# EFG – Hermes Holding Company (Egyptian Joint Stock Company)

Consolidated financial statements for the year ended 31 December 2014 & Auditor's Report

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# Hazem Hassan

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# **Auditor's Report**

# To the Board of Directors of the EFG - Hermes Holding Company

We have audited the accompanying consolidated financial statements of EFG – Hermes Holding Company and its subsidiaries which comprise the consolidated balance sheet as at 31 December 2014, and the consolidated statements of income, changes in equity and cash flows for the financial year then ended, and a summary of significant accounting policies and other explanatory notes.

# Management's Responsibility for the Financial Statements

These consolidated financial statements are the responsibility of Company's management. Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with the Egyptian Accounting Standards and in the light of the prevailing Egyptian laws, management responsibility includes, designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; management responsibility also includes selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

# Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with the Egyptian Standards on Auditing and in the light of the prevailing Egyptian laws. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.



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#### Hazem Hassan

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

# **Opinion**

In our opinion, the consolidated financial statements referred to in the first paragraph above present fairly, in all material respects, the consolidated financial position of the group as of December 31, 2014 and its consolidated results of its operations and its consolidated cash flows for the year then ended in accordance with Egyptian Accounting Standards and comply with applicable Egyptian laws and regulations relating to the preparation of these financial statements.

Cairo, March 19, 2015

KPMG Hazem Hassan

KPMG Hazem Hassan Public Accountants and Consultants

(in)

Consolidated balance sheet as at 31 December 2014

Consolidated dalance sneet as at 31 December 2014			
	Note no.	31/12/2014	31/12/2013
(in EGP)			
Assets			
Cash and due from banks	(4)	22,466,294,635	16,534,230,948
Investments at fair value through profit and loss	(5)	843,283,816	1,124,413,027
Accounts receivables (net)	(6)	1,166,525,868	823,841,307
Loans and advances	(7)	20,271,853,153	18,068,865,382
Available -for- sale investments	(8)	1,770,624,779	1,786,563,343
Held-to-maturity investments	(9)	22,011,645,921	22,139,071,831
Investments in associates	(10)	93,116,400	81,571,800
Investment property	(11)	292,305,254	320,250,709
Fixed assets (net)	(12)	1,537,798,596	1,307,073,381
Goodwill and other intangible assets	(13)	4,211,585,280	4,092,415,380
Other assets	(14)	998,963,923	1,093,444,771
Total assets		75,663,997,625	67,371,741,879
Liabilities			
Due to banks, financial institutions	(15)	2,686,306,997	917,202,147
Customers' deposits	(16)	54,853,116,880	49,745,040,988
Accounts payable - customers' credit balances	. ,	1,915,838,916	1,155,605,256
Bonds	(17)	565,767,200	554,120,600
Creditors and other credit balances	(18)	1,414,570,653	1,368,202,203
Other liabilities	(19)	709,699,478	694,591,378
Current tax liability	` '	129,889,294	108,977,161
Deferred tax liabilities	(20)	752,022,642	702,897,901
Provisions	(21)	354,572,626	319,636,881
Total liabilities		63,381,784,686	55,566,274,515
Shareholders' equity			
Share capital	(22)	2,867,422,500	2,867,422,500
Legal reserve	• •	990,432,067	990,432,067
Share premium	(30)	2,697,382,769	3,289,103,899
Other reserves	· /	1,590,213,723	1,285,624,048
Retained earnings	(30)	926,620,676	936,046,512
	(-7	9,072,071,735	9,368,629,026
Treasury shares	(22-1)	(426,451,266)	-
Shareholders' equity	(	8,645,620,469	9,368,629,026
Net profit (loss) for the year	ı	537,764,723	(540,322,092)
Shareholders' equity including net profit (loss) for the year		9,183,385,192	8,828,306,934
Non - controlling interests	(23)	3,098,827,747	2,977,160,430
Total shareholders' equity		12,282,212,939	11,805,467,364
Total shareholders' equity and liabilities		75,663,997,625	67,371,741,879

The accompanying notes from page (5) to page (45) are an integral part of these financial statements and are to be read therewith.

Auditor's report "attached"

Mona Zulficar Chairperson karim Awad Executive Managing Director Consolidated income statement for the year ended 31 December 2014

	Note no.	For the year end 31/12/2014	For the year end 31/12/2013
(m EGP)			
Fee and commission income		1,456,522,804	1,086,240,006
Fee and commission expense		(251,550,609)	(227,321,385)
Net fee and commission income		1,204,972,195	858,918,621
Securities gains		253,156,786	31,524,974
Share of profit of associates	(10)	8,742,756	8,031,600
Changes in the investments at fair value through profit and loss		1,950,723	51,614,241
Changes in the fair value of investment property	(11)	2,913,629	(83,759,019)
Gains from selling assets classified as held for sale		-	24,599,488
Gains from selling of investment property		2,028,283	3 033 544
Gains on selling fixed assests		14,547,725	<del></del>
Foreign currencies differences		54,127,643	165,533,482
Other income		102,984,695	193,462,230
Noninterest revenue		1,645,424,435	1,252,959,161
Interest and dividend income		3,382,790,206	3,186,491,823
Interest expense		(2,416,448,148)	(2,147,298,277)
Net interest income		966,342,058	1,039,193,546
Total net revenue		2,611,766,493	2,292,152,707
General administrative expenses	(29)	1,550,726,668	1,552,404,276
Net losses on loans and advances	(7)	74,659,464	59,869,000
Provisions	(21)	54,914,498	58,200,800
Depreciation and amortization	(12),(13)	86,210,759	94,759,321
Impairment loss on assets	(26)	15,297,935	768,069,614
Total noninterest expenses		1,781,809,324	2,533,303,011
Net profit (loss) before income tax		829,957,169	(241,150,304)
Income tax expense	(27),(33)	(122,972,057)	(93,832,079)
Net profit (loss) for the year		706,985,112	(334,982,383)
Equity holders of the parent		537,764,723	(540,322,092)
Non - controlling interests	(23)	169,220,389	205,339,709
		706,985,112	(334,982,383)
Earnings per share	(31)	1.00	(0.94)

The accompanying notes from page (5) to page (45) are an integral part of these financial statements and are to be read therewith.

EFG - Hermes Holding Company (Egyptian Joint Stock Company)
Consolidated statement of changes in equity for the year ended 31 December 2014

11 411 241 500 (43 371 701) 11 367 869 799 (69 783 583) 446 887 930 8 786 986 340 277 552 15 449 979 115 634 266 205 339 709 (334 982 383) 2 977 160 430 11 879 451 873 (10 688 673) 2 977 160 430 11 879 451 873 (73 984 509) 2 977 160 430 11 805 467 364 122 663 774 108 659 531 23 115 304 (5811144) (125 291 566) (426.451.266) 72 884 830 706 985 112 3 098 827 747 12 282 212 939 Total EGF 2 671 366 550 2 656 186 455 (15 180 095) (114 626 758) 115 634 266 Net profit (loxs) for Non-controlling (5 811 144) 72 884 830 169 220 389 interests EGP 59 577 880 59 577 880 (540 322 092) (540 322 092) (59 577 880) (540 322 092) (540 322 092) 540 322 092 537 764 723 537 764 723 the year EGP (6918613) (6918613) 5918613 926 620 676 (426 451 266) Treasing (426 451 2:06) shares EGP 218 568 950 1 411 730 446 390 548 634 (11726 929) (26 442 387) (12 426 631) 218 568 950 1 439 922 052 (28 191 606) 517 283 934) 936 046 512 41 600 000 936 046 512 (10 664 808) 936 046 512 591 936 007 (540 322 092) (50 374 943) earnings Relained EGP 837 436 564 344 000 602 (26 442 387) (23 115 304) 227 355 936 227 355 936 227 355 936 50 374 943 277 730 879 reserves Other EGP 837 436 564 344 000 602 (26 442 387) (23 115 304) 390 548 634 (11 726 929) (26 442 387) (12 426 631) adjustments 270 016 093 (26 442 387) (23 115 304) 10 688 673) 3 115 304 EGP 960 100 338 378 666 624 (26 442 387) Hedging reserve EGP (73 934 509) Other reserves 15.449 979 08 650 531 Fair value retene EGP 837 436 564 146 887 930 122 663 774 Translation resent £6P 41 600 000 41 600 000 (41 600 000) Special reserve EGB 373 146 373 146 373 146 373 146 373 146 (214877) 158 269 General resent EGP 2 391 473 750 961 257 586 3 294 067 512 (4 963 613) 961 257 586 3 294 067 512 (591 721 130) 3 289 103 899 2 867 422 500 990 432 067 3 289 103 899 2 867 422 500 990 432 067 3 289 103 899 2 697 382 769 premium Share ECP 2 867 422 500 990 432 067 29 174 481 990 432 067 Legal reserve EGP 2.391 473 750 477 903 750 (1955 000) 2 867 422 500 capital Share EGP (22-1) ਜੂਜ਼ ਜੂਜ਼ Note 8 (36) (30) Net changes in the fair value of available -for-sale investments Net changes in the fair value of available -for-sale investments (net of tax) Balance as at 31 December, 2012 (before adjustment) Balance as at 31 December, 2013 (before adjustment) Balance as at 31 December, 2012 (after adjustment) Balance as at 31 December, 2013(effer adjustment) Increase in paid in capital - 2012 dayslends payout Net profit for the year ended 31 December, 2014 Net loss for the year ended 31 December, 2013 Transfer other reserves to retaind camings Foreign currencies translation differences Foreign currencies translation differences Change in non - controlling interests Change in non - controlling interests Balance as at 31 December, 2013 Balance as at 31 December, 2014 Fixed assets revaluation surplus Carceling of treasury shares purchasing of treasury shares Transfer to retaind earnings Carrying 2013 loss forward Cumulative adjustments Fransfer to other reserves Cumulative adjustments Pnor year adjustments 2013 dividends payout Prior year adjustments Intern dividends Other reserves

