment property, fixed assets revaluation surplus is transfer to retained earnings.

# 3-7 Non-current assets held for sale

Non-current assets (or disposal groups comprising assets and liabilities) that are expected to be recovered primarily through sale rather than through continuing use are classified as held for sale immediately before classification as held for sale, the assets (or components of a disposal group) are remeasured in accordance with the Group's accounting policies. Thereafter generally the assets (or disposal group) are measured at the lower of their carrying amount and fair value less cost to sell. Any impairment loss on a disposal group first is allocated to goodwill, and then to remaining assets and liabilities on pro rata basis, except that no loss is allocated to inventories, financial assets, deferred tax assets, employee benefit assets, investment property and biological assets, which continue to be measured in accordance with the Group's accounting policies. Impairment losses on initial classification as held for sale and subsequent gains or losses on remeasurement are recognized in income statement. Gains are not recognized in excess of any cumulative impairment loss.

# 3-8 Impairment

# 3-8-1 Financial assets

A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.

An impairment loss in respect of a financial asset measured at amortized cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate. An impairment loss in respect of an available-for-sale financial asset is calculated by reference to its current fair value.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

All impairment losses are recognized in profit or loss. Any cumulative loss in respect of an available-for-sale financial asset recognized previously in equity is transferred to the profit or loss.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognized. For financial assets measured at amortized cost and available-for-sale financial assets that are debt securities, the reversal is recognized in profit or loss. For available-for-sale financial assets that are equity securities, the reversal is recognized directly in equity.

#### 3-8-2 Non-financial assets

The carrying amounts of the Group's non-financial assets, other than investment property, inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment.

An impairment loss is recognized if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognized in profit or loss.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell.

Impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

#### 3-9 Cash and cash equivalents

For the purpose of preparing the cash flow statement, cash and cash equivalent includes the balances, which maturity not exceeding three months from the date of acquisition and the balances included cash on hand, current accounts ,time deposits with banks and checks under collection.

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# 3-10 Interest-bearing borrowings

Interest-bearing borrowings are recognized initially at fair value less attributable transaction costs. Subsequent to initial recognition, Interest-bearing borrowings are stated at amortized cost with any difference between cost and redemption value being recognized in the income statement over the period of the borrowings on an effective interest basis.

#### 3-11 Provisions

Provisions are recognized when the Company has a legal or constructive obligation as a result of a past event and it's probable that a flow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Provisions are reviewed at the balance sheet date and amended (when necessary) to represent the best current estimate.

# 3-12 Legal reserve

The company's Statutes provides for deduction of a sum equal to 5% of the annual net profit for formation of the legal reserve. Such deduction will be ceased when the total reserve reaches an amount equal to half of the company's issued capital and when the reserve falls below this limit, it shall be necessary to resume the deduction.

#### 3-13 Issued capital

When share capital recognized as equity is repurchased, the amount of the consideration paid, including directly attributable costs, is recognized as a change in equity.

Repurchased shares are classified as treasury stock and presented as a deduction from total equity.

#### 3-14 Derivative financial instruments

The company uses derivative financial instruments to hedge its exposure to foreign exchange and interest rate risks arising from operational, financial and investment activities. In accordance with its treasury policy, the Group does not hold or issue derivative financial instruments for trading purposes. However, derivatives that do not qualify for hedge accounting are accounted for as trading instruments. Derivatives are recognized initially at fair value; attributable transaction costs are recognized in profit or loss when incurred.

Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are accounted for as described below.

# Cash flow hedges

Changes in the fair value of the derivative hedging instrument designated as a cash flow hedge are recognized directly in equity to the extent that the hedge is effective. To the extent that the hedge is ineffective, changes in fair value are recognized in profit or loss.

If the hedging instrument no longer meets the criteria for hedge accounting, expires or is sold, terminated or exercised, then hedge accounting is discontinued prospectively. The cumulative gain or loss previously recognized in equity remains there until the forecast transaction occurs. When the hedged item is a non-financial asset, the amount recognized in equity is transferred to the carrying amount of the asset when it is recognized. In other cases the amount recognized in equity is transferred to profit or loss in the same period that the hedged item affects profit or loss.