Consolidated statement of cash flows for the year ended 31 December 2014

31,December		ember
	2 014	2 013
(in EGP)		
Cash flows from operating activities		
Net profit (loss) before income tax	829 957 169	(241 150 304)
Adjustments to reconcile net profit (loss) to net		
cash provided by operating activities		
Depreciation and amortization	86 210 759	94 759 321
Provisions formed Provisions used	54 914 498	58 200 800
	( 14 594 422)	(18 864 367)
Provisions reversed	(8314488)	( 124 918 906)
Write- back of allowance	( 26 976 840)	( 29 394 000)
Gains on sale of fixed assets	( 14 547 725)	-
Gains on sale of available -for- sale investments	(150 555 076)	( 893 968)
Gains on sale of assets classified as held for sale	-	( 24 599 488)
Gains on sale of investment property	(2028283)	( 3 033 544)
Changes in the fair value of investments at fair value through profit and loss	(1950723)	(51 614 241)
Net losses on loans and advances	74 659 464	59 869 000
Impairment loss on assets	15 297 935	768 069 614
Changes in the fair value of investments property	(2913629)	83 759 019
Foreign currency translation differences	147 263 596	657 596 042
Currency differences gains	(54 127 643)	( 165 533 482)
Operating profit before changes in working capital	932 294 592	1 062 251 496
Decrease in other assets	87 723 582	150 952 499
(Decrease) increase in creditors and other credit balances	( 36 814 672)	125 074 709
Change in loans and advances	(1 865 594 500)	(2 562 609 400)
Change in customers' deposits	4 098 505 261	1 412 380 148
Increase in accounts receivables	( 332 339 198)	(131 817 733)
Increase in accounts payables	749 172 640	410 635 597
Decrease (increase) in investments at fair value through profit and loss	288 539 440	(228 248 733)
Change in financial assets (over 3 months)	(3 087 491 100)	(287 219 400)
Income tax paid	( 38 847 198)	( 42 724 379)
Net cash provided from (used in) operating activities	795 148 847	( 91 325 196)
Cash flows from investing activities		
Payments to purchase fixed assets and other intangible assets	(313 222 095)	( 204 843 322)
Proceeds from sale of fixed assets	29 921 006	1 388 357
Proceeds from sale of available -for- sale investments	446 922 737	3 182 298
Payments to purchase available -for- sale investments	(121 464 040)	(5 563 433)
Payments to purchase investments in subsidiaries and associates	( 9 765 349)	(13 439 626)
Proceeds from sale of held to maturity investments	541 139 200	389 569 400
Payments for long term lending	(2 173 929)	(11 478 469)
Proceeds from sale real property held for sale	34 748 506	(11 470 407)
Proceeds from sale/ payments to companies' share in Settlement Guarantee Fund	1 312 803	( 201 165)
Proceeds from sale of non -current assets held for sale	10 628 752	78 439 200
Net cash provided from investing activities	618 047 591	237 053 240
Cash flows from financing activities		
Proceeds from issuing prefereed shares	•	693 450 000
Purchasing of treasury shares	( 426 451 266)	-
Dividends paid	(112 227 742)	(125 261 845)
Net cash (used in) provided from financing activities	( 538 679 008)	568 188 155
Net change in cash and cash equivalents during the year	874 517 430	712.014.100
Cash and cash equivalents at the beginning of the year (note no. 28)		713 916 199
	8 915 517 481	8 147 473 639
Cash and cash equivalents at the end of the year (note no. 28)	9 790 034 911	8 861 389 838

The accompanying notes from page (5) to page (45) are an integral part of these financial statements and are to be read therewith.

Notes to the consolidated financial statements for the year ended 31 December, 2014

# 1- Background

# 1-1 Incorporation

EFG-Hermes holding S.A.E "the company" is an Egyptian joint stock company subject to the provisions of the Capital Market Law No.95 of 1992 and its executive regulations. The company's registered office is located in Smart Village building No. B129, phase 3, KM 28 Cairo Alexandria Desert Road, 6 October 12577 Egypt.

# 1-2 Purpose of the company

The company is a universal bank with a lead position in the Arab world in investment banking, securities brokerage, asset management, private equity and research. The purpose of the company also includes the participation in the establishment of companies which issue securities or in increasing their share capitals, custody activities and margin trading.

# - Acquisition of the Credit Libanais SAL (the Bank)

During 2010, EFG-Hermes Holding Company purchased 63.739% a controlling stake in Credit Libanais SAL (the Bank) through its wholly owned subsidiary EFG – Hermes CL Holding SAL for an amount of USD 577,8 million. The company obtained the approval of the Central Bank of Lebanon for the acquisition transaction and the transfer of title has been completed.

#### 1-3 Authorization of the financial statements

The financial statements were authorized for issue in accordance with a resolution of the board of directors on March 18, 2015.

# 2- Basis of preparation

# 2.1 Statement of compliance

These consolidated financial statements have been prepared in accordance with Egyptian Accounting Standards and relevant Egyptian laws and regulations.

#### 2.2 Basis of measurement

The consolidated financial statements are prepared on the historical cost basis, except for the following assets and liabilities which are measured at fair value:

- Derivative financial instruments.
- Financial instruments at fair value through profit and loss.
- Available-for-sale financial assets.
- Investment property.

# 2.3 Functional and presentation currency

These consolidated financial statements are presented in Egyptian pounds (EGP) which is the Company's functional currency.

# 2.4 Use of estimates and judgments

The preparation of financial statements in conformity with Egyptian Accounting Standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amount recognized in the financial statements are described in the following notes:

- Note (20) recognition of deferred tax assets and liabilities.
- Note (21) provisions.
- Note (24) contingent liabilities, valuation of financial instruments.

# 2.5 Financial assets and liabilities

#### Recognition and derecognition:

The Group initially recognizes loans and advances, deposits, debt securities issued and subordinated liabilities on the date that they are originated. All other financial assets and liabilities are initially recognized on the trade date at which the Group becomes a party to the contractual provisions of the instrument.

The Group derecognizes a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which all the risks and rewards of ownership of the financial asset are transferred.

The Group derecognizes a financial liability when its contractual obligations are discharged, cancelled or expired.

#### Offsetting

Financial assets and liabilities are set-off and the net amount is presented in the financial position when, and only when, the Group has a legal right to set-off the amounts or intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

Notes to the consolidated financial statements for the year ended 31 December, 2014 (Continued)

# 3- Significant accounting policies applied

The accounting policies set out below have been applied consistently with those applied in the previous period presented in these consolidated financial statements and applied consistently by Group entities.

# 3-1 Basis of consolidation

The consolidated financial statements include the following companies:

#### 3-1-1 Subsidiaries

- The consolidated financial statements include all subsidiaries that are controlled by the group and which the management intends to continue to control. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.
- Intragroup balances and transactions, including income, expenses and dividends, are eliminated in full. Income Statement resulting from intragroup transactions that are recognized in assets, such as inventory and fixed assets, are eliminated in full. Intragroup losses may indicate an impairment that requires recognition in the consolidated financial statements. EAS 24 Income Taxes applies to temporary differences that arise from the elimination of Income Statement resulting from intragroup transactions.
- Non controlling interests are presented in the consolidated balance sheet within equity, separately from the parent shareholder's equity. Non controlling interests in the Income Statement of the group are also separately disclosed.
- The Group loses control when it loses the power to govern the financial and operating policies of an investee so as to obtain benefit from its activities.

#### 3-1-2 Associates

Investments in associates are accounted for using the equity method. Under the equity method the investment in associates is initially recognized at cost and the carrying amount is increased or decreased to recognize the investor's share of the income statement of the associates after the date of acquisition. Distributions received from associates reduce the carrying amount of the investment.

Losses of an associate in excess of the Company's interest in that associate (which includes any long-term interests that, in substance, form part of the Company's net investment in the associate) are not recognized, unless the Company has incurred legal or constructive obligations or made payments on behalf of the associate.

Any excess of the cost of the acquisition over the Company's share of the net faire value of the identifiable assets, liabilities and contingent liabilities of the associate recognized at the date of acquisition is recognized as goodwill. The goodwill is included within the carrying amount of the investment and is assessed for impairment as part of the investment.

# 3-2 Translation of the foreign currencies transactions

Transactions denominated in foreign currencies are recorded at the prevailing exchange rate at the date of transactions. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the prevailing exchange rates at that date. Foreign currency exchange differences arising on the settlement of transactions and the translation at the balance sheet date are recognized in the income statement.

#### 3-3 Translation of the foreign subsidiaries' financials

As at the balance sheet date the assets and liabilities of consolidated subsidiaries are translated to Egyptian Pound at the prevailing rate as at the period end, and the shareholders' equity accounts are translated at historical rates, whereas the income statement items are translated at the average exchange rate prevailing during the period of the consolidated financial statements. Currency translation differences are recorded in the shareholders' equity section of the balance sheet.

#### 3-4 Derivative financial instruments

The Group uses derivative financial instruments to hedge its exposure to foreign exchange and interest rate risks arising from operational, financial and investment activities. In accordance with its treasury policy, the Group does not hold or issue derivative financial instruments for trading purposes. However, derivatives that do not qualify for hedge accounting are accounted for as trading instruments. Derivatives are recognized initially at fair value; attributable transaction costs are recognized in income statement when incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are accounted for as described below.

Notes to the consolidated financial statements for the year ended 31 December, 2014 (Continued)

# Cash flow hedges

Changes in the fair value of the derivative hedging instrument designated as a cash flow hedge are recognized directly in equity to the extent that the hedge is effective. To the extent that the hedge is ineffective, changes in fair value are recognized in income statement.

If the hedging instrument no longer meets the criteria for hedge accounting, expires or is sold, terminated or exercised, then hedge accounting is discontinued prospectively. The cumulative gain or loss previously recognized in equity remains there until the forecast transaction occurs. When the hedged item is a non-financial asset, the amount recognized in equity is transferred to the carrying amount of the asset when it is recognized. In other cases the amount recognized in equity is transferred to Income Statement in the same period that the hedged item affects Income Statement.

# Fair value hedges

Changes in the fair value of a derivative hedging instrument designated as a fair value hedge are recognized in income statement. The hedged item also is stated at faire value in respect of the risk being hedged, with any gain or loss being recognized in income statement.

# 3-5 Non-current assets held for sale

Non-current assets (or disposal groups comprising assets and liabilities) that are expected to be recovered primarily through sale rather than through continuing use are classified as held for sale immediately before classification as held for sale, the assets (or components of a disposal group) are remeasured in accordance with the Group's accounting policies. Thereafter generally the assets (or disposal group) are measured at the lower of their carrying amount and fair value less cost to sell. Any impairment loss on a disposal group first is allocated to goodwill, and then to remaining assets and liabilities on pro rata basis, except that no loss is allocated to inventories, financial assets, deferred tax assets, employee benefit assets, investment property and biological assets, which continue to be measured in accordance with the Group's accounting policies. Impairment losses on initial classification as held for sale and subsequent gains or losses on re-measurement are recognized in income statement. Gains are not recognized in excess of any cumulative impairment loss.

# 3-6 Fixed assets depreciation

Fixed assets are stated at historical cost and presented in the balance sheet net of accumulated depreciation and impairment (Note 3-11). Depreciation is charged to the income statement over the estimated useful-life of each

asset using the straight-line method, the company reassess the useful lives of fixed assets on regular basis at the end of the financial year, the following are the estimated useful lives, for each class of assets, for depreciation calculation purposes:

	Estimated useful life
- Buildings	33.3 - 40 years
- Office furniture, equipment & electrical appliances	2-16.67 years
- Computer equipment	3.33 - 5 years
- Transportation means	3.33 - 8 years

Expenditure incurred to replace a component of an item of property and equipment that is accounted for separately, including major inspection and overhaul expenditure, is capitalized. Other subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the property and equipment. All other expenditure is recognized in the income statement as an expense is incurred.

# 3-7 Projects under construction

Projects under construction are recognized initially at cost, the book value is amended by any impairment concerning the value of these projects (note 3-11) Cost includes all expenditures directly attributable to bringing the asset to a working condition for its intended use. Property and equipment under construction are transferred to property and equipment caption when they are completed and are ready for their intended use.

# 3-8 Intangible assets

#### 3-8-1 Goodwill

Goodwill (positive and negative) represents amounts arising on acquisition of subsidiaries, and associates. Goodwill (positive and negative) represents the difference between the cost of the acquisition and the fair value of the net identifiable assets acquired at acquisition date.

- Positive goodwill is stated at cost less impairment losses (note 3-11).
- Negative goodwill arose from business combinations recognized directly in the income statement.
- Goodwill resulting from further acquisitions after control is obtained is determined on the basis of the cost of the additional investment and the carrying amount of net assets at the date of acquisition, accordingly, no fair value adjustments would be recognized.

Notes to the consolidated financial statements for the year ended 31 December, 2014 (Continued)

# 3-8-2 Other intangible assets

Other intangible assets that are acquired by the Group are stated at cost less accumulated amortization and impairment losses (note 3-11). Amortization is recognized in the income statement on a straight - line basis over the estimated useful lives of intangible assets which have useful lives.

The following are the estimated useful lives, for each class of assets, for amortization calculation purposes:

# 3 years 10 years 5 years

- License and franchise

- Research and development expenses

3 years

Estimated useful life

- Software

- Key money

# 3-8-3 Subsequent expenditure

Subsequent expenditure on capitalized intangible assets is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

# 3-9 Treasury bills

Treasury bills are recorded at nominal value and the unearned income is recorded under the item of "creditors and other credit balances". Treasury bills are presented on the balance sheet net of the unearned income.

#### 3-10 Investments

# 3-10-1 Investments at fair value through profit and loss

An instrument is classified as at fair value through income statement if it is held for trading or is designated as such upon initial recognition. Financial instruments are designated at fair value through income statement if the Company manages such investments and makes purchase and sale decisions based on their fair value. Upon initial recognition, attributable transaction costs are recognized in income statement when incurred. Financial instruments at fair value through income statement are measured at fair value, and changes therein are recognized in income statement.

#### 3-10-2 Available-for-sale financial investments

Available-for-sale financial assets are valued at fair value, with any resultant gain or loss being recognized in equity, except for impairment losses which is recognized in the income statement. When these investments are derecognized, the cumulative gain or loss previously recognized directly in equity is recognized in the income statement. The fair value of investments available for sale, is based on quoted price of the exchange market at the balance sheet date, investments that are not quoted, and whose fair value cannot be measured reliably are valued by accepted valuation techniques including the use of new objective techniques or discounted cash flow analysis or option pricing models or other valuation techniques – if the company cannot estimate the fair value, it can be stated at cost less impairment loss.

# 3-10-3 Held-to-maturity investments

Held-to-maturity investments are bought with the ability and intention to hold until maturity. They are stated in the balance sheet at their amortized cost, after taking into account any discounts or premium on acquisition, less provision for impairment value. Differences between amortized cost and redemption price are prorated over the period of the securities.

#### 3-10-4 Investment property

Investment property is recorded at cost upon initial recognition, the company valued the investment property at fair value on balance sheet date, any gain or loss arising from a change in the fair value of investment property shall be recognized in income statement for the period in which it arises.

# 3-11 Impairment

# 3-11-1 Financial Assets

A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.

An impairment loss in respect of a financial asset measured at amortized cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate. An impairment loss

in respect of an available-for-sale financial asset is calculated by reference to its current fair value.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

All impairment losses are recognized in income statement. Any cumulative loss in respect of an available-for-sale financial asset recognized previously in equity is transferred to the income statement.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognized. For financial assets measured at amortized cost and available-for-sale financial assets that are debt securities, the reversal is recognized in income statement. For available-for-sale financial assets that are equity securities, the reversal is recognized directly in equity.

#### 3-11-2 Non-financial assets

The carrying amounts of the Group's non-financial assets, other than investment property, inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment.

An impairment loss is recognized if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognized in income statement.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell.

Impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

# 3-12 Cash and cash equivalents

For the purpose of preparing the statement of cash flows, cash and cash equivalents includes the balances, whose maturity do not exceed three months from the date of acquisition, cash on hand, cheques under collection and due from banks and financial institutions.

# 3-13 Interest-bearing borrowings

Interest-bearing borrowings are recognized initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortized cost with any difference between cost and redemption value being recognized in the income statement over the period of the borrowings on an effective interest basis.

#### 3-14 Other assets

Other assets are recognized at cost less impairment losses (note 3-11).

#### 3-15 Provisions

Provisions are recognized when the group has a legal or constructive current obligation as a result of a past event and it's probable that a flow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Provisions are reviewed at the balance sheet date and amended (when necessary) to represent the best current estimate.

#### 3-16 Legal reserve

The Company's Statutes provides for deduction of a sum equal to 5% of the annual net profit for formation of the legal reserve. Such deduction will be ceased when the total reserve reaches an amount equal to half of the company's issued capital and when the reserve falls below this limit, it shall be necessary to resume.

# 3-17 Share capital

# 3-17-1 Repurchase of share capital

When share capital recognized as equity is repurchased, the amount of the consideration paid, including directly attributable costs, is recognized as a change in equity.

Repurchased shares are classified as treasury stock and presented as a deduction from total equity.

#### 3-17-2 Dividends

Dividends are recognized as a liability in the year in which they are declared.

#### 3-18 Revenue recognition

#### 3-18-1 Gain (loss) on sale of investments

Gain (loss) resulting from sale of investments are recognized on transaction date and measured by the difference between cost and selling price less selling commission and expenses. In case of derecognizing of investments in associates, the difference between the carrying amount and the sum of both the consideration received and cumulative gain or loss that had been recognized in shareholders' equity shall be recognized in income statement.

#### 3-18-2 Dividend income

Dividend income is recognized when declared.

# 3-18-3 Custody fee

Custody fees are recognized when the service is provided.

#### 3-18-4 Interest income and expenses

Interest income and expenses are recognized in the income statement under "Interest income" item or "Interest expenses" by using the effective interest rate method of all instruments bearing interest other than those classified held for trading or which have been classified at inception "fair value through income statement.

# 3-18-5 Fee and commission income

Fee related to servicing the loan or facility are recognized in income when performing the service while the fees and commissions related to non-performing or impaired loans are not recognized, instead, they are to be recorded in marginal records off the balance sheet. Then they are recognized within the income pursuant to the cash basis when the interest income is collected. As for fees which represent an integral part of the actual return on the financial assets, they are treated as an amendment to the rate of actual return.

# 3-18-6 Brokerage commission

Brokerage commission resulting from purchase of and sale of securities operations in favor of clients are recorded when operation is implemented and the invoice is issued.

# 3-18-7 Management fee

Management fee is calculated as determined by the management contract of each investment fund & portfolio and recorded on accrual basis.

# 3-18-8 Incentive fee

Incentive fee is calculated based on certain percentages of the annual return realized by the fund and portfolio, however these incentive fee will not be recognized until revenue realization conditions are satisfied and there is adequate assurance of collection.

# 3-19 Long term lending

Long term lending is recognized at cost net of any impairment loss. The group evaluates the loans at the balance sheet date, and in case of impairment in the redeemable value of the loan the loan is reduced by the value of impairment loss which is recognized in income statement.

# 3-20 Expenses

# 3-20-1 Employees' pension

The Company contributes to the government social insurance system for the benefit of its personnel in accordance with the social insurance law. Under this law, the employees and the employers contribute into the system on a fixed percentage-of-salaries basis. The Company's liability is confined to the amount of its contribution. Contributions are charged to income statement using the accrual basis of accounting.

#### 3-20-2 Taxation

Income tax on the income statement for the year comprises current and deferred tax. Income tax is recognized in the income statement except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity.

Taxation is provided for in accordance with the fiscal regulations of the respective countries in which the Company and its subsidiaries operate.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

#### 3-21 Earnings per share

The company presents basic earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the income statement attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year.