# Fair value hedges

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Changes in the fair value of a derivative hedging instrument designated as a fair value hedge are recognized in profit or loss. The hedged item also is stated at fair value in respect of the risk being hedged, with any gain or loss being recognized in profit or loss.

# 3-15 Revenue recognition

# 3-15-1 Gains (losses) on sale of investments

Gain (loss) resulted from sale of investments are recognized on transaction date and measured by the difference between cost and selling price less selling commission and expenses.

## 3-15-2 Dividend income

Dividend income is recognized when declared.

#### 3-15-3 Custody fees

Custody fees are recognized when provide service and issue invoice.

# 3-15-4 Interest income

Interest income is recognized on time proportion basis to take into account effective yield on the asset.

### 3-16 Expenses

# 3-16-1 Borrowing costs

Borrowing costs are recognized as expenses in the income statement when incurred on an effective interest basis.

# 3-16-2 Employees' pension

The Company contributes to the government social insurance system for the benefit of its personnel in accordance with the social insurance law. Under this law, the employees and the employers contribute into the system on a fixed percentage-of-salaries basis. The Company's liability is confined to the amount of its contribution. Contributions are charged to income statement using the accrual basis of accounting.

#### 3-16-3 Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognized in the income statement except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

#### 3-17 Earnings per share

The Company presents basic earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to

ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period, and is presented in the consolidated financial statements.

# 3-18 Profit sharing to employees

The Company pays 10% of its cash dividends as profit sharing to its employees provided that it will not exceed total employees annual salaries. Profit sharing is recognized as a dividend distribution through equity and as a liability when approved by the Company's shareholders.

# Cash and cash equivalents

		30/9/2014	31/12/2013
		EGP	EGP
	Cash on hand	523 839	205 091
	Banks -current accounts	68 296 849	45 108 560
	Banks -time deposits	57 285 590	73 537 400
	Cheques under collection	36 000	106 131
	Balance	126 142 278	118 957 182
5-	Investments at fair value through profit and loss		
		30/9/2014	31/12/2013
		EGP	EGP
	Mutual fund certificates	407 876 113	563 720 897
	Stocks	473 584	5 006 292
	Balance	408 349 697	568 727 189
6-	Due from subsidiaries & associates	<del></del>	
		30/9/2014	31/12/2013
		EGP	EGP
	EFG- Hermes Management	741 030	634 301
	Financial Brokerage Group Co.	4 737 329	2 597 175
	Hermes Securities Brokerage	48 386 054	13 776 669
	EFG – Hermes Advisory Inc.*	634 940 163	720 734 007
	Flemming CIIC Holding *	25 792 224	25 492 734
	October Property Development Ltd. Co.		86 496 902
	EFG- Hermes Qatar	1 113 661	2 117 655

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	30/9/2014 EGP	31/12/2013
EFG-Hermes Jordan	611 922	EGP 325 834
EFG- Hermes IB Limited	578 584 724	
EFG- Hermes Oman LLC	1 267 731	
EFG – Hermes Mena Securities Ltd.	1 700 895	
EFG- Hermes IFA Financial Brokerage	1 706 271	
EFG-Hermes Promoting & Underwriting	101 465 683	
EFG- Hermes KSA	180 487 841	
Hermes Fund Management	50 932 965	255 907
Egyptian Fund Management Group	1 311 119	(1 877 159)
EFG- Hermes Private Equity BVI	2 126 261	(12 513)
Bayonne Enterprises Ltd.	3 029 809	,
EFG- Hermes Broke rage- UAE LLC	1 628	(7 901 314)
A commulated investigated 1 C	1 638 937 310	954 459 518
Accumulated impairment loss on due from subsidiaries *	(185 688 432)	(185 688 432)
Balance	1 453 248 878	768 771 086
Other debit balances		
	30/9/2014	31/12/2013
	EGP	EGP
Accrued revenues	482 799	7 180 249
Taxes withheld by others	470 618	1 443 921
Deposits with others	1 041 472	1 120 304
Prepaid expenses	3 273 714	2 383 316
Employees advance	4 336 335	445 825
Down payments to suppliers	16 949 601	9 604 600
Payments for investments *	3 253 438	4 467 600
Sundry debtors	21 059 074	23 179 231
	50 867 051	49 825 046
Accumulated impairment loss	(7 804 344)	(8 890 276)
Balance	43 062 707	40 934 770