# 3-22 Profit sharing to employees

The holding company pays 10% of its cash dividends as profit sharing to its employees provided that it will not exceed total employees annual salaries. Profit sharing is recognized as a dividend distribution through equity and as a liability when approved by the Company's shareholders.

# 3-23 Loans and advances to customers and related provision

Loans and advances to customers are stated at principal together with interest earned at the balance sheet date, and after deduction of unrealized interest and provisions on sub-standard, doubtful and bad debts. These provisions are reviewed periodically by the management of the Bank, using criteria that are consistent with those of the preceding year. Specific provision for credit losses is determined by assessing each case individually.

Notes to the consolidated financial statements for the year ended 31 December, 2014 (Continued)

Provisions for doubtful and bad debts are set up to cover any possible losses in principal and interest in the existing portfolio of loans and advances to customers and contingent accounts.

The level of provision to be constituted is based on the difference between the book value and the present value of the expected future cash flows after taking into consideration the realizable value of the guarantees provided. This provision charge is accounted in the statement of income. No general provisions are made on the loan portfolio apart from the "Reserve for general banking risks".

Provisions on doubtful accounts are written back to income only when the debt is restructured or repayment effectively resumed. Provision charges and provisions written back are recorded under "Net losses on loans and advances", in the statement of income.

Doubtful and bad loans and advances are written-off from the balance sheet and are recorded as memorandum accounts when all possible means of collection recourses have been exhausted, and the possibility of any future recovery is considered to be remote.

# 3-24 Unrealized interest on sub-standard, doubtful and bad debts

Interest on non performing loans and advances are only recognized in the statement of income upon realization. Interest receivable from sub-standard, doubtful and bad loans is reserved and deducted directly from the loan accounts at period end.

Interests are transferred to the "unrealized interest" account for every loan considered by the management as doubtful in the short run and transferred to the "non ordinary loans" account in accordance with the Lebanon Central Bank Circular N° 58.

# 3-25 Assets acquired in satisfaction of loans (unquoted assets ready for sale)

Real estate property acquired through the enforcement of security over loans and advances to customers is measured at cost less any accumulated impairment losses. The acquisition of such assets is regulated by the Lebanon Banking Authorities which require the liquidation of these assets within 2 years from acquisition. In case of default of liquidation the Group's lead regulator requires an appropriation from the yearly net income to a special reserve that is reflected under equity. This reserve can neither be distributed nor considered as an equity component while calculating the ratios set according to applicable laws, regulations and decisions.

#### 3-26 Due from banks and other financial institutions

These are stated at cost less any amounts written off and provision for impairment where necessary.

# 3-27 Customers' deposits

All money market and customer deposits are carried at cost including interest, less amounts repaid.

# 3-28 Fiduciary assets

Assets held in trust or in a fiduciary capacity are not treated as assets of the group and accordingly are not recorded in the balance sheet.

# 3-29 Reserves for general banking risks

In compliance with the Lebanon Central Bank regulations and effective from 1996, Lebanese banks should appropriate from net profit for the year a minimum of 0.2% and a maximum of 0.3% from the total risk weighted assets and off balance sheet items based on rates specified by the Central Bank of Lebanon for any unspecified risks. The consolidated ratio should not be less than 1.25% of these risks at the end of the tenth financial year and 2% at the end of the twentieth financial year.

This reserve is not available for distribution, and is constituted in Lebanese weighted assets and off balance sheet items.

# 3-30 Allowances for credit losses

Specific impairment for credit losses is determined by assessing each case individually. This method applies to classified loans and advances and the factors taken into consideration when estimating the allowance for credit losses including the counterparty's credit limit, the counterparty's ability to generate cash flows sufficient to settle his advances and the value of collateral and potential repossession.

# 3-31 Segment reporting

A segment is a distinguishable component of the group that is engaged either in providing products or services (business segment) or in providing products or services within a particular economic environment (geographical segment), which is subjected to risks and rewards that are different from those of other segments. The group's primary format for segment reporting is based on business segment.

Notes to the consolidated financial statements for the year ended 31 December, 2014 (Continued)

ash and due from banks		
	31/12/2014	31/12/2013
	EGP	EGP
Cash on hand	285,832,262	293,937,747
Central Bank of Lebanon *		
- Demand deposits	1,693,828,300	1,120,748,600
- Time deposits	12,107,369,200	7,605,755,000
Other Central Banks		
- Demand deposits	181,720,800	263,984,800
- Time deposits	75,176,500	53,406,000
Cheques under collection	1,946,393	145,494
Sanks - current accounts (net)	2,729,798,499	1,302,154,685
Sanks - demand deposits	1,783,086,536	1,291,948,084
Banks - time deposits	3,447,002,945	4,519,129,738
accrued interest	160,533,200	83,020,800
salance	22,466,294,635	16,534,230,948
	- Time deposits  Other Central Banks  - Demand deposits	31/12/2014         EGP         Cash on hand       285,832,262         Central Bank of Lebanon *       1,693,828,300         - Demand deposits       12,107,369,200         Other Central Banks       181,720,800         - Time deposits       75,176,500         Cheques under collection       1,946,393         Banks - current accounts (net)       2,729,798,499         Banks - demand deposits       1,783,086,536         Banks - time deposits       3,447,002,945         Accrued interest       160,533,200

\* In accordance with Central Bank of Lebanon's regulations, the Bank is required to constitute a mandatory reserve in Lebanese pounds of 15% and 25% of the average weekly customers' deposit accounts denominated in Lebanese pounds. The Bank is also required to constitute mandatory reserve in foreign currency, calculated on the basis of 15% of customers' deposit accounts denominated in foreign currency. Lebanese pounds reserve is non- interest bearing, whereas foreign currency reserve is floating –rate interest.

# 5- Investments at fair value through profit and loss

	31/12/2014	31/12/2013
	EGP	EGP
Mutual Fund certificates	666,659,968	863,481,592
Equity securities	27,451,998	19,386,882
Debt securities	80,909,050	151,494,953
Treasury bills	53,894,900	90,049,600
Financial International Sukuk	14,367,900	
Balance	843,283,816	1,124,413,027

Notes to the consolidated mancial statements for the year ended 31 December, 2014 (Continued)

6-	Accounts receivables (net)			
			31/12/2014	31/12/2013
			EGP	EGP
	Accounts receivables (net)		1,325,551,980	927,539,084
	Other brokerage companies (net)		(159,026,112)	(103,697,777)
	Balance		1,166,525,868	823,841,307
			Annue transportuna demostra annue annue annue annue annue annue annue	AND AND AND AND PARTY OF THE PA
7-	Loans and advances			
•	Louis and advances			
·	Dom's and advances		31/12/2014	31/12/2013
ŕ	Dom's and advances		31/12/2014 EGP	31/12/2013 EGP
	Loans and advances to customers	(7-1)		
		(7-1) (7-2)	EGP	EGP
	Loans and advances to customers	, ,	<b>EGP</b> 20,100,676,624	<b>EGP</b> 17,969,923,982
	Loans and advances to customers  Loans and advances to related parties	, ,	EGP 20,100,676,624 169,002,600	<b>EGP</b> 17,969,923,982
	Loans and advances to customers  Loans and advances to related parties	, ,	EGP 20,100,676,624 169,002,600	<b>EGP</b> 17,969,923,982

# 7-1 Loans and advances to customers

	31/12/2014				31/12/2013
	Gross	Unrealized	Impairment	Carrying	Carrying
	Amount	Interest	Allowance	Amount	Amount
	EGP	EGP	EGP	EGP	EGP
Regular retail customers					
Cash collateral	517,206,800			517,206,800	454,079,800
Mortgage loans	6,742,975,838	m to		6,742,975,838	5,848,198,873
Personal Ioans	259,994,600			259,994,600	226,830,600
Credit cards	179,713,900			179,713,900	178,457,000
Others	1,857,162,700	<del></del>		1,857,162,700	1,984,785,000

Notes to the consolidated financial statements for the year ended 31 December, 2014 (Continued)

		31/12	2/2014		31/12/2013
•	Gross	Unrealized	Impairment	Carrying	Carrying
	Amount	Interest	Allowance	Amount	Amount
	EGP	EGP	EGP	EGP	EGP
Regular corporate customers					
Corporate	9,277,811,455	<del></del>		9,277,811,455	8,290,291,428
Classified retail customers					
Watch	197,173,552			197,173,552	111,196,221
Substandard	190,340,600	(49,580,300)		140,760,300	77,887,200
Doubtful	235,470,000	(94,333,700)	(66,110,200)	75,026,100	72,854,800
Bad	71,101,600	(34,324,100)	(36,777,500)		
Classified corporate					
customers					
Watch	647,301,579			647,301,579	622,583,660
Substandard	54,045,300	(6,739,800)		47,305,500	18,984,200
Doubtful	310,764,000	(52,329,800)	(86,832,500)	171,601,700	111,582,200
Bad	113,279,400	(42,943,900)	(70,335,500)	no err	
Collective provision for retail					
loans	<del></del>		(37,377,460)	(37,377,460)	(39,491,000)
Collective provision for					
corporate loans	<del></del>	See Tree	(48 153 140)	(48 153 140)	(50,876,000)
Accrued interest receivable	72,173,200			72,173,200	62,560,000
Balance	20,726,514,524	(280,251,600)	(345,586,300)	20,100,676,624	17,969,923,982

# 7-2 Loans and advances to related parties

	31/12/2014	31/12/2013
	EGP	EGP
Regular retail loans	11,378,700	680,800
Regular corporate loans	157,600,400	98,251,400
Accrued interest receivable	23,500	9,200
Balance	169,002,600	98,941,400

Notes to the consolidated financial statements for the year ended 31 December, 2014 (Continued)

Available - for- sale investment	ts					
		31/12/2	014	31/12/	2013	
		EGP		EG	P	
Preferred shares		144,07	3,800	126,8	54,200	
Equity securities		623,73	4,135	714,3	03,053	
Mutual fund certificates		993,05	4,944	936,6	61,490	
Accrued interest receivable		9,76	1,900	8,7	44,600	
Balance		1,770,62	4,779	1,786,5	63,343	
Held-to-maturity investments						
		31/12/20 EGP	)14	31/12 EG	2/2013 GP	
Lebanese government treasury	bills and					
Eurobonds		16,801,290	,294	15,762,7	49,057	
Other sovereign bonds		151,753,600 68,9		54,000		
Certificates of deposit issued by banks		4,490,746,551 5,662,6		5,662,6	545,517	
Other debt instruments		·	-	· ·	,067,257	
Accrued interest receivable		349,130	,101	369,6	556,000	
Balance		22,011,645	5,921	22,139,0	071,831	
Investments in associates						
	2014	2013				
	Ownership	Ownership	31/1	2/2014	31/12/2013	
	%	%	E	GP	EGP	
nce Générale de Courtage						
surance SAL	25.86	25.86	46,3	337,300	35,654,600	
it Card Management SAL	28.96	28.96	12,3	342,200	11,270,000	
International Payment Network SAL 20.18		20.18	7,632,800		7,544,000	
Commerce SAL	21.88	21.88	1,2	226,700	1,173,000	
rty Executive Center SAL		29.98			55,200	
Spot Properties SAL	48.12	48.12	7,9	900,700	9,315,000	
rrat Loubnan Al Içaria SAL	45	45	17,6	576,700	16,560,000	
	Preferred shares Equity securities Mutual fund certificates Accrued interest receivable Balance  Held-to-maturity investments  Lebanese government treasury Eurobonds Other sovereign bonds Certificates of deposit issued by Other debt instruments Accrued interest receivable  Balance  Investments in associates  acc Générale de Courtage ssurance SAL lit Card Management SAL	Equity securities Mutual fund certificates Accrued interest receivable  Balance  Held-to-maturity investments  Lebanese government treasury bills and Eurobonds Other sovereign bonds Certificates of deposit issued by banks Other debt instruments Accrued interest receivable  Balance  Investments in associates  Investments in associates  2014 Ownership % acce Générale de Courtage surance SAL Lit Card Management SAL Commerce SAL Comme	### Spot Properties SAL   25.86   25.8	### Preferred shares	Preferred shares	

# **EFG-Hermes Holding Company** (Egyptian Joint Stock Company)

Translation of consolidated financial statements originally issued in Arabic

Notes to the consolidated financial statements for the year ended 31 December, 2014 (Continued)

11- Investment property		
· ·	31/12/2014	31/12/2013
	EGP	EGP
Balance at 1 January	320,250,709	132,062,511
Reclassification from property, plant and equipment		118,119,954
Reclassification from assets classified as held for sale	en en	208,649,494
Change in fair value	2,913,629	(83,759,019)
Disposals	(32,720,223)	(57,337,600)
Currency translation differences	1,861,139	2,515,369
Balance	292,305,254	320,250,709

Investment property amounted EGP 292,305,254 as at 31 December, 2014, represents the following:

- EGP 157,639,818 the fair value of the area owned by EFG Hermes Holding Company in Nile City Building.
- EGP 96,000,000 the fair value of the area owned by EFG Hermes Holding Company in the headquarters of the company in Smart Village Building.
- EGP 3,900,000 the fair value of the area owned by Hermes Securities Brokerage in the Elmanial Branch.
- EGP 34,765,436 the fair value of the area owned by EFG Hermes UAE Limited, one of the subsidiaries, in the Index Tower UAE.

EFG-Hermes Holding Company (Egyptian Joint Stock Company)

Notes to the consolidated financial statements for the year ended 31 December, 2014 (Continued)

12- Fixed assets							
			Office furniture,				
			equipment			* Projects	
	Land &	Leasehold	& electrical	Computer		Under	
Particular	Buildings	Improvements	Appliances	Equipment	Vehicles	Construction	Total
a company of the comp	EGP	EGP	EGP	EĜP	EGP	EGP	EGP
Balance as at 1/1/2014	864,628,558	248,522,321	359,813,749	76,203,228	20,936,255	396,796,300	1,966,900,411
Additions	6,998,300	564,950	15,138,282	3,173,695	1,808,769	268,486,850	296,170,846
Disposals	(16,530,568)	(6,364,755)	(5,248,791)	(8,500)	(3,209,914)	1	(31,362,528)
Reclassification	E t	14,847,300	1,927,000	1	1	(16,774,300)	1
Foreign currency translation differences	15,992,181	4,969,747	6,241,812	796,171	179,814	7,596,150	35,775,875
Total cost as at 31/12/2014	871,088,471	262,539,563	377,872,052	80,164,594	19,714,924	656,105,000	2,267,484,604
Accumulated depreciation as at 1/1/2014	138,071,778	189,448,064	251,504,373	64,574,143	16,228,672		659,827,030
Depreciation	21,647,260	14,243,601	32,952,812	5,483,632	1,283,646	1 2	75,610,951
Disposals' accumulated depreciation	(2,187,004)	(6,347,400)	(4,657,951)	(4,533)	(2,792,359)	ţ	(15,989,247)
Reclassification	1	3 4	(11,862)	11,862	!	1	1
Foreign currency translation differences	1,905,417	3,610,550	4,206,588	977,777	(262,860)	ŀ	10,237,274
Accumulated depreciation as at 31/12/2014	159,437,451	200,954,815	283,993,960	70,842,683	14,457,099		729,686,008
Carrying amount as at 31/12/2014	711,651,020	61,584,748	93,878,092	9,321,911	5,257,825	656,105,000	1,537,798,596
Carrying amount as at 31/12/2013	726,556,780	59,074,257	108,309,376	11,629,085	4,707,583	396,796,300	1,307,073,381

Notes to the consolidated financial statements for the period ended 31 December, 2014 (Continued)

	Projects under construction are represented in		31/12/2014 EGP	31/12/2013 EGP
	Office spaces in Egypt		9,784,500	9,784,500
	Preparation of new headquarters – Credit Libanais SAL "the Bank" - Lebanon		646,320,500	387,011,800
	Balance		656,105,000	396,796,300
13-	Goodwill and other intangible assets			a. (10 (00 10
			31/12/2014 EGP	31/12/2013 EGP
	Goodwill	(13-1)	195,309,571	195,309,571
	Other intangible assets	(13-2)	4,016,275,709	3,897,105,809
	Balance		4,211,585,280	4,092,415,380
	13-1 Goodwill is relating to the acquisiti	011 01 011	31/12/2014 EGP	31/12/2013 EGP
			EGP	EGP
	EFG- Hermes Oman LLC		5,921,803	5,921,803
	EFG- Hermes IFA Financial Brokerage C	ompany		450 140 550
	(KSC) – Kuwait		179,148,550	179,148,550
	IDEAVELOPERS – Egypt		1,600,000	1,600,000
	EFG- Hermes Jordan		8,639,218	8,639,218
	Balance		195,309,571	195,309,571
			c n	
	13-2 Other intangible assets are represer	ited in th		21/12/2012
			31/12/2014	31/12/2013
			EGP	<b>EGP</b> 3,872,523,738
			3,984,821,688	4 X / / 5 / 4 / 4 X
	Branches network - Credit Libanais Bank			
	Key Money		1,184,400	1,196,000
	Key Money Licenses & Franchise		1,184,400 21,949,976	1,196,000 9,861,296
	Key Money		1,184,400	1,196,000

Notes to the consolidated financial statements for the year ended 31 December, 2014 (Continued)

14-	Other	assets
T-L		4133613

		31/12/2014	31/12/2013
		EGP	EGP
Deposits with others	(14-1)	45,057,312	50,573,225
Downpayments to suppliers		1,536,228	11,107,597
Prepaid expenses		122,314,707	110,459,628
Employees' advances		13,575,861	16,075,628
Accrued revenues		17,719,403	24,777,317
Taxes withheld by others		9,796,219	9,577,354
Payments for investments	(14-2)	102,899,661	7,454,500
Re-insurers' share of technical reserve		68,385,000	66,727,600
Receivables - sale of investments			94,463,829
Receivables - sale of assets classified as			
held for sale			15,000,000
Infra Egypt fund		3,749,018	3,650,489
Settlement Guarantee Fund		27,311,388	28,604,207
Unquoted assets - Ready for sale			
acquired in satisfaction of loans		148,797,300	151,077,800
Due from EFG- Hermes Employee			
Trust		277,594,632	339,901,084
Due from Ara inc. company		756,681	544,630
Due from related parties		11,862,800	33,409,800
Re-insurance accrued commission		16,873,000	16,376,000
Cards transaction on ATM		11,538,500	4,494,200
Re-insurance debtors		1,955,200	427,800
Sundry debtors		117,241,013	108,742,083
Balance		998,963,923	1,093,444,771

14-1 Deposits with others include an amount of EGP 28,270,500 (equivalent to LBP 6,015 million) represents deposit blocked by Credit Libanais SAL (the Bank) with the Ministry of Finance of Lebanon, in addition to an amount of EGP 12,564,122 in the name of the subsidiaries, Financial

Brokerage Group Company and Hermes Securities Brokerage Company which represents blocked deposits for same day trading operations Settlement takes place in the Egyptian Stock Exchange. Both companies are not entitled to use these amounts without prior approval from Misr Clearance Company.