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* Payments for investments are represented in the	following:	
Company	30/9/2014	31/12/2013
	EGP	EGP
Arab Visual Company	2 500 000	2 500 000
EFG –Hermes Direct Fund Management	640 000	640 000
Beaufort Investments Company	113 438	
Egyptian Fund Management Group		1 327 600
Balance	3 253 438	4 467 600
Due to subsidiaries & associates		
	30/9/2014	31/12/2013
1 1 77 1 0	EGP	EGP
Arab Visual Company	5 000 000	5 000 000
Hermes Corporate Finance	88 898 146	10 122 572
EFG – Hermes Fixed Income	5 700 112	5 648 939
EFG-Hermes Holding-Lebanon	1 265 501	1 229 838
Financial Group for Real Estate		162 924
EFG- Hermes Mutual Funds	9 955 691	9 955 691
EFG-Hermes Securitization Company.	au	4 901 028
EFG-Hermes Regional Investments Ltd.	148 297 081	116 407 448
EFG – Hermes Syria LLC	9 342 179	10 704 233
Egyptian Portfolio Management Group	14 470 225	5 563 860
EFG- Hermes Financial Management (Egypt) Ltd	159 461 445	5 573 581
EFG- Hermes Lebanon	14 594 774	(398 165)
EFG-Hermes Global CB Holding Limited	27 011 336	(96 213 706)
EFG-Hermes UAE Ltd. Co.	66 698	(832 862)
Balance	484 063 188	77 825 381
Creditors and other credit balances		
	30/9/2014	31/12/2013
	EGP	EGP
Social Insurance Authority	216 945	201 861
Accrued expenses	126 060 320	99 754 091
Clients coupons - custody activity	10 912 596	5 703 077
Unearned Revenue (Note no. 25)	9 973 901	12 319 930
Dividends payable	8 008 515	8 317 017
Sundry credit balances	1 724 225	2 906 997
Balance	156 896 502	129 202 973

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# 10- Expected claims provision

	30/9/2014	31/12/2013
	EGP	EGP
Balance at the beginning of the period / year	7 270 286	7 270 286
Balance	7 270 286	7 270 286

# 11- Loans to subsidiaries

On May 12, 15, 2014 and June 19, 2014 the company has lent a subordinated loan to Hermes Securities Brokerage. (a subsidiary – 97.58%) an amount of EGP 70 million, EGP 50 million, EGP 30 million. The purpose of the loan is to support the subsidiary's financial accredit requited to its activity according to the rules of the Capital Market Authority in this regard. The loan is matured on 12/5/2016, 15/5/2016, 19/6/2016.

#### 12- Available –for– sale investments

	30/9/2014	31/12/2013
	EGP	EGP
Stocks	216 306 216	229 052 214
Stocks subscription right	123 340 700	
Mutual fund certificates	1 042 112 510	913 290 121
Accumulated impairment loss on Available for sale	1 381 759 426	1 142 342 335
Accumulated impairment loss on Available –for– sale investments	(59 796 927)	(59 796 927)
Balance	1 321 962 499	1 082 545 408

# Available -for- sale investments are represented in the following:

	30/9/2014	31/12/2013
	EGP	EGP
Quoted investments	196 203 951	91 372 052
Non- quoted investments	1 125 758 548	991 173 356
	1 321 962 499	1 082 545 408