# 14-2 Payments for investments are represented in the following:

	31/12/2014	31/12/2013
	EGP	EGP
Arab Visual Company	3,749,500	3,749,500
IDEAVELOPERS	25,000	25,000
AAW Company for Infrastructure	1,895,071	3,040,000
EFG -Hermes Direct Fund Management	640,000	640,000
Kuwait Invest Real Estate	96,590,090	
	102,899,661	7,454,500

# 15- Due to banks and financial institutions

	31/12/2014	31/12/2013
	EGP	EGP
Due to Central Bank of Lebanon	1,867,545,000	355,497,200
Current deposits of banks	188,714,400	144,987,400
Time deposits	34,662,500	42,554,600
Financial institutions	252,346,875	271,298,037
Bank overdraft	340,523,722	100,178,510
Accrued interest payable	2,514,500	2,686,400
Balance	2,686,306,997	917,202,147

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Translation of consolidated financial statements originally issued in Arabic

Notes to the consolidated financial statements for the year ended 31 December, 2014 (Continued)

	31/12/2014 EGP	31/12/2013 EGP
Deposits from customers (private sector):	ECT1	EGI
Saving accounts	29,722,841,980	28,170,802,502
Time deposits	15,168,516,800	12,587,614,800
Current accounts	5,211,092,100	4,833,771,286
	50,102,450,880	45,592,188,588
Deposits from customers (public sector):		
Time deposits	1,929,993,900	1,782,389,600
Current accounts	338,536,300	316,530,600
	2,268,530,200	2,098,920,200
Others	176,160,700	177,679,600
	52,547,141,780	47,868,788,388
Accrued interest payable	290,464,700	256,270,600
	52,837,606,480	48,125,058,988
Deposits from related parties:		
Long term saving accounts	623,741,700	537,399,600
Long term deposits	1,239,479,300	999,524,800
Short term deposits	145,667,100	79,101,600
Accrued interest payable	6,622,300	3,956,000
	2,015,510,400	1,619,982,000
Balance	54,853,116,880	49,745,040,988

# 17- Bonds

On November 11, 2010 Credit Libanais SAL issued US.\$ 75,000,000, 6,75% Subordinated Bonds due January 15, 2018 at an issue price of 100% of their principal amount. The bonds have been fully underwritten. The net proceeds from the sale of bonds will be used for general corporate purposes, and the obligation of the issuer in respect of the bonds constitutes direct, unsecured and general obligation of the issuer. The arranger of the offering is Credit Libanais Investment Bank SAL (an affiliate) and the bonds will not be listed on any stock exchange. The bonds balance is equivalent to EGP 565,767,200 as at December 31, 2014 versus EGP 554,120,600 as at December 31, 2013.

18-	Creditors and other credit balances		
		31/12/2014	31/12/2013
		EGP	EGP
	Margins held against documentary credits	181,001,700	207,763,600
	Technical reserve for insurance companies	446,382,500	389,210,600
	Social Insurance Association	644,832	528,048
	Unearned revenues	3,750,679	15,136,531
	Suppliers	140,583,183	132,802,515
	Accrued expenses	308,032,299	291,089,488
	Clients' coupons- Custody Activity	7,900,800	5,950,397
	Due to Industry Modernization Center	5,284,836	5,628,458
	Dividends payable	125,844,918	106,582,450
	Cards transaction on ATM	18,753,000	35,976,600
	Re-insurance creditors	133,136,900	138,138,000
	Sundry creditors	43,255,006	39,395,516
	Balance	1,414,570,653	1,368,202,203
19-	Other liabilities		01/10/0010
		31/12/2014	31/12/2013 EGP
	D. C 1 . 1 1 . 1	<b>EGP</b> 708,525,000	693,450,000
	Preferred share holders in subsidiaries * Others	1,174,478	1,141,378
	Onicis	1,17,770	1,111,570
	Balance	709,699,478	694,591,378

<sup>\*</sup> On 16 September 2013, the extraordinary general meeting of Credit Libanaies SAL (the Bank) approved to issue 1,000,000 preferred shares at a price of LBP 11,000 per share with total amount of LBP 11,000 million (equivalent to EGP 51,700,000). These shares were issued and fully paid. The extraordinary general meeting of the Bank approved at the same date to issue the preferred shares with premium amounting to LBP 139,750 per share with total amount of LBP 139,750 million (equivalent to EGP 656,825,000), settled in cash by the subscribers according to the terms set by the extraordinary general meeting on 4 July 2013.

21/12/2014

Notes to the consolidated financial statements for the year ended 31 December, 2014 (Continued)

# 20- Deferred tax assets and liabilities

#### Balance as at 31 December 2014

	Balance at 1/1/2014	Recognized in profit or loss	Recognized in equity	Net	Deferred tax assets	Deferred tax liabilities
	EGP	EGP	EGP	EGP	EGP	EGP
Fixed assets depreciation	(6,428,210)	(807,449)	~~	(7,235,659)		(7,235,659)
Expected claims provision	828,250	1,942,747		2,770,997	2,770,997	
Impairment loss on assets	6,347,907	(4,998,581)		1,349,326	1,349,326	
Prior year losses carried forward	2,885,204	(68,615)		2,816,589	2,816,589	
Company's share in affiliate's profits	(4,894,300)	4,894,300			<b></b>	
Fair value adjustments *	(634,264,839)	2 294 213	(18,295,148)	(650,265,774)		(650,265,774)
Changes in fair value of cash flow hedges **	6,612,597			6,612,597	6,612,597	<b>~</b> ≠
Fair value of available for sale financial						
assets ***	(73,984,510)		(34,086,208)	(108,070,718)		(108,070,718)
	(702,897,901)	3,256,615	(52,381,356)	(752,022,642)	13,549,509	(765,572,151)

<sup>\*</sup> Deferred tax liabilities arising from the assets acquired and liabilities assumed as a result of the acquisition of the subsidiary Credit Libanais Bank.

#### 21- Provisions

Expected claims provision Servance pay provision Other provisions	(21-1) (21-1)	EGP 152,870,697 200,409,429 1,292,500	EGP 142,724,113 175,638,568 1,274,200
Balance		354,572,626	319,636,881

21-1	Expected Claims Provision EGP	Severance pay provision EGP	Total EGP
Balance at the beginning of the year Formed during the year	142,724,113 23,905,150	175,638,568 31,009,348	318,362,681 54,914,498
Provision reversed	(8,079,288)	(235,200)	(8,314,488)
Foreign currency differences Amounts used during the year	(293,678) (5,385,600)	3,205,535 (9,208,822)	2,911,857 (14,594,422)
Balance at the end of the year	152,870,697 =======	200,409,429	353,280,126

<sup>\*\*</sup> Directly deducted from cash flow hedges item presented in the statement of changes in equity.

<sup>\*\*\*</sup> Directly deducted from changes in the fair value of available -for-sale investments item presented in the statement of changes in equity.

Notes to the consolidated financial statements for the year ended 31 December, 2014 (Continued)

# 22- Share capital

The company's authorized capital amounts EGP 3,200 million and issued and paid in capital amounts EGP 2,867,422,500 distributed on 573,484,500 shares of par value EGP 5 per share.

Share capital	Ordinary shares
Issue at 1 January 2014	573,484,500
Treasury shares	(36,956,522)
Outstanding shares at 31 December 2014	536,527,978
Authorized - par value 5 EGP	3,200,000,000

# 22-1 Treasury shares

- The company's board of directors approved in its session held on April 27, 2011 to purchase a number of 5 million shares of the company's shares and the company has purchased a number of 391,000 shares from Egyptian Stock Exchange Market at cost of EGP 6,918,613. The company's Extraordinary General Assembly approved in its session held on July 25, 2013 to decrease the company's issued capital through cancelling a number of 391,000 shares of the company's shares which was thereon approved by The Egyptian Financial Supervisory Authority on September 1, 2013.
- The company's board of directors meeting held on January 8, 2014 approved to purchase treasury shares with a billion Egyptian pounds during the first nine months of the year 2014 through two phases, the first phase have been implemented through purchase of 36,956,522 shares at an average exercising price of EGP 11,5 per share with a total cost of EGP 425,974,172 and the second phase aims to purchase shares with an amount of approximately EGP 575 million during the period between the end of the second quarter or the third quarter of 2014, on October 1, 2014 the company's board of directors agreed to extend the period of implementation of the second phase of purchasing treasury shares program until the end of the second quarter of 2015, the Board also approved expanding the scope of the program to include the option of a dividend distribution.
- On July 22, 2014 the company's board of directors decided to sell the 36,956,522 treasury shares owned by the company to EFG- Hermes IB Limited company (wholly owned subsidiary of the Group) at a price of EGP 15,32 per share, the procedures of selling have been taken on July 31, 2014. Egyptian Accounting Standards require presenting the above mentioned sold shares as treasury shares in the consolidated financial statements as the parent company and its subsidiary are one entity.
- On January 29, 2015 the company announced its intention to proceed with all the necessary steps to cancel the treasury shares owned by its subsidiary EFG Hermes IB once the decision is taken by the board of directors and the general assembly of the company in the light of the Egyptian Financial Supervisory Authority's decision dated August 19, 2014 pertaining to treasury shares held by listed companies or their subsidiaries, which force the company to either cancel the treasury shares or sell them within one year, as the sale to a subsidiary is not considered a sale to other party.

23-	Non - Controlling interests		
		31/12/2014	31/12/2013
		EGP	EGP
	Share capital	437,215,446	444,194,165
	Legal reserve	153,742,824	139,390,534
	Other reserves	737,738,896	671,828,945
	Retained earnings	181,678,631	144,359,186
	Other equity	85,330,892	75,108,800
	Increase in fair value of net assets	1,339,711,813	1,296,939,091
	Net profit for the year	169,220,389	205,339,709
	Interim dividends	(5,811,144)	
	Balance	3,098,827,747	2,977,160,430

# 24- Contingent liabilities

 The company guarantees its subsidiaries – Financial Brokerage Group, Hermes Securities Brokerage, EFG Hermes Jordan and EFG Hermes Oman LLC. – against the credit facilities granted from banks and EFG-Hermes Brokerage – UAE against the Letters of Guarantee granted from banks amounting to:

	31/12/2014	31/12/2013
AED	153,670,000	97,670,000
equivalent to EGP	299,164,756	180,962,976

## Off-balance sheet items:

	31/12/2014	31/12/2013
	EGP	EGP
Financing commitments given to financial institutions	1,175,996,400	738,304,600
Commitments to customers	2,345,755,900	2,536,766,600
Guarantees given to customers	896,412,200	1,002,629,800
Restricted and non - restricted fiduciary accounts	50,153,700	52,191,600
Commitments of signature received from financial		
intermediaries	156,571,100	136,362,400
Securities' commitments	467,006,100	511,952,400
Other commitments received	36,980,300,300	33,750,802,600
Assets under management	30,133,757,058	28,884,605,600

## 25- Incentive fee revenue

Due to inadequate assurance concerning the revenue recognition conditions and collection of the incentive fee on managing investment funds and portfolios, the assets management companies (subsidiaries) deferred the recognition of incentive fee with an amount of EGP 59,818 till December 31, 2014 versus EGP 22, 156, 909 till December 31, 2013 as no revenues are recognized if there are any uncertainties regarding the recovery of the consideration due.

Subsidiary's name	For the year ended		
	31/12/2014	31/12/2013	
	EGP	EGP	
Egyptian Portfolio Management Group	59,818	8,305,866	
Hermes Fund Management		274,966	
EFG- Hermes Financial Management (Egypt) Ltd.		13,576,077	
Total	59,818	22,156,909	

## 26- Impairment loss on assets

	For the year ended	
	31/12/2014	31/12/2013
	EGP	EGP
Impairment loss on accounts receivables & debit accounts	8,940,579	18,553,375
Impairment loss on available -for- sale investments	6,357,356	128,648,382
Impairment loss on fixed assets	Pro- Pro-	6,467,051
Impairment loss on good will		512,229,590
Impairment loss on other loans	<del></del>	102,171,216
Total	15,297,935	768,069,614

## 27- Income tax expense

	For the year ended		
	31/12/2014	31/12/2013	
	EGP	EGP	
Current income tax	126,228,672	91,774,921	
Deferred tax	(3,256,615)	2,057,158	
Total	122,972,057	93,832,079	
	within some and and even come some over even more some		

Notes to the consolidated financial statements for the year ended 31 December, 2014 (Continued)

## 28- Cash and cash equivalents

For the purpose of preparing the statement of cash flows, cash and cash equivalents are represented in the following:

	31/12/2014	31/12/2013
	EGP	EGP
Cash and due from banks	22,466,294,635	16,534,230,948
Due to banks and financial institutions	(2,686,306,997)	(917,202,147)
Less: Assets – maturity more than three months	(9,989,952,727)	(6,755,638,963)
Effect of exchange rate		54,127,643
Cash and cash equivalents	9,790,034,911	8,915,517,481

# 29- General administrative expenses

	For the year ended		
	31/12/2014	31/12/2013	
	EGP	EGP	
Wages, salaries and similar items	1,023,092,536	1,035,266,023	
Consultancy	55,658,123	65,719,025	
Travel, accommodation and transportation	42,397,066	44,319,120	
Leased line and communication	52,329,082	49,935,777	
Rent and utilities expenses	81,329,433	83,560,851	
Other expenses	295,920,428	273,603,480	
Total	1,550,726,668	1,552,404,276	

## 30- Retained earnings

On May 17, 2014 the Ordinary General Assembly meeting decided to use the amount of EGP 591,721,138 of Share premium reserve shown in the separate financial statements for the year ended 31 December 2013 to cover the holding company retained losses.

## 31- Earnings per share

For the year ended		
31/12/2014	31/12/2013	
EGP	EGP	
706,985,112	(334,982,383)	
537,764,723	(540,322,092)	
539,970,503	573,484,500	
1.00	(0.94)	
	31/12/2014 EGP 706,985,112 537,764,723 539,970,503	

Notes to the consolidated financial statements for the year ended 31 December, 2014 (Continued)

## 32- Segment reporting

Segment information is presented in respect of the Group's business segments. The primary format, business segment, is based on the Group's management and internal reporting structure. Inter-segment pricing is determined on an arm's length basis.

Segment results, assets and liabilities include items directly attributable to a segment. The revenue & expense and assets & liabilities analyses in the table below are based on the type of business activities and services that are distinguishable component.

For the year ended December 31, 2014

	Investment banking EGP	Commercial banking EGP	Elimination EGP	Total EGP
Fee and commission income	989,621,028	466,901,776	~~	1,456,522,804
Fee and commission expense	(50,843,861)	(200,706,748)		(251,550,609)
Net fee and commission income	938,777,167	266,195,028		1,204,972,195
Securities gains	206,561,710	46,595,076	** **	253,156,786
Gains from selling of investment property	2,028,283			2,028,283
Gain on selling fixed assets	14,453,565	94,160	40 45	14,547,725
Share of profit of associate		8,742,756	***	8,742,756
Changes in the investments at fair value through profit and loss	6,093,763	(4,143,040)		1,950,723
Foreign currencies differences	18,450,419	35,677,224		54,127,643
Other income	47,491,499	55,493,196		102,984,695
Change in the fair value of investment property	2,913,629	NP AD		2,913,629
Noninterest revenue	1,236,770,035	408,654,400	ine suc	1,645,424,435
Interest and dividends income	165,437,708	3,350,594,148	(133,241,650)	3,382,790,206
Interest expense	(29,891,621)	(2,337,865,684)	(48,690,843)	(2,416,448,148)
Net interest income	135,546,087	1,012,728,464	(181,932,493)	966,342,058
Total net revenue	1,372,316,122	1,421,382,864	(181,932,493)	2,611,766,493
Total noninterest expenses	(868,779,747)	(901,582,000)	(11,447,577)	(1,781,809,324)
Net profit before income tax	503,536,375	519,800,864	(193,380,070)	829,957,169
Income tax expense	(61,414,209)	(63,929,932)	2,372,084	(122,972,057)
Net profit for the year	442,122,166	455,870,932	(191,007,986)	706,985,112
Total assets	10,625,835,786	63,974,736,200	1,063,425,639	75,663,997,625
Total liabilities	3,035,184,032	58,914,532,900	1,432,067,754	63,381,784,686
Shareholders' equity	7,590,651,754	5,060,203,300	(368,642,115)	12,282,212,939
Total equity and liabilities	10,625,835,786	63,974,736,200	1,063,425,639	75,663,997,625

Notes to the consolidated financial statements for the year ended 31 December, 2014 (Continued)

For the year ended December 31, 2013					
	Investment	Commercial	Elimination	Total	
	banking	banking			
	EGP	EGP	EGP	EGP	
Fee and commission income	658,049,006	428,191,000	ow to-	1,086,240,006	
Fee and commission expense	(57,199,585)	(170,121,800)	± 40	(227,321,385)	
Net fee and commission income	600,849,421	258,069,200		858,918,621	
Securities gains	33,038,374	(1,513,400)		31,524,974	
Gains from selling of investment property	3,033,544		<b></b>	3,033,544	
Share of profit of associate		8,031,600		8,031,600	
Changes in the investments at fair value					
through profit and loss	63,325,841	(11,711,600)		51,614,241	
Gains from selling assets classified as held for					
sale	24,599,488			24,599,488	
Foreign currencies differences	85,286,482	80,247,000		165,533,482	
Other income	141,670,830	51,791,400		193,462,230	
Change in the fair value of investment property	(83,759,019)			(83,759,019)	
Noninterest revenue	868,044,961	384,914,200		1,252,959,161	
Interest and dividends income	124,176,745	3,129,076,400	(66,761,322)	3,186,491,823	
Interest expense	(16,787,242)	(2,117,407,600)	(13,103,435)	(2,147,298,277)	
Net interest income	107,389,503	1,011,668,800	(79,864,757)	1,039,193,546	
Total net revenue	975,434,464	1,396,583,000	(79,864,757)	2,292,152,707	
Total noninterest expenses	(1,674,956,927)	(847,200,400)	(11,145,684)	(2,533,303,011)	
Net (loss) profit before income tax	(699,522,463)	549,382,600	(91,010,441)	(241,150,304)	
Income tax expense	(17,457,106)	(74,579,800)	(1,795,173)	(93,832,079)	
Net (loss) profit for the year	(716,979,569)	474,802,800	(92,805,614)	(334,982,383)	
Total assets	9,376,543,627	56,955,452,000	1,039,746,252	67,371,741,879	
Total liabilities	1,922,458,024	52,195,372,000	1,448,444,491	55,566,274,515	
Shareholders' equity	7,454,085,603	4,760,080,000	(408,698,239)	11,805,467,364	
Total equity and liabilities	9,376,543,627	56,955,452,000	1,039,746,252	67,371,741,879	

## 33- Tax status

- As to Income Tax, the years from starting the operations to 31/12/2010 the competent tax inspectorate inspected the parent company's books and all the disputed points have been settled with the internal committee and as to years 2011 / 2012 has been inspected and the company was notified by form no. (19) which was objected thereon on the due date and the settlement procedures are currently taking place, and as to year 2013, according to tax form of tax law no. 91 of 2005 the company has submitted the tax return and paid the tax due.
- As to Salaries Tax, the parent company's books had been examined till 2008 and all the disputed points have been settled with the internal committee and the due amount has been paid and as to years 2009 / 2013, the parent company's books have not been inspected yet.
- As to Stamp Tax, the parent company's books had been examined from 1998 till 31/7/2006 and paid the due tax according to the resolution of appeal committee which was objected thereon in the courts, and the period from 1/8/2006 till 31/12/2013 have not been inspected yet.
- On June 4, 2014 a new law No. 44/2014 has imposed a 5% temporary additional annual tax on amounts exceed EGP 1 million from the tax base on the income of natural persons or the profits of Corporate Buddies in accordance with income tax law, and it has been proven and collected in accordance with this provisions. This law start working from June 5, 2014 for 3 years beginning from the current taxation period.
- On June 30, 2014 Presidential Decree has issued with Law No. 53 for the year 2014, this law has amended some articles of the Income Tax Law. promulgated by Law 91 of 2005, the most important amended rules are:
  - Impose tax on profit dividend.
  - Impose tax on capital gains resulting from selling of securities.