# 13- Investments in subsidiaries

Company's name	Share	Balance as at	Addition	Impairment	Balance as at
	percentage	1/1/2014	during the	during the	30/9/2014
	_		period	period	.,,
	%	EGP	EGP	EGP	EGP
Financial Brokerage Group Co.	99.87	41 838 060			41 838 060
Egyptian Fund Management Group	88.51	3 099 633	1 327 600		4 427 233
Egyptian Portfolio Management Group	66.33	995 000			995 000
Hermes Securities Brokerage	97.58	219 763 969			219 763 969
Hermes Fund Management	89.95	6 439 709			6 439 709
Hermes Corporate Finance Co.	99.37	5 476 029			5 476 029
EFG- Hermes Advisory Inc.	100	6			6
EFG- Hermes Promoting & Underwriting	99.88	7 990 000			7 990 000
EFG- Hermes Fixed Income	99	9 900 000			9 900 000
EFG- Hermes Management	96.30	1 249 490			1 249 490
Flemming CIIC Holding (net)	100			MA No.	
EFG- Hermes Private Equity **	1.59	39 975			39 975
EFG- Hermes – UAE Limited Company	100	23 000 000		<del></del>	23 000 000
EFG- Hermes Holding Lebanon – S.A.L.	99	153 713			153 713
EFG- Hermes – KSA (net)	73.1	118 707 354			118 707 354
EFG- Hermes – Lebanon – S.A.L.	99	27 564 787		** ***	27 564 787
EFG- Hermes Regional Investments Ltd.					
(net) **	100	318 141 304			318 141 304
EFG- Hermes Qatar L.L.C (net)	100	1 577 332			1 577 332
EFG-Hermes Jordan	100	33 610 631			33 610 631
EFG – Hermes Investment Funds Co	99.998	9 999 800			9 999 800
EFG-Hermes Global CB Holding Limited *	100	3 137 096 006			3 137 096 006
EFG – Hermes Syria LLC ***	49	15 941 253		(3 237 478)	12 703 775
Sindyan Syria LLC ***	97	350 635		(350 635)	
EFG – Hermes Mutual Funds Co.	99.999	9 999 990		<del></del>	9 999 990
Balance		3 992 934 676	1 327 600	(3 588 113)	3 990 674 163
			======		

<sup>\*</sup> During 2010, EFG-Hermes Holding Company purchased 63.739% a controlling stake in Credit Libanais SAL (the Bank) through its wholly owned subsidiary EFG – Hermes CL Holding SAL for an amount of USD 577.8 million.

<sup>\*\*</sup> The Company owns 100% of EFG- Hermes Regional Investments Ltd Co, which owns 63.41% in EFG- Hermes Private Equity Co. hence the company has the control, therefore EFG- Hermes Private Equity is a subsidiary.

<sup>\*\*\*</sup> The Company owns 20.37 % of EFG - Hermes Syria LLC with indirect ownership through one of its subsidiaries - Sindyan Syria LLC (97%).

<sup>-</sup> Investments in subsidiaries are represented in non - quoted investments.

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# 14- Investment property

	30/9/2014	31/12/2013
	EGP	EGP
Balance at 1 January	252 754 473	132 062 511
Reclassification from property, plant and equipment		114 219 955
Change in fair value		6 472 007
Balance	252 754 473	252 754 473

- Investment property amounted EGP 252,754,473 as at 30 September, 2014, represents the following:
- EGP 156,754,473 represents the fair value of the area owned by EFG Hermes Holding Company in Nile City Building.
- EGP 96,000,000 represents the fair value of the area owned by EFG Hermes Holding Company in the headquarter of the company in Smart Village Building.

# 15- Fixed assets (net)

	Land	Buildings	Office, Furniture &	Computer Equipment	Vehicles & transportation	Fixtures	Total
	EGP	EGP	Equipment EGP	EGP	Means EGP	EGP	EGP
Balance as at 1/1/2014	10 000 000	154 159 871	18 969 258	38 398 747	6 590 711	4 298 476	232 417 063
Additions during the period				572 740			572 740
Disposals during the period	n=	<b></b>	<b></b>	(8 500)	(784 900)		(793 400)
Total cost as at 30/9/2014	10 000 000	154 159 871	18 969 258	38 962 987	5 805 811	4 298 476	232 196 403
Accumulated depreciation		A					
as at 1/1/2014		16 079 115	12 932 861	27 960 353	6 489 432	2 992 344	66 454 105
Depreciation during the							
period Disposals' accumulated		3 468 597	2 691 122	3 533 498	56 971	374 675	10 124 863
depreciation				(4 533)	(784 900)	aa a	(789 433)
Accumulated depreciation			***************************************		*****		
as at 30/9/2014		19 547 712	15 623 983	31 489 318	5 761 503	3 367 019	75 789 535
Net book value as at							<del></del>
30/9/2014	10 000 000	134 612 159	3 345 275	7 473 669	44 308	931 457	156 406 868
Net book value as at							
31/12/2013	10 000 000	138 080 756	6 036 397	10 438 394	101 279	1 306 132	165 962 958

## 16- Capital

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The company's authorized capital amounts EGP 3 200 million and issued and paid in capital amounts EGP 2 867 422 500 distributed on 573 484 500 shares of par value EGP 5 per share.

# 16-1 Treasury shares

- The company's board of directors approved in its session held on April 27, 2011 to purchase a number of 5 million shares of the company's shares and the company has purchased a number of 391 000 shares from Egyptian Stock Exchange Market at cost of EGP 6 918 613. The company's Extraordinary General Assembly approved in its session held on July 25, 2013 to decrease the company's issued capital through cancelling a number of 391 000 shares of the company's shares which was thereon approved by The Egyptian Financial Supervisory Authority on September 1, 2013.
- The company's board of directors meeting held on January 8, 2014 approved to purchase treasury shares with a billion Egyptian pounds during the first nine months of the year 2014 through two phases, the first phase have been implemented through purchase of 36 956 522 shares at an average exercising price of EGP 11.5 per share with a total cost of EGP 425 974 172 and the second phase aims to purchase shares with an amount of approximately EGP 575 million during the period between the end of the second quarter or the third quarter of 2014, on October 1, 2014 the company's board of directors agreed to extend the period of implementation of the second phase of purchasing treasury shares program until the end of the second quarter of 2015 until the end of the second quarter of 2015.
- On July 22, 2014 the company's board of directors decided to sell the 36 956 522 treasury shares owned by the company to EFG- Hermes IB Limited company (wholly owned subsidiary of the Group) at a price of EGP 15.32 per share, the procedures of selling have been taken on July 31, 2014.

# 17- Retained earnings

On May 17, 2014 the Ordinary General Assembly meeting decided to use the amount of EGP 591 721 138 of Share premium reserve shown in the separate financial statements for the year ended 31 December 2013 to cover the holding company retained losses.

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# 18- Contingent liabilities & commitments

The company guarantees its subsidiaries – Financial Brokerage Group, Hermes Securities Brokerage, EFG Hermes Jordan and EFG Hermes Oman LLC. – against the credit facilities granted from banks and EFG- Hermes Brokerage – UAE against the Letters of Guarantee granted from banks amounting to AED 153 670 000 (equivalent to EGP 299 164 756).

#### 19- Dividend income

	20	014	2013		
	For the period	For the period	For the period	For the period	
	from 1/7/2014	from 1/1/2014	from 1/7/2013	from 1/1/2013	
	to 30/9/2014	to 30/9/2014	to 30/9/2013	to 30/9/2013	
	EGP	EGP	EGP	EGP	
Income from investments in subsidiaries	713 415	713 415	56 597 312	160 714 820	
Income from available - for- sale					
investments	<del></del>	7 921 932	1 678 571	4 519 383	
Income from investments at fair value					
through profit and loss	336 377	342 890	146	88 786	
Total	1 049 792	8 978 237	58 276 029	165 322 989	

# 20- General administrative expenses

	For the period From 1/7/2014 to 30/9/2014 EGP	For the period From 1/1/2014 to 30/9/2014 EGP	For the period From 1/7/2013 to 30/9/2013	For the period From 1/1/2013 to 30/9/2013
Wages, salaries and similar items	38 209 247	182 441 818	<b>EGP</b> 45 876 136	<b>EGP</b> 142 208 173
Consultancy	2 811 350	7 083 616	1 443 326	16 527 173
Travel, accommodation and				
transportation	1 180 931	2 933 335	1 329 132	3 960 705
Leased line and communication	1 022 081	3 457 780	1 640 423	4 010 970
Rent and utilities expenses	2 186 287	5 798 350	2 093 214	6 072 937
Other expenses	13 151 142	27 420 562	7 546 745	20 436 207
Total	58 561 038	229 135 461	59 928 976	193 216 165

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# 21- Impairment loss on assets