# 34- Group's entities

The parent company owns the following subsidiaries:

The parent company owns the following subsid	Direct ownership	Indirect ownership
	%	%
Financial Brokerage Group	99,88	0,04
Egyptian Fund Management Group	88,51	11,49
Egyptian Portfolio Management Group	66,33	33,67
Hermes Securities Brokerage	97,58	2,42
Hermes Fund Management	89,95	10,05
Hermes Corporate Finance	99,37	0,53
EFG - Hermes Advisory Inc.	100	<del></del>
EFG- Hermes Financial Management (Egypt) Ltd.		100
EFG - Hermes Promoting & Underwriting	99,88	
Bayonne Enterprises Ltd.	100	
EFG- Hermes Fixed Income	99	1
EFG- Hermes Management	96,3	3,7
EFG- Hermes Private Equity	1,59	63,41
EFG- Hermes Brokerage – UAE LLC.	<del></del> -	100
Flemming CIIC Holding	100	
Flemming Mansour Securities	<b></b>	99,33
Flemming CIIC Securities	<del></del>	96
Flemming CIIC Corporate Finance		74,92
EFG- Hermes UAE Ltd.	100	na w
EFG- Hermes Holding - Lebanon	99	15-16
EFG- Hermes KSA	73,1	26,9
October Property Development Ltd.		100
EFG- Hermes Lebanon	99	0,97
Mena Opportunities Management Limited	<del></del>	95
EFG- Hermes Mena (Caymen) Holding		100
Mena (BVI) Holding Ltd.		95
EFG - Hermes Mena Securities Ltd.		100
Middle East North Africa Financial Investments W.	L.L	100
EFG - Hermes Qatar LLC	100	
EFG- Hermes Oman LLC		51
EFG- Hermes Regional Investment Ltd.	100	<b></b> -
Offset Holding KSC		50
EFG- Hermes IFA Financial Brokerage		45

Notes to the consolidated financial statements for the year ended 31 December, 2014 (Continued)

	Direct ownership	Indirect ownership
	%	%
IDEAVELOPERS		52
EFG- Hermes CB Holding Limited	aar Nas	100
EFG- Hermes Global CB Holding Limited.	100	7.00
EFG - Hermes Syria LLC	49	20,37
Sindyan Syria LLC	97	
Talas & Co. LLP		97
EFG - Hermes Jordan	100	<b>™</b>
Mena Long-Term Value Feeder Holdings Ltd		100
Mena Long-Term Value Master Holdings Ltd	~~	90
Mena Long-Term Value Management Ltd	777	90
EFG - Hermes CL Holding SAL	~ **	100
Credit Libanais SAL "the Bank"		63,739
Credit Libanais Investment Bank SAL		63,65
Lebanese Islamic Bank SAL	**************************************	63,64
Credit International SA		59,16
Cedar's Real Estate SAL		63,69
Soft Management SAL		29,96
Hermes Tourism & Travel SAL		63,73
Crédit Libanais d'Assurances et de Réassurance	s SAL	42,69
Business Development Center SARL		62,86
Capital Real Estate SAL	•••	62,46
Credilease SAL	<u></u>	63,27
Collect SAL	<b></b>	28,64
EFG - Hermes Investment Funds Co.	99,998	
EFG-Hermes IB Limited.	<del></del>	100
Meda Access Cayman Holdings Limited.	wee.	100
EFG- Hermes Mutual Funds Co.	100	
	100	

# 35- Financial instruments and management of related risks:

The Company's financial instruments are represented in the financial assets and liabilities. Financial assets include cash balances with banks, investments and debtors while financial liabilities include loans and creditors. Notes (no. 2&3) of notes to financial statements includes significant accounting policies applied regarding basis of recognition and measurement of the important financial instruments and related revenues and expenses by the company to minimize the consequences of such risks.

#### 35-1 Market risk

Market risk is defined as the potential loss in both on and off balance sheet positions resulting from movements in market risk factors such as foreign exchange rates, interest rates, and equity prices.

Market risk is represented in the factors which affect values, earnings and profits of all securities negotiated in stock exchange or affect the value, earning and profit of a particular security.

According to the company's investment policy, the following procedures are undertaken to reduce the effect of this risk.

- Performing the necessary studies before investment decision in order to verify that investment is made in potential securities.
- Diversification of investments in different sectors and industries.
- Performing continuous studies required to follow up the company's investments and their development.

## 35-2 Foreign currencies risk

- The foreign currencies exchange risk represents the risk of fluctuation in exchange rates, which in turn affects the company's cash inflows and outflows as well as the value of its assets and liabilities in foreign currencies.
- As disclosed in note (3-2) the company has used the prevailing exchange rates to revaluate monetary assets and liabilities at the financial position date.

## 35-3 Risk management

In the ordinary course of business, the group is exposed to a variety of risks, the most important of which are liquidity risk, interest rate risk, currency risk, credit risk and market risk. These risks are identified, measured and monitored through various control mechanisms in order to price facilities and products on a risk adjusted basis and to prevent undue risk concentrations.

The independent risk control process does not include business risks such as changes in the environment, technology and industry. They are monitored through the Group's strategic planning process.

Notes to the consolidated financial statements for the year ended 31 December, 2014 (Continued)

#### 35-4 Credit risk

Credit risk is the risk of a person or an organization defaulting in the repayment of their obligations to the Group in respect of the terms and conditions of the credit facilities granted to them by the Group. The management minimizes this risk by spreading its loan portfolio overall economic sectors and by adopting appropriate procedures and controls to evaluate the quality of the credit facilities granted and the creditworthiness of the borrowers. The credit risk of connected accounts is monitored on a united basis. In addition, the effective credit appraisal procedure for examining applications for credit facilities followed by the Group, adopts as the main criteria the repayment capability and obtaining sufficient collateral. The continuous monitoring of credit accounts and the timely preventive action further minimize, to a large extent, the exposure to credit risk. Note 7 of this report shows the distribution of loan portfolio by nature of facility, by economic sector.

## 35-5 Liquidity risk

Liquidity risk is the risk that the Group will be unable to meet its payment obligations when they fall due under normal and stress circumstances. To limit this risk, management has arranged diversified funding sources in addition to its core deposit base, manages assets with liquidity in mind and monitors future cash flows and liquidity on daily basis. This incorporates an assessment of expected cash flows and the availability of high grade collateral which could be used to secure additional funding if required.

The Group maintains a portfolio of high marketable and diverse assets that can be easily liquidated in the event of an unforeseen interpretation of cash flow. In addition, the Group maintains statutory deposits with the Central Banks.

The liquidity position is assessed and managed under a variety of scenarios, giving due consideration to stress factors relating to both the market in general and to the Group in specific. The Group maintains a solid ratio of high liquid net assets in foreign currencies to deposits and commitments in foreign currencies taking markets conditions into consideration.

#### 35-6 Interest rate risk

Interest rate risk stems from the sensitivity of earnings to future movements in interest rates applied on assets and liabilities.

The Group's management closely monitors interest rate fluctuations on a continuous basis and ensures that assets and liabilities are matched and re-priced in a timely manner. The Group is exposed to interest rate risk as a result of mismatches or gaps in the amounts of assets and liabilities that mature or are re-priced in a given period. The most important source of interest rate risk derives from the lending, funding and investing activities, where fluctuations in interest rates are reflected in interest margins and earnings.

## 35-7 Equity price risk

Equity price risk is the risk that the value of a portfolio will fall as a result of change in stock prices. Risk factors underlying this type of market risk are a whole range of various equity (and index) prices corresponding to different markets (and currencies/maturities), in which the Group holds equity-related positions.

The Group sets tight limits on equity exposures and the types of equity instruments that traders are allowed to take positions in. Nevertheless, depending on the complexity of financial instruments, equity risk is measured in first cash terms, such as the market value of a stock/index position, and also in price sensitivities, such as sensitivity of the value of a portfolio to changes in the underlying asset price. These measures are applied to an individual position and/or a portfolio of equity products.

## 35-8 Operational risk

Operational risk is the risk of direct or indirect loss due to an event or action causing failure of technology, process infrastructure, personnel, and other risks having an operational risk impact. The Group seeks to minimize actual or potential losses from operational risk failure through a framework of policies and procedures that identify, assess, control, manage, and report those risks. Controls include effective segregation of duties, access, authorization and reconciliation procedures, staff education and assessment processes.

## 35-9 Fair value of financial instruments

The fair value of the financial instruments does not substantially deviated from its book value at the financial position date. According to the valuation basis applied, in accounting policies to the assets and liabilities.

# 35-10 Derivative financial instruments and hedge accounting

- Derivatives are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently re-measured at their fair value, according to the valuation basis applied, in accounting policies to derivative financial instruments, (note no. 3-4).
- In accordance with an arrangement between the subsidiary, EFG Hermes MENA Securities Limited Co. and its customers ("the customers"), the Company from time to time enters into fully paid Shares Swap Transaction Contracts ("the contracts") with the customers. Under the contracts the customers pay to the Company a pre-determined price, which is essentially the market price at the trade date, in respect of certain reference securities. In return for such shares swap transactions the Company pays to the customers the mark to market price of the reference securities at a pre-determined date (normally after one year). However, the contracts can be terminated at any time by either of the parties, which shall be the affected party.

In order to hedge the price risks with respect to the reference securities under the contracts, the Company enters into back-to-back fully paid Share Swap Transaction Contracts with other subsidiaries, MENA Financial Investments W.L.L. ("MENA-F") and EFG-Hermes KSA.

Accordingly, the Share Swap Transactions are measured at fair value based on underlying reference securities under the contracts.

# EFG-Hermes Holding Company (Egyptian Joint Stock Company)

Translation of consolidated financial statements originally issued in Arabic

Notes to the consolidated financial statements for the year ended 31 December, 2014 (Continued)

# 36- Corresponding figures

Certain reclassification and adjustments have been made to some comparative figures in order to conform with the current year presentation. These adjustments are attributable to the following:

	(As reported)  For the		(Amended) For the
	year ended	Adjustments	year ended
	31/12/2013		31/12/2013
	EGP	EGP	EGP
Deferred tax liabilities	628,913,392	73,984,509	702,897,901
Other reserves	1,359,608,557	(73,984,509)	1,285,624,048