	2014		2013		
	For the period	For the period	For the period	For the period	
	From 1/7/2014	From 1/1/2014	From 1/7/2013	From 1/1/2013	
	to 30/9/2014	to 30/9/2014	to 30/9/2013	to 30/9/2013	
	EGP	EGP	EGP	EGP	
Other debit balances		7 804 344		8 890 276	
Available for sale investments	<b>-</b> -	1 231 935		57 880 000	
Investments in subsidiaries		3 588 113			
Total		12 624 392		66 770 276	

# 22- Cash and cash equivalents

For the purpose of preparing the cash flows statement, cash and cash equivalents are represented in the following:

	For the period	For the year	
	ended	ended	
	30/9/2014	31/12/2013	
	EGP	EGP	
Cash and cash equivalents as presented in the statement of			
financial position	126 142 278	118 957 182	
Effect of exchange rate changes		8 937 928	
Cash and cash equivalents (adjusted)	126 142 278	127 895 110	

# 23- Deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following:

	30/9/2014		31/12/2013	
(A) Deferred tax	Assets	Liabilities	Assets	Liabilities
	EGP	EGP	EGP	EGP
Fixed assets' depreciation		(8 460 372)		(7 204 753)
Expected claims provision	90 750		90 750	
Impairment loss on assets	2 393 287		2 393 287	
Total deferred tax assets (liabilities)	2 484 037	(8 460 372)	2 484 037	(7 204 753)
Net deferred tax liabilities		(5 976 335)		(4 720 716)

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# (B) Deferred tax recognized directly in equity

	30/9/2014 EGP	31/12/2013 EGP
		(after adjustment)
Changes in fair value of cash flow hedges * Fair value of available for sale financial assets **	6 612 597 (132 358 174)	6 612 597 (73 984 509)
	(125 745 577)	(67 371 912)
Balance	(131 721 912)	(72 092 628)

- \* Directly deducted from cash flow hedges item presented in the statement of changes in equity.
- \*\* Directly deducted from changes in the fair value of available -for-sale investments item presented in the statement of changes in equity.

#### 24- Tax status

- As to Income Tax, the years from starting the operations to 31/12/2010 the competent tax inspectorate inspected the parent company's books and all the disputed points have been settled with the internal committee and as to year 2011 has been inspected which was objected thereon on the due date and as to years 2012 / 2013, according to tax form of tax law no. 91 of 2005 the company has submitted the tax return and paid the tax due.
- As to Salaries Tax, the parent company's books had been examined till 2008 and all the disputed points have been settled with the internal committee and the due amount has been paid and as to years 2009 / 2013, the parent company's books have not been inspected yet.
- As to Stamp Tax, the parent company's books had been examined from 1998 till 31/7/2006 and paid the due tax according to the resolution of appeal committee which was objected thereon in the courts, and the period from 1/8/2006 till 31/12/2013 have not been inspected yet.
- On June 4, 2014 a new law No. 44/2014 has imposed a 5% temporary additional annual tax on amounts exceed EGP 1 million from the tax base on the income of natural persons or the profits of Corporate Buddies in accordance with income tax law, and it has been proven and collected in accordance with this provisions. This law will start working from June 5, 2014 for 3 years beginning from the current taxation period.

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- On June 30, 2014 Presidential Decree has issued with Law No. 53 for the year 2014, this law has amended some articles of the Income Tax Law promulgated by Law 91 of 2005, the most important of these amended rules are:
  - Impose tax on profit dividend.
  - Impose tax on capital gains resulting from selling of securities.

# 25- Related party transactions

The company deals with related parties on the same basis it deals with third parties and related parties transactions are represented in the following:

- General administrative expenses item includes an amount of EGP 187 500 represents management fees provided by EFG- Hermes Private Equity (A subsidiary company) to the Company during the period according to agreement singed in this regard.
- General administrative expenses item includes an amount of EGP 575 583 represents fees for legal advice provided by Zulficar & Partners Office which is directed by the chairperson of the company.
- Other income item presented in the income statement includes an amount of EGP 10 428 119 which represents the value of rental spaces for some affiliated companies in addition to EGP 6 588 398 which represents the value of redemption of some expenses of the new headquarter that were allocated to the subsidiaries.
- Interest income item presented in the income statement includes an amount of EGP 7 868 220 represent the interests value on subordinated loan which granted from the company to Hermes Securities Brokerage (a subsidiary 97.58%) (note no. 11).
- Loans to subsidiaries item as at September 30, 2014 is presented in the statement of financial position represents in the loan granted to Hermes Securities Brokerage (a subsidiary 97.58%) with an amount of EGP 150 million (note no. 11).
- Creditors and other credit balances item includes an amount of EGP 5 672 085 represents the unearned revenues from the affiliated companies for rental of group's headquarter owned by the company (note no. 9).

# 26- Financial instruments and management of related risks:

The Company's financial instruments are represented in the financial assets and liabilities. Financial assets include cash balances with banks, investments and debtors while liabilities include loans and creditors. Notes (No. 2&3) of notes to financial statements includes significant accounting policies applied regarding basis of recognition and measurement of the important financial instruments and related revenues and expenses by the company to minimize the consequences of such risks.

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#### 26/1 Market risk:

# A. Foreign currencies risk

- The foreign currencies exchange risk represents the risk of fluctuation in exchange rates, which in turn affects the company's cash inflows and outflows as well as the value of its assets and liabilities in foreign currencies.
- As at the financial position date the company has assets and liabilities in foreign currencies equivalent to EGP 1 576 450 109 and EGP 219 898 464 respectively. The company's net exposures in foreign currencies are as follows:

	Surplus			
	EGP			
USD	1 258 499 036			
Euro	95 093 932			
AED	1 844 976			
GBP	409 281			
CHF	704 420			

As disclosed in note 3-1, "foreign currencies transactions" the company has used the prevailing exchange rates to revaluate monetary assets and liabilities at financial position date.

# B. Interest rate risk

The cash flows of the company affected by the changes in market rates of interest. To mitigate interest rate risk the company maintains banks deposits for short-term periods renewed monthly, and are negotiated in the re-pricing date comparing to interest rates announced by the central bank or LIBOR.

#### C. Price risk

The Company is exposed to market price risk for equity instruments, According to the company's investment policy, the following procedures are undertaken to reduce the effect of this risk.

- Performing the necessary studies before investment decision in order to verify that investment is made in potential securities.
- Diversification of investments in different sectors and industries.
- Performing continuous studies required to follow up the company's investments and their development.

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#### 26/2 Credit risk

Financial institutions that the Group deals with are only those enjoying high credit quality. The Group has policies that limit the amount of credit exposure to any one financial institution.

# 26/3 Liquidity risk

Liquidity risk is represented in the factors, which may affect the Company's ability to pay part of or full amount of its liabilities. According to the Company's policy, sufficient cash balances are retained to meet the Company's current liabilities which minimize the liquidity risk.

# 26/4 Capital risk

The goal of the Company's management of capital management is to maintain the company's ability to continue to achieve returns for shareholders and benefits for other parties that use financial statements. The management company also aims to provide and maintain the best capital structure which would lead to lower capital costs.

# 26/5 Financial instruments' fair value

The financial instruments' fair value does not substantially deviated from its book value at the balance sheet date. According to the valuation basis applied, in accounting policies to the assets and liabilities, which included in the notes to the financial statements, note no. (13) of the notes to financial statements disclose the fair values of investments, except for trading and available-for-sale investments which are reported at cost.

# 26/6 Derivative financial instruments and hedge accounting

Derivatives are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently re-measured at their fair value according to the valuation basis applied, in accounting policies to derivative financial instrument, (note no. 3-14).

# 27- Comparative figures

Certain reclassification and adjustments have been made to some comparative figures in order to conform with the current period presentation. These adjustments are attributable to the following:

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	For the year ended Adjustments 31/12/2013 (as reported)		For the year ended 31/12/2013
	EGP	EGP	(amended) EGP
Due from subsidiaries	891 380 522	(122 609 436)	768 771 086
Other debit balances	41 059 297	(124 527)	40 934 770
Due to subsidiaries	200 434 817	(122 609 436)	77 825 381
Creditors and other credit balances	129 327 500	(124 527)	129 202 973
Deferred tax assets (liabilities)	1 891 881	(73 984 509)	(72 092 628)